

# Erste Bank a.d. Novi Sad

**Basel 2 Pillar III disclosure of data and information** as at 30 June 2015

September 2015

### **GENERAL INFORMATION**

### **ERSTE BANK A.D. NOVI SAD**

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# **1. INTRODUCTION**

Erste Bank a.d. Novi Sad (hereinafter referred as "the Bank"), member of Erste Bank Group, prepared Disclosure Report on data and information (hereinafter referred as "Disclosure Report" or "Report") as at 30 June 20015.

The Report fulfils the disclosure requirements according to article 51a of the Law on banks ("Official Gazette of the Republic of Serbia", no. 107/2005, 91/2010 and 14/2015) and according to National Bank of Serbia Decision on Disclosure of Data and Information by Banks ("Official Gazette of the Republic of Serbia", no. 125/2014 and 4/2015).

The data in this Report are presented in Republic of Serbia Dinars ("RSD") currency and all values are rounded to the nearest thousand (RSD '000), except when otherwise indicated.

The data and/or information published within the scope of the Disclosure Report are subject to an independent audit.

The Report is available at the Bank's website (http://www.erstebank.rs/rs/O\_nama/Izvestaji).

# 2. CAPITAL AND CAPITAL ADEQUACY

The Bank complied with the articles of the National Bank of Serbia Decision on Capital Adequacy of Banks (Official Gazette of the Republic of Serbia No. 46/2011, 6/2013 and 51/2014) on calculating the regulatory capital.

In accordance with the Decision on Disclosure of Data and Information, information on Bank's capital and capital adequacy is further provided in the following insets:

- Form PI-PAK (Inset 1) the detailed structure of the regulatory capital of the Bank as at 31 December 2014 (with references to the position of the balance sheet assets set out in Inset 3 provided);
- Form PI-FIKAP (Inset 2) data on main features of financial instruments included in calculation of Bank's capital;
- Form PI-UPK (Inset 3) the balance sheet of the Bank, prepared in accordance with IAS / IFRS standards with breakdown and references to items enabling link to the positions included in Capital reports prepared in accordance with the decision on reporting on capital adequacy of banks (Inset 1);
- Form PI-AKB (Inset 4) overview of capital requirements calculated as at 30 June 2015.

#### Inset 1 - Form PI-KAP

Data	on	Bank's	capital	position
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		(RSD thousand)	
No	Item	Amount	Data source reference to Inset 3
I	TOTAL CORE CAPITAL	11,809,828	
1.	CORE CAPITAL BEFORE DEDUCTIONS	14,589,923	
1.1.	Nominal value of paid-in shares, except cumulative preferential shares	10,040,000	а
1.2.	Share premium	124,475	b
1.3.	Reserves from profit	4,425,448	v
1.4.	Retained earnings from previous years		g
1.5.	Profit of the current year		d
1.6.	Minority participations in subordinate companies		đ
1.7.	Other positive consolidated reserves		e
2.	DEDUCTIBLES FROM CORE CAPITAL	2,780,094	
2.1.	Losses from previous years		ž
2.2.	Loss of the current year		z
2.3.	Intangible assets	307,273	i
2.4.	Acquired own shares, except cumulative preferential shares		j
2.5.	Amount of shares received in pledge, except cumulative preferential shares		k
2.6.	Regulatory value adjustments:	2,472,821	
2.6.1.	Unrealised losses on securities available for sale	4,104	I
2.6.2.	Other net negative revaluation reserves		lj
2.6.3.	Gains on bank liabilities measured at fair value due to the change in bank's credit rating		m
2.6.4.	Required reserve from profit for estimated losses on balance-sheet assets and off-balance sheet		
2.0.4.	items of the bank	2,468,717	
2.7.	Other negative consolidated reserves		n
п	TOTAL SUPPLEMENTARY CAPITAL	1,261,551	
1.	SUPPLEMENTARY CAPITAL BEFORE DEDUCTIONS	1,261,551	
1.1.	Par value of paid in cumulative preferential shares		nj
1.2.	Share premium on cumulative preferential shares		0
1.3.	Part of revaluation reserves of the bank	72,738	р
1.4.	Hybrid instruments	·	r
1.5.	Subordinated liabilities	1,188,813	s
1.6.	Overallocation of impairment allowances, provisions and required reserves from profit		
	relative to expected losses		
2.	DEDUCTIBLES FROM SUPPLEMENTARY CAPITAL	0	
2.1.	Acquired own cumulative preferential shares		t
2.2.	Receivables in respect of balance-sheet assets and off-balance sheet items of the bank secured by a hybrid instrument or subordinated liability		
2.3.	Amount of cumulative preferential shares received in pledge		ć
2.4.	Amount of capital in excess of limitations on supplementary capital		_
ш	TOTAL CAPITAL	12,977,819	
1.	TOTAL CAPITAL BEFORE DEDUCTIONS	13,071,379	
2.	DEDUCTIBLES FROM CAPITAL	93,560	
	Of which reduction in core capital	46,780	
	Of which reduction in supplementary capital	46,780	
	Direct or indirect investment in banks and other financial sector entities that exceed	,	
2.1.	10% of the capital of such banks and/or other financial sector entities	93,560	(u+f+h)
	Investment in hybrid instruments and subordinated liabilities of other banks and		
2.2.	financial sector entities in which the bank has direct or indirect investment that exceeds 10% of the capital of such entities		
	Total amount of direct and indirect investment in banks and other financial sector		
2.3.	entities in the amount of up to 10% of their capital, as well as investment in their		
	hybrid instruments and subordinated liabilities that exceeds 10% of the sum of core and supplementary capital of the bank for which the calculation of capital is made		
24	The amount by which qualified participation in non-financial sector entities has been		
2.4.	exceeded		
2.5.	Underallocation of impairment allowances, provisions and required reserves from profit relative to expected losses		
26	The amount of exposure to free deliveries if the counterparty failed to fulfil its obligation		
2.6.	within four working days		
2.7.	Receivables from and potential liabilities toward entities related to a bank or employees in the bank which the bank has negotiated under the terms that are more favourable then the terms encoded the above matrice.		
IV	than the terms negotiated with other parties NOTES		
	Positive/negative difference between total impairment allowances for balance sheet		
	assets, provisions for losses on off-balance sheet items and required reserves from profit		
	on the one hand, and total estimated losses under IRB approach on the other Amount of impairment allowances, provisions and required reserves from bank's profit		
1			
	Of which on a group basis		
	Of which on an individual basis		
	Amount of expected bases under IPP approach		
	Amount of expected losses under IRB approach Gross amount of subordinated liabilities	1,933,113	

#### Inset 2 - Form PI-FIKAP

No.	Instrument features	The share capital of the Bank	The subordinated loan granted by Erste Group Bank AG, Vienna	The subordinated loan granted by Erste GCIB Finance I B.V. , Amsterdam
1.	Issuer	Erste Bank ad Novi Sad	Erste Bank ad Novi Sad	Erste Bank ad Novi Sad
2.	Treatment as per legislation			
2.1.	Treatment as per the Decision on Capital Adequacy of Banks	Core capital instrument	Supplementary capital instrument	Supplementary capital instrument
2.2.	Individual/group/individual and group level of inclusion of instrument in capital on group level	Individual and group	Individual and group	Individual and group
2.3.	Type of instrument	Ordinary shares	Subordinated debt issued in the form of financial instrument	Subordinated debt issued in the form of financial instrument
3.	Amount recognised for the purpose of calculating regulatory capital (in RSD thousand, as at the last reporting date)	Amount of 10,164,474 thousand RSD is recognized for the purposes of calculating regulatory capital (nominal value plus share premium in the amount of 124,474 thousand RSD).	Not included in the calculation of regulatory capital (in accordance with the provisions of the Capital Adequacy Decision), since less then a year remains until maturity date.	Amount of 1,188,813 thousand RSD recognised as suplementary capital. This amount is calculated by applying the appropriate reduction weights for commitments in the last five years before maturity (cumulative 20% per year) in accordance with the Capital
4.	Nominal value of instrument	10,040,000 thousand RSD	Value as at 30.06.2015 was EUR 1,028,571 . (initial value was EUR 10,800,000)	EUR 15,000,000
5.	Accounting classification	Share capital	Liability – depreciated amount	Liability – depreciated amount
6.	Initial date of issuance of instrument	August 2005 (date of acquisition of Novosadska banka a.d by members of Erste Group shown)	20.12.2005	27.12.2011
7.	Instrument with or with no maturity date.	No maturity date	maturity date	maturity date
7.1.	Original maturity	No maturity date	20.12.2015	27.12.2021
8.	Does the issuer have call option	No	No	No
8.1.	First day of activating call option right activation	-	-	-
8.2.	Subsequent dates of call option activation (if applicable)	-	-	-
9.	Coupons/dividends		refering to interest on subordinated loan	refering to interest on subordinated loan
9.1.	Fixed or variable dividends/coupons	Variable	Variable	Variable
9.2.	Full, partial or no discretion regarding the time of payment of dividends/coupons	Full discretion	No discretion	No discretion
9.3.	Full, partial or no discretion regarding the amount of dividends/coupons	Full discretion	No discretion	No discretion
9.4.	Step up option	No	No	No
9.5.	Non-cumulative or cumulative dividends/coupons	Non-cumulative	Non-cumulative	Non-cumulative
<b>10.</b> 10.1.	Convertible or non-convertible instrument If convertible, terms under which conversion may take	Non-convertible -	Non-convertible -	Non-convertible -
10.2.	place If it is convertible, specify if it is partially or fully convertible	-	-	-
10.3.	If it is convertible, rate of conversion.	-	-	-
10.4.	If it is convertible, mandatory or voluntary conversion	-	-	_
10.5.	If it is convertible, specify instrument to which it is converted.	-	-	-
10.6.	If it is convertible, the issuer of the instrument to which it is converted.			
11.	Write-off option	No	No	No
11.1.	If there is write-off option, specify terms under which the write-off may take place.	-	-	-
11.2.	If there is write-off option, specify if partial or full	-	-	-
11.3.	If there is write-off option, spefify if temporary or permanent write-off	-	-	-
11.4.	If the write-off is temporary, specify terms of re- recognition	-	-	-
12.	Type of an instrument which will be paid off directly before the said instrument during liquidation	Subordinated debt issued in the form of financial instrument	Other	Other

