## **ERSTE BANK A.D. NOVI SAD**

CONSOLIDATED FINANCIAL STATEMENTS AND NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS Year Ended December 31, 2015

## **ERSTE BANK A.D. NOVI SAD**

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#### Translation of the Auditors' Report issued in the Serbian language

#### INDEPENDENT AUDITORS' REPORT

#### To the Management Board and Shareholders of Erste Bank a.d., Novi Sad

We have audited the accompanying consolidated financial statements of Erste Bank a.d., Novi Sad (hereinafter: the "Parent entity" or "Bank") and its subsidiary (hereinafter collectively the "Group") enclosed on pages 2 to 83, which comprise the consolidated statement of financial position as of December 31, 2015 and the related consolidated income statement, consolidated statement of other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with the International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Law on Audit of the Republic of Serbia and International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Bank's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at December 31, 2015, and its financial performance and cash flows for the year then ended in accordance with the International Financial Reporting Standards.

Report on Other Legal and Regulatory Requirements

Management of the Group is responsible for the preparation of the consolidated annual business report in accordance with the requirements of the Law on Accounting of the Republic of Serbia. In accordance with the Law on Audit of the Republic of Serbia and Decision on Amendments and Supplements to the Decision on External Audit of Banks, it is our responsibility to express an opinion on the compliance of the accompanying consolidated annual business report for the year 2015 with the Group's consolidated financial statements for the same financial year. In our opinion, the financial information disclosed in the Group's consolidated annual business report for 2015 is consistent with its audited consolidated financial statements for the year ended December 31, 2015.

### Other Matter

The Bank's consolidated financial statements as of and for the year ended December 31, 2014 were audited by another auditor, whose report dated March 31, 2015 expressed an unqualified opinion.

Belgrade, March 23, 2016

Miroslav Tončić Certified Auditor

## CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2015

TTEM	22 2		(In RSD '000)
ITEM	Note	2015	2014
Interest income	4	6,937,331	6,909,550
Interest expenses	4	(1,584,729)	(2,251,460)
Net interest income		5,352,602	4,658,090
Fee and commission income	5	2,297,202	2,292,798
Fee and commission expenses	5	(626,231)	(528,493)
Net fee and commission income		1,670,971	1,764,305
Net gains on the financial assets held for trading	6	190,700	86,256
Net gains on risk hedges	7	1,836	2,672
Net gains on the financial assets available for sale	8	144	5,829
Net foreign exchange gains and positive currency			3,323
clause effects	9	131,251	115,265
Other operating income	10	275,291	110,805
Net losses from impairment of financial assets and		NOVE STATE STREET,	,
credit-risk-weighted off-balance sheet assets	11	(1,401,460)	(1,829,100)
TOTAL OPERATING INCOME, NET		6,221,335	4,914,122
Staff costs	12	(1,716,300)	(1,693,255)
Depreciation and amortization charge	13	(262,201)	(273,502)
Other expenses	14	(3,022,514)	(2,823,116)
PROFIT BEFORE TAXES		1,220,320	124,249
Current income tax expense	15	(3,699)	(3,401)
Deferred tax benefits	15	343	107,476
Deferred tax expenses	15	(25,390)	,
NET PROFIT FOR THE YEAR	30	1,191,574	228,324

Notes on the following pages form an integral part of these financial statements.

Novi Sad, February 26, 2016

Stevan Čomić Head of the Accounting and Controlling Division Frank Michael Beitz Executive Board Member

Slavko Carić Executive Board Chairman

# CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2015

	Note	2015	(In RSD '000) 2014
PROFIT FOR THE YEAR	30	1,191,045	239,445
Components of other comprehensive income that will not be reclassified to profit and loss Actuarial gains/(losses) (Note 29) Other		16,861 9,622	2,061
Components of other comprehensive income that may be reclassified to profit and loss  Positive effects of changes in fair value of financial assets available for sale		157,876	20.672
Unrealized gains/(losses) on securities available for sale Income tax expense relating to the other comprehensive		396	29,672 (764)
income for the year (Note 15d)  Total other comprehensive income for the year		(23,741) <b>161,014</b>	(4,336) <b>26,633</b>
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		1,352,059	266,078

Notes on the following pages form an integral part of these financial statements.