#### Inset 3 - Form PI-UPK

	Item	Balance sheet	Reference
A	ASSETS		
A.I	Cash and assets with the central bank	17,609,928	
А.Ш А.Ш	Pledged financial assets Financial assets recognised at fair value through income statement and held for trading	6,543,145	
A.IV	Financial assets recognised at rain value through income statement and neuron drading	0,545,145	
A.V	Financial assets available for sale	3,716,514	
A.VI	Financial assets held to maturity	6,416,250	
A.VII	Loans and receivables from banks and other financial organisations	3,194,220	
A.VIII	Loans and receivables from clients	63,604,364	
A.IX	Change in fair value of hedged items		
A.X	Receivables arising from hedging derivatives		
A.XI	Investments in associated companies and joint ventures		
	Of which direct or indirect investments in banks and other financial sector entities		u
A.XII	Investments into subsidiaries	93,560	
	Of which direct or indirect investments in banks and other financial sector entities	93,560	f
A.XIII	Intangible assets	307,273	i
A.XIV	Property, plant and equipment	671,157	
A.XV	Investment property	240,973	
A.XVI	Current tax assets	2,673	
A.XVII	Deferred tax assets	210,513	
A.XVIII	Non-current assets held for sale and discontinued operations		
A.XIX	Other assets	499,789	
	Of which direct or indirect investment in banks and other financial sector entities that exceed 10% of the capital		h
AVM	of such banks and/or other financial sector entity	102 140 250	
A.XX P	TOTAL ASSETS (AOP items from 0001 to 0019 in the balance sheet) LIABILITIES	103,110,359	
PO	LIABILITIES		
PO.I	Financial liabilities recognised at fair value through income statement and held for trading	48,393	
PO.I PO.II	Financial liabilities recognised at fair value through income statement and held for trading Financial liabilities initially recognised at fair value through income statement	46,393	
PO.II PO.III	Liabilities arising from hedging derivatives		
PO.III PO.IV	Deposits and other liabilities to banks, other financial organisations and central bank	20,363,539	
PO.IV	Deposits and other liabilities to other clients	64,158,102	
PO.VI	Change in fair value of hedged items	04,130,102	
PO.VII	Own securities issued and other borrowings		
10.11	Of which liabilities arising from hybrid instruments		r
PO.VIII	Subordinated liabilities	1,933,735	
10.11	Of which subordinated liabilities included in bank's supplementary capital	1,188,813	s
PO.IX	Provisions	493,922	
PO.X	Liabilities under assets held for sale and discontinued operations	155/522	
PO.XI	Current tax liabilities		
PO.XII	Deferred tax liabilities		
PO.XIII	Other liabilities	697,350	
PO.XIV	TOTAL LIABILITIES (AOP items from 0401 to 0413 in the balance sheet)	87,695,041	
	CAPITAL	0,705570.11	
PO.XV	Share capital	10,164,475	
	Of which nominal value of paid-in shares, except cumulative preferential shares	10,040,000	а
	Of which share premium on share capital, except cummulative preferential shares	124,475	b
	Of which nominal value of cumulative preferential shares		nj
	Of which share premium on cumulative preferential shares		0
PO.XVI	Own shares		
-	Of which acquired own shares, except cumulative preferential shares		
	Of which acquired own cumulative preferential shares		i
PO.XVII		742.338	j t
PO.XVII	Profit	742,338	t
PO.XVII		<b>742,338</b> 742,338	
PO.XVII	Profit Of which retained earnings from previous years Of which profit of the current year Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to		t
	Profit Of which retained earnings from previous years Of which profit of the current year Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital		t g
	Profit Of which retained earnings from previous years Of which profit of the current year Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital Loss		t g d
	Profit Of which retained earnings from previous years Of which profit of the current year Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital Loss Of which losses from previous years		t g d ž
PO.XVIII	Profit Of which retained earnings from previous years Of which profit of the current year Of which profit of the current year Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital Loss Of which losses from previous years Of which loss in the current year	742,338	t g d
	Profit         Of which retained earnings from previous years         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which losses from previous years         Of which losses from previous years         Of which losses from the current year         Reserves	742,338 4,508,505	t g d ž z
PO.XVIII	Profit         Of which retained earnings from previous years         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which loss in the current years         Of which loss in the current year         Reserves         Of which reserves from profit which represent element of core capital	742,338	t 9 d ž z v
PO.XVIII	Profit Of which retained earnings from previous years Of which profit of the current year Of which profit of the current year Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital Loss Of which isses from previous years Of which isses in the current year Reserves Of which reserves from profit which represent element of core capital Of which other positive consolidated reserves	742,338 4,508,505	t g d ž z v e
PO.XVIII	Profit         Of which retained earnings from previous years         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which losses from previous years         Of which losses from profit which represent element of core capital         Of which other positive consolidated reserves         Of which other negative consolidated reserves	742,338 4,508,505	t g d ž z v e n
PO.XVIII	Profit         Of which retained earnings from previous years         Of which profit of the current year         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which losses from previous years         Of which losses from previous years         Of which losses from previous years         Of which losses from profit which represent element of core capital         Of which other positive consolidated reserves         Of which other negative consolidated reserves         Of which other net negative revaluation reserves	742,338 4,508,505	j t g d ž z z v e n lj
PO.XVIII	Profit         Of which retained earnings from previous years         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which losses from previous years         Of which losses from profit which represent element of core capital         Of which other positive consolidated reserves         Of which other negative consolidated reserves	742,338 4,508,505	t g d ž z v e n
PO.XVIII	Profit           Of which retained earnings from previous years         Of which profit of the current year           Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital           Loss         Of which hoss in the current year           Of which hoss in the current year         Reserves           Of which herserves from profit which represent element of core capital         Of which other positive consolidated reserves           Of which other negative consolidated reserves         Of which other negative consolidated reserves           Of which other negative revaluation reserves         Of which other negative consolidated reserves           Of which other negative consolidated reserves         Of which other negative consolidated reserves           Of which other negative consolidated reserves         Of which other negative consolidated reserves           Of which other negative consolidated reserves         Of which other negative consolidated reserves           Of which other negative consolidated reserves         Of which other negative consolidated reserves           Of which other negative consolidated reserves         Of which other negative consolidated reserves           Of which other negative consolidated reserves         Of which other negative consolidated reserves           Of which other negative consolidated negative revaluation reserves created on the basis of effects of changes in fair value of fixed assets, <td>742,338 4,508,505 4,425,448</td> <td>t 9 d ž z v e n lj m</td>	742,338 4,508,505 4,425,448	t 9 d ž z v e n lj m
PO.XVIII	Profit         Of which retained earnings from previous years         Of which profit of the current year         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which losses from previous years         Of which losses from previous years         Of which losses from profit which represent element of core capital         Of which other positive consolidated reserves         Of which other negative consolidated reserves         Of which other net negative revaluation reserves         Of which days on bank labilities measured at fair value due to the change in bank's credit rating	742,338 4,508,505	j t g d ž z z v e n lj
PO.XVIII	Profit           Of which retained earnings from previous years         Of which profit of the current year           Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital           Loss         Of which hoss in the current year           Of which hoss in the current year         Reserves           Of which herserves from profit which represent element of core capital         Of which other positive consolidated reserves           Of which other negative consolidated reserves         Of which other negative consolidated reserves           Of which other negative revaluation reserves         Of which other negative consolidated reserves           Of which other negative consolidated reserves         Of which other negative consolidated reserves           Of which other negative consolidated reserves         Of which other negative consolidated reserves           Of which other negative consolidated reserves         Of which other negative consolidated reserves           Of which other negative consolidated reserves         Of which other negative consolidated reserves           Of which other negative consolidated reserves         Of which other negative consolidated reserves           Of which other negative consolidated reserves         Of which other negative consolidated reserves           Of which other negative consolidated negative revaluation reserves created on the basis of effects of changes in fair value of fixed assets, <td>742,338 4,508,505 4,425,448</td> <td>t 9 d ž z v e n lj m</td>	742,338 4,508,505 4,425,448	t 9 d ž z v e n lj m
PO.XVIII	Profit         Of which retained earnings from previous years         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which basis in the current year         Reserves         Of which herserves from profit which represent element of core capital         Of which other positive consolidated reserves         Of which other negative consolidated reserves         Of which other net negative revaluation reserves         Of which other net negative revaluation reserves         Of which other and halities measured at fair value due to the change in bank's credit rating         Of which other assets which are, in accordance with IFRS/IAS, credited to these reserves.         Of which unrealised losses on securities available for sale	742,338 4,508,505 4,425,448 72,738 4,104	t 9 2 2 v e n ij m p