Novi Sad, February 26, 2016

Stevan Čomić Head of the Accounting and Controlling Division Frank Michael Beitz Executive Board Member

Slavko Carić Executive Board Chairman

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## CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2015

ASSETS	Note	December 31, 2015	December	(In RSD '000) January 1,
Cash and cash funds held with the central bank	16		31, 2014	2014
Financial assets at fair value through profit and	10	18,523,428	15,906,407	16,104,913
loss, held for trading	17	8,363,472	6 077 160	1 745 056
Financial assets available for sale	18	3,446,272	6,077,169	1,745,956
Financial assets held to maturity	19	7,008,412	2,571,624 6,509,844	1,705,821
Loans and receivables due from banks and other	13	7,000,412	0,309,844	5,711,843
financial institutions	20	2,733,309	3,898,755	13,417,006
Loans and receivables due from customers	21	79,043,876	64,115,855	57,339,372
Investments in subsidiaries		118	118	37,339,372
Intangible assets	22	351,826	393,118	411,865
Property, plant and equipment	22	741,139	712,025	707,364
Investment property	22	238,508	13,827	707,304
Current tax assets	15	17,163	20,863	1,021
Deferred tax assets	15	161,764	210,553	107,551
Non-current assets held for sale and assets from	7.2	202//01	210,333	107,551
discontinued operations		443	2,258	
Other assets	23	658,957	523,021	329,726
TOTAL ASSETS		121,288,687	100,955,437	97,582,438
LIABILITIES AND EQUITY				
LIABILITIES				
Financial liabilities carried at fair value through				
profit and loss, held for trading	24	94,235	27,282	-
Deposits and other liabilities due to banks, other				
financial institutions and the central bank	25	34,001,077	21,520,826	13,729,205
Deposits and other liabilities due to customers	26	68,295,393	61,602,685	64,904,207
Treasury securities issued and other borrowed funds				1 465 000
Subordinated liabilities	27	1,824,946	2,063,751	1,465,000
Provisions	28	551,405	558,347	2,191,301 461,839
Other liabilities	29	440,944	444,887	471,509
TOTAL LIABILITIES		105,208,000	86,217,778	83,223,061
		_105,200,000	00,217,778	63,223,061
EQUITY	30			
Issued (share) capital		10,164,475	10,164,475	10,164,475
Profit		1,191,045	1,310,621	1,628,154
Reserves		4,681,476	3,219,463	2,566,748
Non-controlling interest		43,691	43,100	,,
TOTAL EQUITY		16,080,687	14,737,659	14,359,377
TOTAL LIABILITIES AND EQUITY		121,288,687	100,955,437	97,582,438

Notes on the following pages form an integral part of these financial statements.

Novi Sad, February 26, 2016

Stevan Čomić Head of the Accounting and Controlling Division Frank Michael Beitz Executive Board Member Slavko Caric Executive Board Chairman

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2015

			Reserves from			Attributable to	Non-	(In RSD '000)
-	Share capital	Share premium	profit and other reserves	Revaluation reserves	Retained earnings	the majority owner	controlling interest	Total equity
Opening balance at January 1, 2014	10,040,000	124,475	2,534,108	32,640	1,628,154	14,359,377	-	14,359,377
Purchase of equity investment	-		69,103			69,103	54,221	123,324
Actuarial gains (Note 28)	:=:	-	54	2,061	-	2,061		2,061
Fair value adjustment of financial								
assets available for sale	-	-	-	24,572	( <u>1</u> 2)	24,572	Mark to approximate	24,572
Profit for the year		-		-	239,445	239,445	(11,121)	228,324
Transfer from profit to reserves	-		556,979		(556,979)			* **
Balance at December 31, 2014_	10,040,000	124,475	3,160,190	59,273	1,310,621	14,694,559	43,100	14,737,659
Opening balance		4,0						
at January 1, 2015	10,040,000	124,475	3,160,190	59,273	1,310,621	14,694,559	43,100	14,737,659
Actuarial gains (Note 28) Fair value adjustment of financial	-	-	-	16,861	=	16,861	62	16,923
assets available for sale		=	-	134,531	2 <del>3</del> 3	134,531	=	134,531
Profit for the year	-	=	<u>.</u>		1,191,045	1,191,045	529	1,191,574
Transfer from profit to reserves			1,300,999	9,622	(1,310,621)			
Balance at December 31, 2014	10,040,000	124,475	4,461,189	220,287	1,191,045	16,036,996	43,691	16,080,687

Notes on the following pages form an integral part of these financial statements.

Novi Sad, February 26, 2016

Stevan Čomić Head of the Accounting and Controlling Division Frank Michael Beitz Executive Board Member Slavko Carić Executive Board Chairman