PO.XVIII	Profit         Of which retained earnings from previous years         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which basis in the current year         Reserves         Of which heserves from profit which represent element of core capital         Of which other positive consolidated reserves         Of which other negative consolidated reserves         Of which other net negative revaluation reserves         Of which other net negative revaluation reserves         Of which other net negative reveated on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with JFRS/IAS, credited to these reserves.         Of which numeralised bases on securities available for sale         Of which current gains	742,338 4,508,505 4,425,448 72,738 4,104 11,683	t 9 2 2 v e n ij m p
PO.XVIII PO.XIX	Profit         Of which retained eamings from previous years         Of which profit of the current year         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which hoss in the current year         Of which hoss in the current year         Reserves         Of which represent element of core capital         Of which other positive consolidated reserves         Of which other negative consolidated reserves         Of which other negative revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with IFRS/IAS, credited to these reserves.         Of which numealsed bases on securities available for sale         Of which actuarial gains         Of which actuarial gains	742,338 4,508,505 4,425,448 72,738 4,104	t 9 2 2 v e n ij m p
PO.XVIII PO.XIX PO.XX	Profit         Of which retained earnings from previous years         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which hosses from previous years         Of which hosses in the current year         Reserves         Of which other positive consolidated reserves         Of which other negative consolidated reserves         Of which other net negative revaluation reserves         Of which opsitive revaluation reserves         Of which opsitive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and label for sale         Of which neralised losses on securities available for sale         Of which actuarial gains         Of which actuarial gains	742,338 4,508,505 4,425,448 72,738 4,104 11,683	t 9 2 2 v e n ij m p
PO.XVIII PO.XIX	Profit         Of which retained earnings from previous years         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which hoss in the current year         Reserves         Of which hoss in the current year         Reserves         Of which the reserves from profit which represent element of core capital         Of which other positive consolidated reserves         Of which other negative consolidated reserves         Of which other negative consolidated reserves         Of which other net negative revaluation reserves         Of which other net negative consolidated reserves         Of which other net negative revaluation reserves         Of which other net negative consolidated reserves         Of which other net negative revaluation reserves         Of which other net negative revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with IFRS/IAS, credited to these reserves.         Of which nurrealised losses on securities available for sale         Of which actuarial gains         Of which actuarial gains         Of which assets         Uhrealised losses         Non-controlling participation <td>742,338 4,508,505 4,425,448 72,738 4,104 11,683</td> <td>t 9 2 2 v e n i i b i 1</td>	742,338 4,508,505 4,425,448 72,738 4,104 11,683	t 9 2 2 v e n i i b i 1
PO.XVIII PO.XIX PO.XIX	Profit         Of which retained earnings from previous years         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which hosses from previous years         Of which hosses in the current year         Reserves         Of which other positive consolidated reserves         Of which other negative consolidated reserves         Of which other net negative revaluation reserves         Of which opsitive revaluation reserves         Of which opsitive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and label for sale         Of which neralised losses on securities available for sale         Of which actuarial gains         Of which actuarial gains	742,338 4,508,505 4,425,448 72,738 4,104 11,683	t 9 2 2 v e n ij m p
PO.XX PO.XXI PO.XXII	Profit         Of which retained earnings from previous years         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which hoss in the current year         Reserves         Of which hoss in the current year         Reserves         Of which other positive consolidated reserves         Of which other negative consolidated reserves         Of which other negative consolidated reserves         Of which other net negative consolidated reserves         Of which other and the negative revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with IFRS/IAS, credited to these reserves.         Of which nurnealised losses on securities available for sale         Of which actuarial gains         Of which nurnealised losses         Non-controlling participation         Of which monity participation	742,338 4,508,505 4,425,448 72,738 4,104 11,683 2,740	t 9 d ž z v e n i i b i 1
P0.XVIII P0.XIX P0.XIX P0.XX P0.XX	Profit         Of which retained earnings from previous years         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which basis in the current year         Reserves         Of which heserves from profit which represent element of core capital         Of which other positive consolidated reserves         Of which other negative consolidated reserves         Of which other negative consolidated reserves         Of which other net negative consolidated reserves         Of which during and the assest of the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with IFRS/IAS, credited to these reserves.         Of which acturarial gains         Of which transliteis         Unrealised losses         Non-controlling participation         Of which monty participation in subordinated companies         TOTAL CAPITAL         (result of adding up and/or subtracting the following balance	742,338 4,508,505 4,425,448 72,738 4,104 11,683 2,740	t 9 2 2 v e n i i b i 1
PO.XVIII PO.XIX PO.XIX PO.XXI PO.XXII PO.XXIII PO.XXIII PO.XXIII	Profit         Of which retained earnings from previous years         Of which profit of the current year         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which bases from previous years         Of which bases from previous years         Of which heserves from profit which represent element of core capital         Of which other positive consolidated reserves         Of which other negative consolidated reserves         Of which other negative consolidated reserves         Of which other net negative revaluation reserves         Of which durins on bank labilities measured at fair value due to the change in bank's credit rating         Of which unrealised bases on securities available for sale         Of which actuarial gains         Of which actuarial gains         Of which monity participation         Of which monity participation         Of which monity participation in subordinated companies         TOTAL CAPITAL         (result of adding up and/or subtracting the following balance sheet items: 0415-0416+0417-0418+0419+0420) < 0	742,338 4,508,505 4,425,448 72,738 4,104 11,683 2,740 15,415,318	t 9 2 2 v e n ij m p 1
PO.XVIII PO.XIX PO.XIX PO.XXI PO.XXII PO.XXIII PO.XXIII PO.XXIII PO.XXIIV B.II.	Profit         Of which retained eamings from previous years         Of which profit of the current year         Of which profit of the current year         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which bases from previous years         Of which bases from profit which represent element of core capital         Of which other positive consolidated reserves         Of which other negative consolidated reserves         Of which other negative consolidated reserves         Of which other negative revaluation reserves         Of which differ reserves from profit which represent element of core capital         Of which other negative revaluation reserves         Of which other negative revaluation reserves         Of which differ reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance whit IFRS/IAS, credited to these reserves.         Of which unrealised losses on securities available for sale         Of which tax labilities         Unrealised losses         Non-controlling participation         Of which adding up and/or subtracting the following balance sheet items: 0415-0416+0417-0418+0419+0420) ≥ 0         Of to adding up and/or subtracting the following balance sheet items: 0415+0416+0	742,338 4,508,505 4,425,448 72,738 4,104 11,683 2,740 15,415,318 103,110,359	t 9 2 2 v e n i i b i 1
PO.XVIII PO.XIX PO.XIX PO.XXI PO.XXII PO.XXIII PO.XXIII PO.XXIII	Profit         Of which retained earnings from previous years         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which hoss in the current year         Of which hoss in the current year         Reserves         Of which neserves from profit which represent element of core capital         Of which other positive consolidated reserves         Of which other negative consolidated reserves         Of which other searce created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with IPRS/IAS, credited to these reserves.         Of which nurselised losses on securities available for sale         Of which nurselised losses         Non-controlling participation         Of which mork participation in subordinated companies         TOTAL CAPTIAL         (result of adding up and/or subtracting the following balance sheet items: 0415-0416+0417-0418+0419+0420) < 0	742,338 4,508,505 4,425,448 72,738 4,104 11,683 2,740 15,415,318	t g d ž z v e n ij m P i d
PO.XVIII PO.XIX PO.XIX PO.XXI PO.XXII PO.XXIII PO.XXIII PO.XXIII PO.XXIIV B.II.	Profit         Of which retained eamings from previous years         Of which profit of the current year         Of which profit of the current year         Of which profit of the current year         Of which profit of the current year for which the General Assembly of the Bank adopted a decision on allocation to the core capital         Loss         Of which bases from previous years         Of which bases from profit which represent element of core capital         Of which other positive consolidated reserves         Of which other negative consolidated reserves         Of which other negative consolidated reserves         Of which other negative revaluation reserves         Of which differ reserves from profit which represent element of core capital         Of which other negative revaluation reserves         Of which other negative revaluation reserves         Of which differ reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance whit IFRS/IAS, credited to these reserves.         Of which unrealised losses on securities available for sale         Of which tax labilities         Unrealised losses         Non-controlling participation         Of which adding up and/or subtracting the following balance sheet items: 0415-0416+0417-0418+0419+0420) ≥ 0         Of to adding up and/or subtracting the following balance sheet items: 0415+0416+0	742,338 4,508,505 4,425,448 72,738 4,104 11,683 2,740 15,415,318 103,110,359	t 9 2 2 v e n ij m p 1

Breakdown of elements in the Bank's Balance Sheet and references to positions included in regulatory capital (Inset 1)

#### Inset 4 - Form PI-AKB

			6	(RSD thousand) Coverage by
No	Name	Amount	Coverage by core capital	supplementary capital
		1	2	3
I	CAPITAL	12,977,819		
1.	TOTAL CORE CAPITAL	11,763,048		
2.	TOTAL SUPPLEMENTARY CAPITAL	1,214,771		
п	CAPITAL REQUIREMENTS	7,807,602		
1.	CAPITAL REQUIREMENTS FOR CREDIT RISK, COUNTERPARTY RISK AND SETTLEMENT/DELIVERY RISK IN CASE OF FREE DELIVERIES	6,654,202	6,654,202	
1.1.	Standardised approach (SA)	55,451,686		
1.1.1.	Exposures to central governments and central banks	0		
1.1.2.	Exposures to territorial autonomies and local self-government units	567,291		
1.1.3.	Exposures to public administrative bodies	12,917		
1.1.4.	Exposures to multilateral development banks	0		
1.1.5.	Exposures to international organisations	0		
1.1.6.	Exposures to banks	931,052		
1.1.7.	Exposures to corporates	32,606,786		
1.1.7.	Retail exposures	15,111,238		
1.1.8.				
	Exposures secured by real estate collateral	4,397,609		
1.1.10.	Past due items	327,017		
1.1.11.	High-risk exposures	0		
1.1.12.	Exposures in the form of covered bonds	0		
1.1.13.	Exposures in the form of open-end investment funds	0		
1.1.14.	Other exposures	1,497,776		
1.2.	Internal Ratings Based Approach (IRB)			
1.2.1.	Exposures to central governments and central banks			
1.2.2.	Exposures to banks			
1.2.3.	Exposures to corporates			
1.2.4.	Retail exposures			
1.2.4.1.	Retail exposures secured by real estate collateral			
1.2.4.2.	Qualifying revolving retail exposures			
1.2.4.3.	Other retail exposures			
1.2.5.	Equity exposures			
1.2.5.1.	Approach applied:			
1.2.5.1.1.	Simple Risk Weight Approach			
1.2.5.1.2.	PD/LGD Approach			
1.2.5.1.3.	Internal Models Approach			
1.2.5.2.	Types of equity exposures			
1.2.5.2.1.	Exchange traded equity exposures			
1.2.5.2.2.	Non-exchange traded equity exposures in sufficiently diversified portfolios			
1.2.5.2.3.	Other equity exposures			
1.2.5.2.4.	Equity exposures to which a bank applied Standardised Approach to credit risk			
1.2.6.	Exposures to other assets			
2	CAPITAL REQUIREMENTS FOR SETTLEMENT/DELIVERY RISK ARISING FROM	0	0	
	UNSETTLED TRANSACTIONS			
3	CAPITAL REQUIREMENTS FOR MARKET RISKS	193,372	193,372	
3.1.	Capital requirements for price, foreign exchange and commodity risks calculated under standardised approaches	193,372	193,372	
3.1.1.	Capital requirements for price risk arising from debt securities	96,187	96,187	
3.1.2.	Capital requirements for price risk arising from equity securities	0	0	
3.1.3.	Capital requirements for foreign exchange risk	97,185	97,185	
3.1.4.	Capital requirements for commodity risk		· -	
3.2.	Capital requirements for price, foreign exchange and commodity risks			
	calculated under the Internal Models Approach			
4	CAPITAL REQUIREMENTS FOR OPERATIONAL RISK	960,028	960,028	
4.1.	Capital requirements for operational risk calculated under the Basic Indicator Approach	960,028	960,028	
4.2	Capital requirements for operational risk calculated under the Standardised	ł		
4.2.	Approach			
4.3.	Capital requirements for operational risk calculated under the Advanced			
5	Approach COVERAGE OF CAPITAL REQUIREMENTS	7,807,602	7,807,602	
-	COTLINE OF CAPITAL REQUIREMENTS	1,007,002	1,001,002	

# **3. CREDIT RISK MITIGATION QUANTITATIVE DISCLOSURES**

The table below presents net exposure before and after the use of credit protection for every level of credit quality.

			RSD '000
	Risk weight	Net	Exposure*
Exposure class	band	Exposure*	after CRM
Central Governments and Central Banks	0%	17,802,229	21,666,237
Local Governments and Local Authorities	50%	1,389,721	1,389,721
Public Administrative Bodies	100%	12,917	12,917
Institutions	20%	2,623,808	2,647,569
	50%	612,442	612,442
	100%	243,832	243,832
	150%	22	22
Corporates	100%	42,885,946	37,754,596
Retail	75%	21,265,757	20,993,448
	100%	337,043	325,970
Exposures secured by residential property	35%	7,203,783	7,203,783
Retail	100%	1,934,880	1,934,880
Past due exposures	100%	232,857	232,685
	150%	63,030	63,030
Other items	0%	10,176,346	10,176,346
	20%	58,297	58,297
	100%	1,503,979	1,495,200
Total		108,346,890	106,810,975

\* Without items for which there can be no payments

Table 1: Net exposure before and after CRM per exposure class

Gross exposure per exposure class is secured by the following amount of collateral type recognised as credit risk mitigation as at 30 June 2015:

			RSD '000
Exposure class	Net Exposure*	Guarantees*	Cash deposit
Central Governments and Central Banks	17,802,229	-	-
Local Governments and Local Authorities	1,389,721	-	-
Public Administrative Bodies	12,917	-	-
Institutions	3,480,104	-	-
Shares in Investment Funds	-	-	-
Corporates	42,885,946	3,887,770	1,243,581
Retail	21,602,800	-	283,383
Exposures secured by residential property	9,138,663	-	-
Past due exposures	295,887	-	172
Other items	11,738,623	-	8,779
Total	108,346,890	3,887,770	1,535,915

\* Without items for which there can be no payments

\*Total amount of CRM acceptable guarantees refers to a State provided guarantee, resulting into substitution of exposure between Asset classes Corporates and Central Governments and Central Banks.

Table 2: Net exposure and CRM by type of CRM instrument

## 4. BANKING GROUP

Starting from 2014, the Bank became a parent company in the Banking Group consisting of Erste Bank ad Novi Sad and Financial Leasing Company S-Leasing doo, Belgrade.

The Bank prepares consolidated financial statements in accordance with International Financial Reporting Standards as well as consolidated reports in accordance with the NBS Decision on Consolidated Supervision of Banking Group.

For both purposes, consolidation is performed by applying full consolidation method for the subsidiary S-Leasing.

In accordance with the NBS Decision on Disclosure of Data and Information by banks, information on Banking Group consolidated capital as at 30 June 2015, is further provided in the following insets:

- Form PI-PAK (Inset cons. 1) the detailed structure of the regulatory capital on consolidated basis (with references to the position of the consolidated balance sheet assets set out in Inset cons 3 provided);
- Form PI-FIKAP (Inset cons. 2) data on main features of financial instruments included in calculation of Banking Group regulatory capital;
- Form PI-UPK (Inset cons. 3) consolidated balance sheet of the Banking group (prepared in accordance with IAS / IFRS standards) with breakdown and references to items enabling link to the positions included in Consolidated Capital report prepared in accordance with the Decision on reporting on capital adequacy of banks (Inset cons. 1);
- Form PI-AKB (Inset cons. 4) overview of Capital Requirement calculated on consolidated basis.