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2015

	2015	(In RSD '000) 2014
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash generated by operating activities	11,709,650	10,122,800
Interest receipts	6,811,827	7,331,608
Fee and commission receipts Receipts of other operating income	2,256,279	2,644,669
Dividend receipts and profit sharing	2,641,500	146,398
[20] 전에게 크림에 가는 맞아지면 하다. 그리게 하다면 하다면서 하다면서 가게 되었다면 다른 사람이 되었다면 하다.	44	125
Cash used in operating activities Interest payments	10,143,382	9,885,850
Fee and commission payments	1,636,033	2,089,277
Payments to, and on behalf of employees	604,360	511,701
Taxes, contributions and other duties paid	1,704,899	1,669,886
Payments for other operating expenses	379,922	417,077
Net cash inflows from operating activities prior to increases or decreases in loans	5,818,168	5,197,909
and deposits	4 566 565	
	1,566,268	236,950
Decrease in loans and increase in deposits received and other liabilities	14,851,891	17,201,231
Decrease in loans and receivables due from banks, other financial institutions, the central		
bank and customers		8,492,850
Increase in deposits and other liabilities due to banks, other financial institutions, the central		
bank and customers	14,851,891	8,708,381
Increase in loans and decrease in deposits received and other liabilities	19,776,644	1,382,927
Increase in deposits and other liabilities due to banks, other financial institutions, central		
bank and customers	19,519,292	-
Increase in financial assets initially recognized at fair value through profit and loss, financial		
assets held for trading and other securities not held for trading	257,352	1,382,927
Net cash generated by operating activities before income taxes	-	16,055,254
Net cash used in operating activities before income taxes	3,358,485	-
Income tax paid	100	1,651
Net cash generated by operating activities	-	16,053,603
Net cash used in operating activities	3,358,485	
CASH FLOWS FROM INVESTING ACTIVITIES		
Cash generated by investing activities	-	2,014
Proceeds from the sale of intangible assets, property, plant and	:=	2,014
Cash used in investing activities	2,702,341	4,665,884
Cash used for investments in investment securities	2,228,026	4,287,594
Cash used for the purchases of equity investments in subsidiaries, associates and joint		
ventures	.5	120,565
Cash used for the purchases of intangible assets, property, plant and equipment	305	88
Cash used for the purchases of investment property	474,010	257,637
Net cash used in investing activities	2,702,341	4,663,870
CASH FLOWS FROM FINANCING ACTIVITIES		
Cash generated by financing activities	6,580,943	1,350,736
Inflows from the borrowings	4,630,164	783,895
Other inflows from financing activities	1,950,779	566,841
Cash used in financing activities	2,345,418	10,278,490
Cash used for subordinated liabilities	238,803	128,100
Cash used in the repayment of borrowings	192,613	8,295,762
Outflows per own securities issued	AL SERVICE OF THE SERVICE	1,437,718
Other outflows from financing activities	1,914,002	416,910
Net cash generated by financing activities	4,235,525	-
Net cash used in financing activities	-	8,927,754
TOTAL CACILITIES ONG		
TOTAL CASH INFLOWS	33,142,484	28,676,781
TOTAL CASH OUTFLOWS	34,967,785	26,214,802
NEYT CASH INCREASE		2,461,979
NEYT CASH DECREASE	1,825,301	-
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	10,417,751	7,872,498
FOREIGN EXCHANGE GAINS	10,846,093	7,680,955
FOREIGN EXCHANGE LOSSES	10,712,279	7,597,681
CASH AND CASH EQUIVALENTS, END OF YEAR	8,726,264	10,417,751

Notes on the following pages form an integral part of these financial statements.

Novi Sad, February 26, 2016

Stevan Čomić Head of the Accounting and Controlling Division

Frank Michael Beitz Executive Board Member Slavko Carić Executive Board Chairman

#### 1. GENERAL INFORMATION

Erste Bank a.d., Novi Sad (the "Bank") was founded on December 25, 1989, under the name of Novosadska banka a.d., Novi Sad. At the beginning of August 2005, subsequent to the successful finalization of privatization process, it became a member of Erste Bank Group.

Under Decision of the Serbian Business Registers no. BD 101499/2005 dated December 21, 2005 a change of the Bank's name from Novosadska banka a.d., Novi Sad to Erste Bank a.d., Novi Sad was registered.

The Bank's shareholders are Erste Group Bank AG, Vienna ("Erste Group") with a 74% interest and Steiermärkische Bank und Sparkassen AG, Graz with a 26% interest in the Bank's share capital.

As of January 15, 2014, under the Agreement on Purchase and transfer of Equity Interest executed by and between Steiermärkische Bank und Sparkassen AG and Erste Group Immorent International Holding GMBH, the Bank acquired a 75% equity interest in the company S-leasing d.o.o., Srbija (the "Lessor" or the "Company"), while the remaining 25% are held by Steiermärkische Bank und Sparkassen AG. Moreover, in 2014 the Bank acquired a 19% equity interest in S Rent d.o.o., Srbija.

Through this transaction both companies still remained members of Erste Group.

The accompanying financial statements and notes to the financial statements represent the Group's consolidated financial statements. The Bank is the Parent Entity of the Group and as such, in accordance with the requirements of the Law on Banks, it is obligated to prepare consolidated financial statements as of and for the year ended December 31, 2015. The consolidated financial statements include the financial statements of the Lessor, which is 75%-owned by the Bank.

The Bank's unconsolidated financial statements were issued on March 23, 2015.

The Bank is registered in the Republic of Serbia to provide banking services of payment transfers in the country and abroad, lending and depositary activities in the country, payment card transactions, operations involving securities and broker-dealer activities. In accordance with the Law on Banks, the Bank operates on the principles stability and security.

The Bank is headquartered in Novi Sad, at no. 5, Bulevar Oslobođenja St. The Bank operates through 7 business centers, 47 branches, 9 sub-branches and 5 counters.

As of December 31, 2015 the Bank had 1,027 employees (December 31, 2014: 992 employees).

The Bank's corporate ID number is 08063818, and its tax ID number (fiscal code) is 101626723.

The Bank's SWIFT code is GIBARS22 and its website is www.erstebank.rs.

The Lessor was established in June 2003.

The Lessor is organized as a limited liability company and registered with the Serbian Business Registers Agency under Decision no. BD 33349/2005 dated June 7, 2005.

The Company's principal business activity involves services of finance lease over movable assets to individuals and legal entities in the territory of the Republic of Serbia.

The Company is headquartered in Belgrade, at no. 11a/4, Milutina Milankovića St.

The Company's corporate ID number is 17488104, and its tax ID number (fiscal code) is 102941384.

As of December 31, 2015 the Company had 42 employees (December 31, 2014: 25 employees).

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1. (a) Basis of Preparation and Presentation of the Consolidated Financial Statements

The Group's consolidated financial statements (the "financial statements") for 2015 have been prepared in accordance with the International Financial Reporting Standards ("IFRS") and the regulations of the National Bank of Serbia governing the financial reporting of banks.

The accompanying financial statements are presented in the format prescribed under the Decision on the Forms and Contents of the Items in the Forms of the Financial Statements of Banks (Official Gazette of RS nos. 71/2014 and 135/2014).

The accompanying financial statements represent the Group's consolidated financial statements. As the Parent Entity of the Group, the bank has prepared and presented a separate set of its unconsolidated financial statements.

These consolidated financial statements were prepared at historical cost principle, except for trading securities and available-for-sale securities, which are measured at fair value.

Figures in the accompanying financial statements are stated in thousands of dinars, unless otherwise specified.

The accompanying consolidated financial statements have been prepared on a going concern basis, which entails that the Group will continue to operate in the foreseeable future.

In the preparation of the accompanying consolidated financial statements, the Bank adhered to the accounting policies described further in Note 2.

Standards and interpretations issued that came into effect in the current period are disclosed in Note 2.1 (b Standards and interpretations in issue but not yet in effect are disclosed in Note 2.1 (c).

#### 2.1. (b) New and Revised IFRS Mandatorily Effective in the Current Period

In the current year the Bank applied the following amendments and revisions to IFRS issued by the International Accounting Standards Board ("IASB") mandatorily effective for the accounting periods beginning on or after January 1, 2015:

- Amendments to IAS 19 "Employee Benefits" Defined Benefit Plans: Employee Contributions (effective for annual periods beginning on or after January 1, 2014). The adoption of these amendments had no material impact on the disclosures of amounts recognized in the Bank's financial statements.
- Amendments resulting from Annual Improvements to IFRSs 2010-2012 Cycle (IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 24 and IAS 38) with a view to removing inconsistencies and clarifying wording (effective for annual periods beginning on or after July 1, 2014). The adoption of these amendments had no material impact on the disclosures of amounts recognized in the Bank's financial statements.
- Amendments resulting from Annual Improvements to IFRSs 2011-2013 Cycle (IFRS 1, IFRS 3, IFRS 13 and IAS 40) with a view to removing inconsistencies and clarifying wording (effective for annual periods beginning on or after July 1, 2014). The adoption of these amendments had no material impact on the disclosures of amounts recognized in the Bank's financial statements.

## 2.1. (c) Standards and Interpretations in Issue not yet in Effect

At the date of issuance of these financial statements the following standards, revisions and interpretations were in issue but not yet effective for the financial year ended December 31, 2015:

- IFRS 9 "Financial Instruments" and subsequent amendments, supplanting the requirements of IAS 39 "Financial Instruments: Recognition and Measurement," with regard to classification and measurement of financial assets. IFRS 9 shall be effective for annual periods beginning on or after January 1, 2018, with early adoption permitted.
- IFRS 15 "Revenue from Contracts with Customers," defining the framework for revenue recognition. IFRS 15 supplants IAS 18 "Revenue," IAS 11 "Construction Contracts," IFRIC 13 "Customer Loyalty Programs," IFRIC 15 "Agreements for the Construction of Real Estate" and IFRIC 18 "Transfers of Assets from Customers." IFRS 15 shall be effective for annual periods beginning on or after January 1, 2017, with early adoption permitted.
- Amendments to IFRS 11 "Joint Arrangements" Accounting for Acquisition of an Interest in a Joint Operation (effective for annual periods beginning on or after January 1, 2016).
- Amendments to IAS 1 "Presentation of Financial Statements" Disclosure Initiative (effective for annual periods beginning on or after 1 January 2016).