#### Inset cons. 1 - Form PI-KAP

No		(RSD thousand)	1
	Item	Amount	Reference t Inset cons.
I	TOTAL CORE CAPITAL	11,886,149	
1.	CORE CAPITAL BEFORE DEDUCTIONS	14,668,763	
1.1.	Nominal value of paid-in shares, except cumulative preferential shares	10,040,000	а
1.2.	Share premium	124,475	b
1.3.	Reserves from profit	4,425,448	v
1.4.	Retained earnings from previous years	0	g
1.5.	Profit of the current year	0	d
1.6.	Minority participations in subordinate companies	43,100	đ
1.7.	Other positive consolidated reserves	35,740	е
2.	DEDUCTIBLES FROM CORE CAPITAL	2,782,613	
2.1.	Losses from previous years	0	ž
2.2.	Loss of the current year	0	z
2.3.	Intangible assets	309,792	i
2.4.	Acquired own shares, except cumulative preferential shares	0	j
2.5.	Amount of shares received in pledge, except cumulative preferential shares	0	k
2.6.	Regulatory value adjustments:	2,472,821	
2.6.1.	Unrealised losses on securities available for sale	4,104	I
2.6.2.	Other net negative revaluation reserves	0	lj
2.6.3.	Gains on bank liabilities measured at fair value due to the change in bank's credit rating	0	m
2.6.4.	Required reserve from profit for estimated losses on balance-sheet assets and off-balance sheet items of		
2.0.4.	the bank	2,468,717	
	Other negative consolidated reserves	0	n
1	TOTAL SUPPLEMENTARY CAPITAL	1,261,551	
1.	SUPPLEMENTARY CAPITAL BEFORE DEDUCTIONS	1,261,551	-
1.1.	Par value of paid in cumulative preferential shares	0	nj
1.2.	Share premium on cumulative preferential shares	0	0
1.3.	Part of revaluation reserves of the bank	72,738	р
1.4.	Hybrid instruments	0	r
1.5.	Subordinated liabilities Over-allocation of impairment allowances, provisions and required reserves from profit relative	1,188,813	S
1.0.	to expected losses	0	
2.	DEDUCTIBLES FROM SUPPLEMENTARY CAPITAL	0	
2.1.	Acquired own cumulative preferential shares	0	t
2.2.	Receivables in respect of balance-sheet assets and off-balance sheet items of the bank secured	0	
2.3.	by a hybrid instrument or subordinated liability Amount of cumulative preferential shares received in pledge	0	ć
2.4.	Amount of capital in excess of limitations on supplementary capital	0	Ľ
	TOTAL CAPITAL	13,147,700	
1.	TOTAL CAPITAL BEFORE DEDUCTIONS	13,147,700	
2.	DEDUCTIBLES FROM CAPITAL	0	
	Of which reduction in core capital		
		0	
		0	
	Of which reduction in supplementary capital	0	
2.1.	Of which reduction in supplementary capital Direct or indirect investment in banks and other financial sector entities that exceed 10% of the capital of such banks and/or other financial sector entities		(u+f+h)
2.1. 2.2.	Of which reduction in supplementary capital Direct or indirect investment in banks and other financial sector entities that exceed 10% of the capital of such banks and/or other financial sector entities Investment in hybrid instruments and subordinated liabilities of other banks and financial sector entities in which the bank has direct or indirect investment that exceeds 10% of the capital of such entities	0	(u+f+h)
	Of which reduction in supplementary capital           Direct or indirect investment in banks and other financial sector entities that exceed 10% of the capital of such banks and/or other financial sector entities           Investment in hybrid instruments and subordinated liabilities of other banks and financial sector entities in which the bank has direct or indirect investment that exceeds 10% of the	0	(u+f+h)
2.2.	Of which reduction in supplementary capital           Direct or indirect investment in banks and other financial sector entities that exceed 10% of the capital of such banks and/or other financial sector entities           Investment in hybrid instruments and subordinated liabilities of other banks and financial sector entities in which the bank has direct or indirect investment that exceeds 10% of the capital of such entities           Total amount of direct and indirect investment in banks and other financial sector entities in the amount of up to 10% of their capital, as well as investment in their hybrid instruments and subordinated liabilities that exceeds 10% of the sum of core and supplementary capital of such as the supplementary capital of such as the supplementary capital of subordinated liabilities that exceeds 10% of the sum of core and supplementary capital of such as the supplementary capital of such as the supplementary capital of suppl	0 0 0	(u+f+h)
2.2. 2.3.	Of which reduction in supplementary capital           Direct or indirect investment in banks and other financial sector entities that exceed 10% of the capital of such banks and/or other financial sector entities           Investment in hybrid instruments and subordinated liabilities of other banks and financial sector entities in which the bank has direct or indirect investment that exceeds 10% of the capital of such entities           Total amount of direct and indirect investment in banks and other financial sector entities in the amount of up to 10% of their capital, as well as investment in their hybrid instruments and subordinated liabilities that exceeds 10% of the sum of core and supplementary capital of the bank for which the calculation of capital is made           The amount by which qualified participation in non-financial sector entities has been exceeded           Under-allocation of impairment allowances, provisions and required reserves from profit relative to expected losses	0 0 0	(u+f+h)
<ul><li>2.2.</li><li>2.3.</li><li>2.4.</li></ul>	Of which reduction in supplementary capital           Direct or indirect investment in banks and other financial sector entities that exceed 10% of the capital of such banks and/or other financial sector entities.           Investment in hybrid instruments and subordinated liabilities of other banks and financial sector entities in which the bank has direct or indirect investment that exceeds 10% of the capital of such entities           Total amount of direct and indirect investment in banks and other financial sector entities in the amount of up to 10% of their capital, as well as investment in their hybrid instruments and subordinated liabilities that exceeds 10% of the sum of core and supplementary capital of the bank for which the calculation of capital is made           The amount by which qualified participation in non-financial sector entities has been exceeded           Under-allocation of impairment allowances, provisions and required reserves from profit relative to expected losses           The amount of exposure to free deliveries if the counterparty failed to fulfil its obligation within four working days           Receivables from and potential liabilities toward entities related to a bank or employees in the	0 0 0 0 0 0 0	(u+f+h)
2.2. 2.3. 2.4. 2.5. 2.6. 2.7.	Of which reduction in supplementary capital           Direct or indirect investment in banks and other financial sector entities that exceed 10% of the capital of such banks and/or other financial sector entities           Investment in hybrid instruments and subordinated liabilities of other banks and financial sector entities           Investment in hybrid instruments and subordinated liabilities of other banks and financial sector entities in which the bank has direct or indirect investment that exceeds 10% of the capital of such entities           Total amount of direct and indirect investment in banks and other financial sector entities in the amount of up to 10% of their capital, as well as investment in their hybrid instruments and subordinated liabilities that exceeds 10% of the sum of core and supplementary capital of the bank for which the calculation of capital is made           The amount by which qualified participation in non-financial sector entities has been exceeded           Under-allocation of impairment allowances, provisions and required reserves from profit relative to expected losses           The amount of exposure to free deliveries if the counterparty failed to fulfil its obligation within four working days           Receivables from and potential liabilities toward entities related to a bank or employees in the bank which the bank has negotiated under the terms that are more favourable than the terms negotiated with other parties	0 0 0 0 0 0 0 0	(u+f+h)
2.2. 2.3. 2.4. 2.5. 2.6.	Of which reduction in supplementary capital           Direct or indirect investment in banks and other financial sector entities that exceed 10% of the capital of such banks and/or other financial sector entities           Investment in hybrid instruments and subordinated liabilities of other banks and financial sector entities in which the bank has direct or indirect investment that exceeds 10% of the capital of such entities           Total amount of direct and indirect investment in banks and other financial sector entities in the amount of up to 10% of their capital, as well as investment in their hybrid instruments and subordinated liabilities that exceeds 10% of the sum of core and supplementary capital of the bank for which the calculation of capital is made           The amount by which qualified participation in non-financial sector entities has been exceeded           Under-allocation of impairment allowances, provisions and required reserves from profit relative to expected losses           The amount of exposure to free deliveries if the counterparty failed to fulfil its obligation within four working days           Receivables from and potential liabilities toward entities related to a bank or employees in the bank which the bank has negotiated under the terms that are more favourable than the terms negotiated with other parties           NOTES           Positive/negative difference between total impairment allowances for balance sheet assets, provisions for losses on off-balance sheet items and required reserves from profit on the one	0 0 0 0 0 0 0	(u+f+h)
2.2. 2.3. 2.4. 2.5. 2.6. 2.7.	Of which reduction in supplementary capital           Direct or indirect investment in banks and other financial sector entities that exceed 10% of the capital of such banks and/or other financial sector entities.           Investment in hybrid instruments and subordinated liabilities of other banks and financial sector entities in which the bank has direct or indirect investment that exceeds 10% of the capital of such entities.           Total amount of direct and indirect investment in banks and other financial sector entities in the amount of up to 10% of their capital, as well as investment in their hybrid instruments and subordinated liabilities that exceeds 10% of the sum of core and supplementary capital of the bank for which the calculation of capital is made           The amount by which qualified participation in non-financial sector entities has been exceeded           Under-allocation of impairment allowances, provisions and required reserves from profit relative to expected losses           The amount of exposure to free deliveries if the counterparty failed to fulfil its obligation within four working days           Receivables from and potential liabilities toward entities related to a bank or employees in the bank which the bank has negotiated under the terms that are more favourable than the terms negotiated with other parties           NOTES         Positive/negative difference between total impairment allowances for balance sheet assets,	0 0 0 0 0 0 0 0	(u+f+h)
2.2. 2.3. 2.4. 2.5. 2.6. 2.7.	Of which reduction in supplementary capital           Direct or indirect investment in banks and other financial sector entities that exceed 10% of the capital of such banks and/or other financial sector entities           Investment in hybrid instruments and subordinated liabilities of other banks and financial sector entities of other banks and financial sector entities of other banks and financial sector entities in which the bank has direct or indirect investment that exceeds 10% of the capital of such entities           Total amount of direct and indirect investment in banks and other financial sector entities in the amount of up to 10% of their capital, as well as investment in their hybrid instruments and subordinated liabilities that exceeds 10% of the sum of core and supplementary capital of the bank for which the calculation of capital is made           The amount by which qualified participation in non-financial sector entities has been exceeded           Under-allocation of impairment allowances, provisions and required reserves from profit relative to expected losses           The amount of exposure to free deliveries if the counterparty failed to fulfil its obligation within four working days           Receivables from and potential liabilities toward entities related to a bank or employees in the bank which the bank has negotiated under the terms that are more favourable than the terms negotiated with other parties           NOTES           Positive/negative difference between total impairment allowances for balance sheet assets, provisions for losses on off-balance sheet items and required reserves from profit on the one hand, and total estimated losses under IRB approach on the other	0 0 0 0 0 0 0 0 0 0	(u+f+h)
2.2. 2.3. 2.4. 2.5. 2.6. 2.7.	Of which reduction in supplementary capital           Direct or indirect investment in banks and other financial sector entities that exceed 10% of the capital of such banks and/or other financial sector entities           Investment in hybrid instruments and subordinated liabilities of other banks and financial sector entities in which the bank has direct or indirect investment that exceeds 10% of the capital of such entities           Total amount of direct and indirect investment in banks and other financial sector entities in the amount of up to 10% of their capital, as well as investment in their hybrid instruments and subordinated liabilities that exceeds 10% of the sum of core and supplementary capital of the bank for which the calculation of capital is made           The amount by which qualified participation in non-financial sector entities has been exceeded           Under-allocation of impairment allowances, provisions and required reserves from profit relative to expected losses           The amount of exposure to free deliveries if the counterparty failed to fulfil its obligation within four working days           Receivables from and potential liabilities toward entities related to a bank or employees in the bank which the bank has negotiated under the terms that are more favourable than the terms negotiated with other parties           NOTES           Positive/negative difference between total impairment allowances for balance sheet assets, provisions for losses on off-balance sheet items and required reserves from profit on the one hand, and total estimated losses under IRB approach on the other	0 0 0 0 0 0 0 0 0 0	(u+f+h)