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.1. (c) Standards and Interpretations in Issue not yet in Effect (Continued)

- Amendments to IAS 16 "Property, Plant and Equipment" and IAS 38 "Intangible Assets" Clarification of Acceptable Methods of Depreciation and Amortization (effective for annual periods beginning on or after January 1, 2016).
- Amendments to IAS 16 "Property, Plant and Equipment" and IAS 41 "Agriculture" Agriculture: Bearer Plants (effective for annual periods beginning on or after January 1, 2016).
- Amendments to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures" Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (effective for annual periods beginning on or after January 1, 2016).
- Amendments to IFRS 10 "Consolidated Financial Statements", IFRS 12 "Disclosure of Interests in Other Entities" and IAS 28 "Investments in Associates and Joint Ventures" Investment Entities: Applying the Consolidation Exception (effective for annual periods beginning on or after 1 January 2016).
- Amendments resulting from Annual Improvements to IFRSs 2012-2014 Cycle (IFRS 5, IFRS 7 and IAS 19) with a view to removing inconsistencies and clarifying wording (effective for annual periods beginning on or after July 1, 2016).
- IFRS 14 "Regulatory Deferral Accounts" (effective for annual periods beginning on or after January 1, 2016).
- Amendments to IAS 27 "Separate Financial Statements" Equity Method in Separate Financial Statements (effective for annual periods beginning on or after January 1, 2016).

#### IFRS 9 "Financial Instruments"

IFRS 9 issued in November 2009 introduced new requirements for the classification and measurement of financial assets. IFRS 9 was subsequently amended in October 2010 to include requirements for the classification and measurement of financial liabilities and for derecognition, and in November 2013 to include the new requirements for general hedge accounting. Another revised version of IFRS 9 was issued in July 2014 mainly to include a) impairment requirements for financial assets and b) limited amendments to the classification and measurement requirements by introducing a 'fair value through other comprehensive income' (FVTOCI) measurement category for certain simple debt instruments.

The Key requirements of IFRS 9 are:

- All recognized financial assets that are within the scope of IAS 39 "Financial Instruments: Recognition and Measurement" are required to be subsequently measured at amortized cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortized cost at the end of subsequent accounting periods. Debt instruments that are held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets, and that have contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding, are generally measured at fair value through other comprehensive income. All other debt investments and equity investments are measured at their fair value at the end of subsequent accounting periods. In addition, under IFRS 9, entities may make an irrevocable election upon initial recognition to measure an equity investment (that is not held for trading) at fair value through other comprehensive income, with only dividend income generally recognized in profit or loss.
- With regard to the measurement of financial liabilities designated as at fair value through profit or loss, IFRS 9 requires that the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss. Under IAS 39, the entire amount of the change in the fair value of the financial liability designated as fair value through profit or loss is presented in profit or loss.
- In relation to the impairment of financial assets, IFRS 9 requires an expected credit loss model, as opposed to
  an incurred credit loss model under IAS 39. The expected credit loss model requires an entity to account for
  expected credit losses and changes in those expected credit losses at each reporting date to reflect changes in
  credit risk since initial recognition. In other words, it is no longer necessary for a credit event to have occurred
  before credit losses are recognized.
- The new general hedge accounting requirements retain the three types of hedge accounting mechanisms currently available in IAS 39. Under IFRS 9, greater flexibility has been introduced to the types of transactions eligible for hedge accounting, specifically broadening the types of instruments that qualify for hedging instruments and the types of risk components of non-financial items that are eligible for hedge accounting. In addition, the effectiveness test has been overhauled and replaced with the principle of an 'economic relationship'. Retrospective assessment of hedge effectiveness is also no longer required.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.1. (c) Standards and Interpretations in Issue not yet in Effect (Continued)

#### IFRS 15 "Revenue from Contracts with Customers"

In May 2014, IFRS 15 was issued which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. IFRS 15 will supersede the current revenue recognition guidance including IAS 18 "Revenue", IAS 11 "Construction Contracts" and the related Interpretations when it becomes effective.

The core principle of IFRS 15 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the Standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer,
- Step 2: Identify the performance obligations in the contract,
- Step 3: Determine the transaction price,
- Step 4: Allocate the transaction price to the performance obligations in the contract, and
- Step 5: Recognize revenue when (or as) the entity satisfies a performance obligation.

Under IFRS 15, an entity recognizes revenue when (or as) a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in IFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by IFRS 15.

#### Amendments to IFRS 11 "Accounting for Acquisitions of Interests in Joint Operations"

The amendments to IFRS 11 provide guidance on how to account for the acquisition of a joint operation that constitutes a business as defined in IFRS 3 "Business Combinations". Specifically, the amendments state that the relevant principles on accounting for business combinations in IFRS 3 and other standards (e.g. IAS 12 "Income Taxes" regarding the recognition of deferred taxes at the time of acquisition and IAS 36 "Impairment of Assets" regarding impairment testing of a cash-generating unit to which goodwill on acquisition of a joint operation has been allocated) should be applied. The same requirements should be applied to the formation of a joint operation if and only if an existing business is contributed to the joint operation by one of the parties that participate in the joint operation. A joint operator is also required to disclose the relevant information required by IFRS 3 and other standards for business combinations.

The amendments should be applied prospectively to acquisitions of interests in joint operations (in which the activities of the joint operations constitute businesses as defined in IFRS 3) occurring from the beginning of annual periods beginning on or after January1, 2016. Management of the Bank anticipates that the application of these amendments to IFRS 11 may have an impact on the Bank's financial statements in future periods should such transactions arise.

#### Amendments to IAS 1 "Disclosure Initiative"

The amendments to IAS 1 give some guidance on how to apply the concept of materiality in practice. The amendments to IAS 1 are effective for annual periods beginning on or after January 1, 2016. Management of the Bank does not anticipate that the application of these amendments to IAS 1 will have a material impact on the Bank's financial statements.

# Amendments to IAS 16 and IAS 38 "Clarification of Acceptable Methods of Depreciation and Amortization"

The amendments to IAS 16 prohibit entities from using a revenue-based depreciation method for items of property, plant and equipment. The amendments to IAS 38 introduce a rebuttable presumption that revenue is not an appropriate basis for amortization of an intangible asset. This presumption can only be rebutted in the following two limited circumstances:

- when the intangible asset is expressed as a measure of revenue; or
- when it can be demonstrated that revenue and consumption of the economic benefits of the intangible asset are highly correlated.

The amendments apply prospectively for annual periods beginning on or after January 1, 2016. Currently, the Bank uses the straight-line method for depreciation and amortization for its property, plant and equipment, and intangible assets respectively. Management of the Bank believes that that the straight-line method is the most appropriate method to reflect the consumption of economic benefits inherent in the respective assets and, accordingly, does not anticipate the application of these amendments to IAS 16 and IAS 38 will have a material impact on the Bank's financial statements.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.1. (c) Standards and Interpretations in Issue not yet in Effect (Continued)

#### Amendments to IAS 16 and IAS 41 "Agriculture: Bearer Plants"

The amendments to IAS 16 and IAS 41 define a bearer plant and require biological assets that meet the definition of a bearer plant to be accounted for as property, plant and equipment in accordance with IAS 16, instead of IAS 41. The produce growing on bearer plants continues to be accounted for in accordance with IAS 41. The application of these amendments to IAS 16 and IAS 41 will have a material impact on the Bank's financial statements as the Bank is not engaged in agricultural activities.

## Amendments to IFRS 10, IFRS 12 and IAS 28 "Investment Entities: Applying the Consolidation Exception"

The amendments to IFRS 10, IFRS 12 and IAS 28 clarify that the exemption from preparing consolidated financial statements is available to a parent entity that is a subsidiary of an investment entity, even if the investment entity measures all its subsidiaries at fair value in accordance with IFRS 10. The amendments also clarify that the requirement for an investment entity to consolidate a subsidiary providing services related to the former's investment activities applies only to subsidiaries that are not investment entities themselves. Management of the Bank does not anticipate that the application of these amendments to IFRS 10, IFRS 12 and IAS 28 will have a material impact on the Bank's financial statements, as the Bank is not an investment entity and does not have any holding company, subsidiary, associate or joint venture that qualifies as an investment entity.

#### Annual Improvements to IFRSs 2012-2014 Cycle

The Annual Improvements to IFRSs 2012-2014 Cycle include a number of amendments to various IFRSs.

The amendments to IFRS 5 introduce specific guidance in IFRS 5 for when an entity reclassifies an asset (or disposal group) from held for sale to held for distribution to owners (or vice versa). The amendments clarify that such a change should be considered as a continuation of the original plan of disposal and hence requirements set out in IFRS 5 regarding the change of sale plan do not apply. The amendments also clarifies the guidance for when held-for-distribution accounting is discontinued.

The amendments to IFRS 7 provide additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset for the purpose of the disclosures required in relation to transferred assets.

The amendments to IAS 19 clarify that the rate used to discount post-employment benefit obligations should be determined by reference to market yields at the end of the reporting period on high quality corporate bonds. The assessment of the depth of a market for high qualify corporate bonds should be at the currency level (i.e. the same currency as the benefits are to be paid). For currencies for which there is no deep market in such high quality corporate bonds, the market yields at the end of the reporting period on government bonds denominated in that currency should be used instead.

Management of the Bank does not anticipate that the application of these amendments will have a material effect on the Bank's financial statements.

#### 2.2. Basis of Consolidation

The accompanying consolidated financial statements include the financial statements of the Bank and of the company under the Bank's control. Control exists if the Bank has the power to manage the financial and operating policies of the subsidiary in such a manner that it can realize benefits from its activities. Control is achieved if the Bank has exposure to or rights to variable returns from its involvement with the investee and has the ability use its power over the investee to affect the amount of returns.