#### Inset cons. 2 - Form PI-FIKAP consolidated

Main features of financial instruments included in calculation of Bank's capital on consolidated basis

	features of financial instruments included				
No.	Instrument features	The share capital of the Bank	The subordinated loan granted by Erste Group Bank AG, Vienna	The subordinated loan granted by Erste GCIB Finance I B.V. , Amsterdam	Minority interest in a subsidiary S-Leasing
1.	Issuer	Erste Bank ad Novi Sad	Erste Bank ad Novi Sad	Erste Bank ad Novi Sad	S-Leasing doo Beograd
2.	Treatment as per legislation				
2.1.	Treatment as per the Decision on Capital Adequacy of Banks	Core capital instrument	Supplementary capital instrument	Supplementary capital instrument	Core capital instrument
2.2.	Individual/group/individual and group level of inclusion of instrument in capital on group level	Individual and group	Individual and group	Individual and group	Group
2.3.	Type of instrument	Ordinary shares	Subordinated debt issued in the form of financial instrument	Subordinated debt issued in the form of financial instrument	Minority participations
3.	Amount recognised for the purpose of calculating regulatory capital (in RSD thousand, as at the last reporting date)	Amount of 10,164,474 thousand RSD is recognized for the purposes of calculating regulatory capital (nominal value plus share premium in the amount of 124,474 thousand RSD).	Not included in the calculation of regulatory capital (in accordance with the provisions of the Capital Adequacy Decision), since less then a year remains until maturity date.	Amount of 1,188,813 thousand RSD recognised as suplementary capital. This amount is calculated by applying the appropriate reduction weights for commitments in the last five years before maturity (cumulative 20% per year) in accordance with the Capital	Minority interest in the capital (25%) is recognised in total amount of 43,100 thousand RSD (includes share capital, retained earnings from previous years and the deduction for losses in the current year).
4.	Nominal value of instrument	10,040,000 thousand RSD	Value as at 30.06.2015 was EUR 1,028,571 . (initial value was EUR 10,800,000)	EUR 15,000,000	The total paid up capital amounts to 60.455 thousand RSD, of which 25% are in the minority participation.
5.	Accounting classification	Share capital	Liability – depreciated amount	Liability – depreciated amount	Minority participations
6.	Initial date of issuance of instrument	August 2005 (date of acquisition of Novosadska banka a.d by members of Erste Group shown)	20.12.2005	27.12.2011	15.01.2014 (date when Erste Bank ad Novi Sad acquired 75% share in capital of S- Leasing shown)
7.	Instrument with or with no maturity date.	No maturity date	maturity date	maturity date	No maturity date
7.1.	Original maturity	No maturity date	20.12.2015	27.12.2021	No maturity date
8.	Does the issuer have call option	No	No	No	No
8.1.	First day of activating call option right activation	-	-	-	
8.2.	Subsequent dates of call option activation (if applicable)	-	-	-	-
9.	Coupons/dividends		refering to interest on subordinated loan	refering to interest on subordinated loan	
9.1.	Fixed or variable dividends/coupons	Variable	Variable	Variable	Variable
9.2.	Full, partial or no discretion regarding the time of payment of dividends/coupons	Full discretion	No discretion	No discretion	Full discretion
9.3.	Full, partial or no discretion regarding the amount of dividends/coupons	Full discretion	No discretion	No discretion	Full discretion
9.4.	Step up option	No	No	No	No
9.5.	Non-cumulative or cumulative dividends/coupons	Non-cumulative	Non-cumulative	Non-cumulative	Non-cumulative
10.	Convertible or non-convertible instrument	Non-convertible	Non-convertible	Non-convertible	Non-convertible
10.1.	If convertible, terms under which conversion may take place	-	-	-	-
10.2.	If it is convertible, specify if it is partially or fully convertible	-	-	-	-
10.3.	If it is convertible, rate of conversion.	-	-	-	-
10.4.	If it is convertible, mandatory or voluntary conversion If it is convertible, specify instrument to which it is	-	-	-	-
10.5.	If it is convertible, specify instrument to which it is converted. If it is convertible, the issuer of the instrument to which	-	-	-	-
10.6.	it is converted.				
<b>11.</b> 11.1.	Write-off option If there is write-off option, specify terms under which	No	No	No	No
11.1.	the write-off may take place. If there is write-off option, specify if partial or full				
11.2.	If there is write-off option, spefify if temporary or	-	_		_
11.5.	permanent write-off If the write-off is temporary, specify terms of re-				
	recognition Type of an instrument which will be paid off directly before the said instrument during liguidation	Minority participations	Other	Other	Subordinated debt issued in the form of financial instrument
	Type of an instrument which will be paid off	Minority participations	Other	Other	the form o

#### Inset cons. 3 - Form PI-UPK consolidated

Breakdown of elements in the consolidated Balance Sheet with references to Capital positions in form PI-KAP (Inset cons. 1)

of item	Item	Balance sheet	References
	ASSETS		
A.I A.II	Cash and assets with the central bank Pledged financial assets	17,609,928	
A.III A.III	Financial assets recognised at fair value through income statement and held for trading	6,543,145	
A.IV	Financial assets initially recognised at fair value through income statement and reid for d during	0,545,145	
A.V	Financial assets available for sale	3,716,514	
A.VI	Financial assets held to maturity	6,416,250	
A.VII	Loans and receivables from banks and other financial organisations	3,194,160	
A.VIII	Loans and receivables from clients	66,990,719	
A.IX	Change in fair value of hedged items		
A.X	Receivables arising from hedging derivatives		
A.XI	Investments in associated companies and joint ventures	118	
	Of which direct or indirect investments in banks and other financial sector entities		u
A.XII	Investments into subsidiaries		
	Of which direct or indirect investments in banks and other financial sector entities		f
A.XIII	Intangible assets	309,792	i
A.XIV	Property, plant and equipment	678,616	
A.XV	Investment property	240,973	
A.XVI	Current tax assets	20,863	
A.XVII	Deferred tax assets	210,553	
A.XVIII	Non-current assets held for sale and discontinued operations	698	
A.XIX	Other assets	520,414	
	Of which direct or indirect investment in banks and other financial sector entities that exceed		h
A.XX	10% of the capital of such banks and/or other financial sector entity TOTAL ASSETS (AOP items from 0001 to 0019 in the balance sheet)	106,452,743	
P	LIABILITIES	100,432,743	
PO	LIABILITIES		
PO.I	Financial liabilities recognised at fair value through income statement and held for trading	48,393	
PO.I	Financial liabilities initially recognised at fair value through income statement and neid for dading	CCC,07	
PO.II	Liabilities arising from hedging derivatives		
PO.IV	Deposits and other liabilities to banks, other financial organisations and central bank	23,581,468	
PO.V	Deposits and other liabilities to other clients	64,158,102	
PO.VI	Change in fair value of hedged items	51,150,102	
PO.VII	Own securities issued and other borrowings		
	Of which liabilities arising from hybrid instruments		r
PO.VIII	Subordinated liabilities	1,933,735	-
	Of which subordinated liabilities included in bank's supplementary capital	1,188,813	s
PO.IX	Provisions	508,673	
PO.X	Liabilities under assets held for sale and discontinued operations		
PO.XI	Current tax liabilities		
PO.XII	Deferred tax liabilities		
PO.XIII	Other liabilities	720,740	
PO.XIV	TOTAL LIABILITIES (AOP items from 0401 to 0413 in the balance sheet)	90,951,111	
	CAPITAL		
PO.XV	Share capital	10,164,475	
	Of which nominal value of paid-in shares, except cumulative preferential shares	10,040,000	а
	Of which share premium on share capital, except cummulative preferential shares	124,475	b
	Of which nominal value of cumulative preferential shares		nj
	Of which share premium on cumulative preferential shares		0
PO.XVI	Own shares		
	Of which acquired own shares, except cumulative preferential shares		i
	Of which acquired own cumulative preferential shares Profit	702 604	t
PO.XVII		783,684	-
	Of which retained earnings from previous years (Erste Bank)	747,944	g
	Of which profit of the current year Of which profit of the current year for which the General Assembly of the Bank adopted a	/4/,944	
	decision on allocation to the core capital		d
	Of which loss in the current year (75% S-leasing)		z
	Of which other positive consolidated reserves	35,740	e
ю.хуш	Loss		-
	Of which losses from previous years		ž
PO.XIX	Reserves	4,508,505	
	Of which reserves from profit which represent element of core capital	4,425,448	v
	Of which other negative consolidated reserves		n
			lj
	Of which other net negative revaluation reserves		
			m
	Of which gains on bank liabilities measured at fair value due to the change in bank's credit rating		m
	Of which gains on bank liabilities measured at fair value due to the change in bank's credit rating Of which positive revaluation reserves created on the basis of effects of changes in fair value of	77 720	
	Of which gains on bank labilities measured at fair value due to the change in bank's credit rating Of which positive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with JFRS/TAS, credited to	72,738	m P
	Of which gains on bank labilities measured at fair value due to the change in bank's credit rating Of which positive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with IFRS/IAS, credited to these reserves.		
	Of which gains on bank labilities measured at fair value due to the change in bank's credit rating Of which positive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with JFRS/TAS, credited to	72,738 4,104 11,683	р
	Of which gains on bank liabilities measured at fair value due to the change in bank's credit rating Of which positive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with IFRS/IAS, credited to these reserves. Of which unrealised losses on securities available for sale	4,104	р
PO.XX	Of which gains on bank labilities measured at fair value due to the change in bank's credit rating Of which positive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with IFRS/IAS, credited to these reserves. Of which unreaksed bases on securities available for sale Of which actuarial gains	4,104 11,683	р
	Of which gains on bank labilities measured at fair value due to the change in bank's credit rating Of which positive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with IFRS/IAS, credited to these reserves. Of which unrealised losses on securities available for sale Of which actuarial gains Of which tax liabilities	4,104 11,683	р
	Of which gains on bank liabilities measured at fair value due to the change in bank's credit rating Of which positive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with JFRS/JAS, credited to these reserves. Of which unrealised losses on securities available for sale Of which actuarial gains Of which tax liabilities Unrealised losses	4,104 11,683 2,740	р
	Of which gains on bank labilities measured at fair value due to the change in bank's credit rating Of which positive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with IFRS/IAS, credited to these reserves. Of which unrealised losses on securities available for sale Of which actuarial gains Of which tax liabilities Unrealised losses Non-controlling participation	4,104 11,683 2,740 <b>44,968</b>	p
PO.XXI	Of which gains on bank labilities measured at fair value due to the change in bank's credit rating Of which positive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with IFRS/IAS, credited to these reserves. Of which unrealised losses on securities available for sale Of which actuarial gains Of which actuarial gains Of which tax labilities Unrealised losses Non-controlling participation Of which minority participation in subordinated companies Of which minority participation related to gains of the current year TOTAL CAPTIAL (result of adding up and/or subtracting the following balance sheet items: 0415-0416+0417-	4,104 11,683 2,740 <b>44,968</b> 43,100	p
	Of which gains on bank labilities measured at fair value due to the change in bank's credit rating         Of which positive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with IFRS/IAS, credited to these reserves.         Of which unrealised losses on securities available for sale         Of which actuarial gains         Of which tax liabilities         Unrealised losses         Non-controlling participation         Of which minority participation related to gains of the current year         Of which minority participation is subordinated companies         Of which minority participation is gains of the current year         TOTAL CAPITAL         (result of adding up and/or subtracting the following balance sheet items: 0415-0416+0417-0418+0419+0420) ≥ 0         TOTAL CAPITAL         (result of adding up and/or subtracting the following balance sheet items: 0415-0416+0417-0418+0417-0418+0419+0420) ≥ 0	4,104 11,683 2,740 44,968 43,100 1,868	p
PO.XXI PO.XXII	Of which gains on bank liabilities measured at fair value due to the change in bank's credit rating Of which positive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with IFRS/IAS, credited to these reserves. Of which actuarial gains Of which actuarial gains Of which actualized losses <b>Unrealised losses</b> <b>Non-controlling participation</b> Of which minority participation in subordinated companies Of which minority participation related to gains of the current year <b>TOTAL CAPITAL</b> (result of adding up and/or subtracting the following balance sheet items: 0415-0416+0417- 0418+0419+0420) $\geq 0$ <b>TOTAL CAPITALSHORTFALL</b> (result of adding up and/or subtracting the following balance sheet items: 0415-0416+0417- 0418+0419+0420) $\geq 0$ <b>TOTAL LIABILITIES</b>	4,104 11,683 2,740 44,968 43,100 1,868	p
PO.XXI PO.XXII PO.XXIII PO.XXIV	Of which gains on bank labilities measured at fair value due to the change in bank's credit rating         Of which positive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with JFRS/JAS, credited to these reserves.         Of which nurealised losses on securities available for sale         Of which actuarial gains         Of which minority participation         Of which minority participation is subordinated companies         Of which minority participation number of the current year         TOTAL CAPITAL         (result of adding up and/or subtracting the following balance sheet items: 0415-0416+0417-0418+04919+0420) ≥ 0         TOTAL LABILITIES         (result of adding up and/or subtracting the following balance sheet items: 0415-0416+0417-0418+04919+0420) < 0	4,104 11,683 2,740 44,968 43,100 1,868 15,501,632	p
PO.XXI PO.XXII PO.XXII PO.XXIV B.II.	Of which gains on bank labilities measured at fair value due to the change in bank's credit rating         Of which positive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with IFRS/IAS, credited to these reserves.         Of which nurealised losses on securities available for sale         Of which actuarial gains         Of which actuarial gains         Of which tax labilities         Unrealised losses         Non-controlling participation         Of which minority participation in subordinated companies         Of which minority participation related to gains of the current year         TOTAL CAPITAL         (result of adding up and/or subtracting the following balance sheet items: 0415-0416+0417-0418+0419+0420) ≥ 0         TOTAL LAPITAL         (result of adding up and/or subtracting the following balance sheet items: 0415-0416+0417-0418+0419+0420) < 0	4,104 11,683 2,740 44,968 43,100 1,868 15,501,632 106,452,743	p
PO.XXI PO.XXII PO.XXIII PO.XXIV	Of which gains on bank labilities measured at fair value due to the change in bank's credit rating         Of which positive revaluation reserves created on the basis of effects of changes in fair value of fixed assets, securities and other assets which are, in accordance with JFRS/JAS, credited to these reserves.         Of which nurealised losses on securities available for sale         Of which actuarial gains         Of which minority participation         Of which minority participation is subordinated companies         Of which minority participation number of the current year         TOTAL CAPITAL         (result of adding up and/or subtracting the following balance sheet items: 0415-0416+0417-0418+04919+0420) ≥ 0         TOTAL LABILITIES         (result of adding up and/or subtracting the following balance sheet items: 0415-0416+0417-0418+04919+0420) < 0	4,104 11,683 2,740 44,968 43,100 1,868 15,501,632	p