Income and expenses of the subsidiary are included in the consolidated income statement and other comprehensive income from the effective date of control acquisition. Financial statements of the subsidiary are adjusted as appropriate so as to align its accounting policies with those applied by the Bank as the Parent Entity of the Group. All balances receivable or payable, income and expenses arising from intra-Group transactions are eliminated in full upon consolidation. The non-controlling interest represents a share in the profit or loss and equity of the subsidiary of which the Bank is neither direct nor indirect owner. The non-controlling interest is presented separately in the Group's income statement and within equity in the statement of financial position, separately from the Bank's equity.

#### 2.3. Business Combinations

As of December 31, 2015, the Bank held 75% of the equity interest in the Lessor. As of the acquisition date, the Lessors total assets, total issued capital and loss incurred amounted to RSD 3,092,233 thousand, RSD 60,455 thousand and RSD 113,284 thousand, respectively. As of December 31, 2015, the Lessors total assets, total issued capital and loss incurred amounted to RSD 3,975,966 thousand, RSD 67,500 thousand and RSD 107,018 thousand, respectively

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.3. Business Combinations (Continued)

A business combination including entities or operations under joint control is a business combination in which the said entities are under joint control of the same party, both before and after the business combination, and such control is not transitory, since IFRS 3 does not apply to business combinations of entities under joint control, in accordance with IAS 8, the Group adopted an accounting policy whereby such transactions are accounted for using the pooling of interest method.

Application of the method is as follows:

- The assets and liabilities of the entity being acquired are shown at carrying value as presented in the separate financial statements of the Parent Entity;
- There are no new estimates of fair value or recognition of any new assets or liabilities.
- Adjustments are only carried out in order to harmonize accounting policies;
- Goodwill arising on acquisition is not recognized;
- The difference between the consideration paid / transfer and "acquired" capital is shown in the equity section;
- The income statement reflects the result of all companies for the whole financial year, regardless of when the combination took place;
- Comparatives are not restated.

#### 2.4. Interest Income and Expenses

Interest income and expenses, including penalty interest and other income and other expenses from interest bearing assets, i.e. liabilities are recognized on an accrual basis under obligatory terms defined by a contract executed between the Bank/Group and a customer.

For all financial instruments measured at amortized cost and interest-bearing financial instruments classified as available for sale, interest income and expense are recognized using the effective interest rate, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability.

When calculating the effective interest rate, the Bank estimates future cash flows considering all contractual terms of the financial instrument but not future credit losses.

### 2.5. Fee and Commission Income and Expenses

Fees and commission primarily comprise considerations for banking services rendered o used. Fee and commission income and expenses are recognized on an accrual basis, when such services are rendered.

Fees and commission income are earned from a diverse range of banking services provided to clients. Fee income can be divided into the following two categories:

#### /i/ Fee Income Earned from Services Rendered Over a Certain Period of Time

Fees earned for the provision of services over time are deferred over the period of service rendering.

Loan origination fees for loans likely to be drawn down and other loan-related fees are deferred (together with any incremental costs) and recognized as adjustment to the loan effective interest rate.

### /ii/ Fee Income Earned from Transaction Services

Fees or components of fees that are linked to the performance of certain transactions are recognized upon fulfillment of the corresponding criteria.

#### /iii/ Dividend Income

Dividend income is recognized when the Group's right to receive the payment is established.

### 2.6. Foreign Exchange Translation

Financial statement items are stated using the currency of the Group's primary economic environment (functional currency). The accompanying financial statements are stated in thousands of dinars (RSD).

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.6. Foreign Exchange Translation (Continued)

Transactions denominated in foreign currencies are translated into dinars at the official middle exchange rates determined at the Interbank Foreign Exchange Market and effective at the date of each transaction. Monetary assets and liabilities denominated in foreign currencies at the reporting date are into dinars at the official middle exchange rates determined at the Interbank Foreign Exchange Market prevailing as of that date.

Net foreign exchange positive or negative effects arising upon the translation of transactions, and the assets and liabilities denominated in foreign currencies are credited or charged to the income statement as foreign exchange gains or losses and positive or negative currency clause effects.

Gains or losses realized/incurred upon translation of financial assets and liabilities with a currency clause index are recorded within the income statements as foreign exchange gains or losses and positive or negative currency clause effects

Commitment and contingent liabilities in foreign currencies are translated into dinars at official middle exchange rates of the National Bank of Serbia effective as at the reporting date.

#### 2.7. Financial Instruments

All financial instruments are initially recognized at fair value (except for financial assets and financial liabilities at fair value through profit and loss), increased by transaction costs that are directly attributable to their acquisition or issue

Financial assets and financial liabilities are recognized in the Bank's statement of the financial position on the date upon which the Group becomes counterparty to the contractual provisions of a specific financial instrument. All regular way purchases and sales of financial assets are recognized on the settlement date, i.e. the date the assets is delivered to the counterparty.