#### Inset cons. 4 - Form PI-AKB consolidated

Data on total capital requirements and capital adequacy ratio on consolidated basis

1		T		(RSD thousand) Coverage by
No	Name		Coverage by core capital	coverage by supplementary capital
		1	2	3
[	CAPITAL	13,147,700		
1.	TOTAL CORE CAPITAL	11,886,149		
2.	TOTAL SUPPLEMENTARY CAPITAL	1,261,551		
п	CAPITAL REQUIREMENTS	8,201,161		
1.	CAPITAL REQUIREMENTS FOR CREDIT RISK, COUNTERPARTY RISK AND SETTLEMENT/DELIVERY RISK IN CASE OF FREE DELIVERIES	7,025,828	7,025,828	
1.1.	Standardised approach (SA)	58,548,564		
1.1.1.	Exposures to central governments and central banks	0		
1.1.2.	Exposures to territorial autonomies and local self-government units	568,265		
<i>1.1.3.</i>	Exposures to public administrative bodies	12,917		
1.1.4.	Exposures to multilateral development banks	0		
1.1.5.	Exposures to international organisations	0		
1.1.6.	Exposures to banks	931,052		
1.1.7.	Exposures to corporates	34,684,144		
1.1.8.	Retail exposures	16,082,651		
1.1.9.	Exposures secured by real estate collateral	4,397,609		
1.1.10.	Past due items	344,011		
1.1.11.	High-risk exposures	0		
1.1.12.	Exposures in the form of covered bonds	0		
1.1.13.	Exposures in the form of open-end investment funds	0		
1.1.14.	Other exposures	1,527,914		
1.2.	Internal Ratings Based Approach (IRB)			
1.2.1.	Exposures to central governments and central banks			
1.2.2.	Exposures to banks			
1.2.3.	Exposures to corporates			
1.2.4.	Retail exposures			
1.2.4.1.	Retail exposures secured by real estate collateral			
1.2.4.2.	Qualifying revolving retail exposures			
1.2.4.3.	Other retail exposures			
1.2.4.5.				
	Equity exposures			
1.2.5.1.	Approach applied:			
1.2.5.1.1.	Simple Risk Weight Approach			
1.2.5.1.2.	PD/LGD Approach			
1.2.5.1.3.	Internal Models Approach			
1.2.5.2.	Types of equity exposures			
1.2.5.2.1.	Exchange traded equity exposures			
1.2.5.2.2.	Non-exchange traded equity exposures in sufficiently diversified portfolios			
1.2.5.2.3.	Other equity exposures			
1.2.5.2.4.	Equity exposures to which a bank applied Standardised Approach to credit risk			
	Exposures to other assets			
1.2.6.				
-	CAPITAL REQUIREMENTS FOR SETTLEMENT/DELIVERY RISK ARISING FROM UNSETTLED TRANSACTIONS		0	
2	TRANSACTIONS CAPITAL REQUIREMENTS FOR MARKET RISKS	210,773	0 210,773	
2 3	TRANSACTIONS	210,773 210,773		
1.2.6. 2 3 3.1. <i>3.1.1.</i>	TRANSACTIONS CAPITAL REQUIREMENTS FOR MARKET RISKS Capital requirements for price, foreign exchange and commodity risks calculated under		210,773	
2 3 3.1. <i>3.1.1.</i>	TRANSACTIONS CAPITAL REQUIREMENTS FOR MARKET RISKS Capital requirements for price, foreign exchange and commodity risks calculated under standardised approaches	210,773	210,773 210,773	
2 3 3.1. <i>3.1.1.</i> <i>3.1.2.</i>	TRANSACTIONS CAPITAL REQUIREMENTS FOR MARKET RISKS Capital requirements for price, foreign exchange and commodity risks calculated under standardised approaches Capital requirements for price risk arising from debt securities	210,773	210,773 210,773 96,187	
2 3 3.1. <i>3.1.1.</i> <i>3.1.2.</i> <i>3.1.3.</i>	TRANSACTIONS         CAPITAL REQUIREMENTS FOR MARKET RISKS         Capital requirements for price, foreign exchange and commodity risks calculated under standardised approaches         Capital requirements for price risk arising from debt securities         Capital requirements for price risk arising from debt securities         Capital requirements for price risk arising from equity securities	210,773 <i>96,187</i> 0	210,773 210,773 96,187 0	
2 3 3.1. 3.1.1. 3.1.2. 3.1.3. 3.1.4.	TRANSACTIONS         CAPITAL REQUIREMENTS FOR MARKET RISKS         Capital requirements for price, foreign exchange and commodity risks calculated under standardised approaches         Capital requirements for price risk arising from debt securities         Capital requirements for price risk arising from equity securities         Capital requirements for foreign exchange risk         Capital requirements for commodity risk         Capital requirements for price, foreign exchange risk         Capital requirements for price, foreign exchange and commodity risks calculated under the	210,773 <i>96,187</i> 0	210,773 210,773 96,187 0 114,586	
2 3 3.1. 3.1.1. 3.1.2. 3.1.3. 3.1.4. 3.2.	TRANSACTIONS         CAPITAL REQUIREMENTS FOR MARKET RISKS         Capital requirements for price, foreign exchange and commodity risks calculated under standardised approaches         Capital requirements for price risk arising from debt securities         Capital requirements for price risk arising from equity securities         Capital requirements for foreign exchange risk         Capital requirements for foreign exchange risk         Capital requirements for foreign exchange risk         Capital requirements for commodity risk	210,773 <i>96,187</i> 0	210,773 210,773 96,187 0 114,586 0	
2 3 3.1. 3.1.1. 3.1.2. 3.1.3. 3.1.4. 3.2. 4	TRANSACTIONS         CAPITAL REQUIREMENTS FOR MARKET RISKS         Capital requirements for price, foreign exchange and commodity risks calculated under standardised approaches         Capital requirements for price risk arising from debt securities         Capital requirements for price risk arising from equity securities         Capital requirements for price risk arising from equity securities         Capital requirements for foreign exchange risk         Capital requirements for price, foreign exchange and commodity risks calculated under the Internal Models Approach         CAPITAL REQUIREMENTS FOR OPERATIONAL RISK	210,773 96,187 0 114,586 0 964,560	210,773 210,773 96,187 0 114,586 0 0 964,560	
2 3 3.1. 3.1.1. 3.1.1. 3.1.2. 3.1.3. 3.1.4. 3.2. 4 4.1.	TRANSACTIONS         CAPITAL REQUIREMENTS FOR MARKET RISKS         Capital requirements for price, foreign exchange and commodity risks calculated under standardised approaches         Capital requirements for price risk arising from debt securities         Capital requirements for price risk arising from equity securities         Capital requirements for price risk arising from equity securities         Capital requirements for foreign exchange risk         Capital requirements for price, foreign exchange and commodity risks calculated under the Internal Models Approach         CAPITAL REQUIREMENTS FOR OPERATIONAL RISK         Capital requirements for operational risk calculated under the Basic Indicator Approach	210,773 96,187 0 114,586 0	210,773 210,773 96,187 0 114,586 0 0 964,560 964,560	
2 3 3.1. 3.1.1. 3.1.2. 3.1.3. 3.1.4. 3.2. 4 4.1. 4.2.	TRANSACTIONS         CAPITAL REQUIREMENTS FOR MARKET RISKS         Capital requirements for price, foreign exchange and commodity risks calculated under standardised approaches         Capital requirements for price risk arising from debt securities         Capital requirements for price risk arising from equity securities         Capital requirements for price risk arising from equity securities         Capital requirements for foreign exchange risk         Capital requirements for price, foreign exchange and commodity risks calculated under the Internal Models Approach         CAPITAL REQUIREMENTS FOR OPERATIONAL RISK         Capital requirements for operational risk calculated under the Basic Indicator Approach	210,773 96,187 0 114,586 0 964,560 964,560	210,773 210,773 96,187 0 114,586 0 0 964,560 964,560 0	
2 3 3.1. 3.1.1. 3.1.2. 3.1.3. 3.1.4. 3.2. 4 4.1.	TRANSACTIONS         CAPITAL REQUIREMENTS FOR MARKET RISKS         Capital requirements for price, foreign exchange and commodity risks calculated under standardised approaches         Capital requirements for price risk arising from debt securities         Capital requirements for price risk arising from equity securities         Capital requirements for price risk arising from equity securities         Capital requirements for foreign exchange risk         Capital requirements for price, foreign exchange and commodity risks calculated under the Internal Models Approach         CAPITAL REQUIREMENTS FOR OPERATIONAL RISK         Capital requirements for operational risk calculated under the Basic Indicator Approach	210,773 96,187 0 114,586 0 964,560 964,560 0	210,773 210,773 96,187 0 114,586 0 0 964,560 964,560	

Novi Sad, September 2015

Approved by the Executive Committee of Erste Bank a.d., Novi Sad.