#### "Day 1" Profit

When the transaction price in an inactive market is different to the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include data from observable markets, the Group immediately recognizes the difference between the transaction price and fair value ("Day 1" profit) in the income statement.

## Classification of Financial Instruments

The Group's management determines the classification of its financial instruments at initial recognition. Classification of financial instruments upon initial recognition depends on the purposes for which financial instruments have been obtained and their characteristics.

The Group classifies its financial assets in the following categories: financial assets at fair value through profit or loss, held-to-maturity financial assets, loans and receivables and available-for-sale financial assets.

Subsequent measurement of financial assets depends on their classification as follows:

#### 2.7.1. Financial Assets at Fair Value through Profit and Loss

This category includes two sub-categories: financial assets held for trading and those designated at fair value through profit or loss.

Financial assets are classified as held for trading if they have been primarily acquired for generating profit from short-term price fluctuations or are derivatives. Trading securities are stated in the statement of financial position at fair value.

The Group also has derivatives classified as assets at fair value through profit and loss.

The management did not classify financial instruments, on initial recognition, into the category of the financial assets stated at fair value through profit or loss.

Securities held for trading comprise the Republic of Serbia Government savings bonds and Treasury bills.

All realized or unrealized gains and losses arising upon measurement and sale of financial assets at fair value are stated in the income statement.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.7. Financial Instruments (Continued)

#### 2.7.2. Financial Assets Held to Maturity

Securities held to maturity are financial assets with fixed or determinable payments and fixed maturities that the Bank's management has the positive intention and ability to hold to maturity and that do not meet the criteria of the definition of loans and receivables.

After initial recognition, securities held-to-maturity are subsequently measured at amortized cost using the effective interest rate method, less any allowance for impairment or impairment losses, if any. Amortized cost is calculated by taking into account any discount or premium on acquisition, over the period to maturity.

Interest accrued on such instruments is credited to interest income in the profit and loss account using the effective interest method. Fees that are part of the effective interest on these instruments are recognized in the income statement over the life of the instrument.

The Group performs individual assessment in order to determine whether there is objective evidence on impairment of the investment into securities held-to-maturity.

If there is objective evidence that such securities have been impaired, the amount of impairment loss for investments held to maturity is calculated as the difference between the investment's carrying amount and the present value of expected future cash flows discounted at the investment's original effective interest rate and stated in the income statement as losses from impairment of financial assets.

If, in a subsequent year, the amount of the estimated impairment loss decreases as a consequence of an event occurring after the impairment was recognized, the previously recognized impairment loss is reduced and effects are credited to the income statement. Reversal of the impairment allowance will not result in the carrying value of an asset in excess of the amortized cost as if the asset had not been impaired.

#### 2.7.3. Loans and Receivables due from Banks and Customers

Loans and receivables are assets that the Group does not intend to sell in the near term and those that are not classified, after initial recognition, as financial assets at fair value through profit and loss or financial assets available for sale.

After initial recognition, loans and receivables are measured at their amortized cost using the effective interest method less impairment, if any. Amortized cost is calculated by taking into account any discount or premium on acquisition and any issue costs and that are integral part of the effective interest rate Interest income in respect of these instruments are recorded and presented under interest income within the income statement. Any impairment losses are recognized within net losses from impairment of financial assets within the income statement.

Approved RSD loans which are hedged using a contractual currency clause linked to the RSD to another foreign currency exchange rate are revalued in accordance with the terms of the particular loan agreement. The difference between the carrying amount of loan and the amount calculated applying the foreign currency clause is disclosed within loans and receivables. Gains or losses resulting from the application of foreign currency clause are recorded in the income statement, as positive/negative currency clause effects.

#### Derecognition of Financial Assets and Liabilities

The Group derecognizes financial assets when it loses control over the contractual rights over such instruments, which occurs when the when the contractual rights to the cash flows from the financial asset have been realized, cancelled or ceded or they expire. When the Group transfers the contractual rights to the cash flows from a financial asset or executes a contract on such transfer, and thereby the Group neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset, the asset is recognized to the extent of the Group's involvement in respect of the asset. Any further involvement of the Group in the transferred asset, in the form of a guarantee for the asset transferred, is measured at the lower of the asset's original carrying value and the maximum amount of the consideration the Group will need to pay.

A financial liability is derecognized when its contractual obligation is discharged, cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of the existing liability are substantially modified, such an exchange or modification is treated as derecognition of the original liability and the simultaneous recognition of a new liability, with the difference between the respective carrying amounts recognized in the income statement.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.7. Financial Instruments (Continued)

#### Impairment of Financial Assets and Risk Provisions

In accordance with the Group's internal policy, at each reporting date the Group assesses whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that a borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults. Initially, the Group assesses impairment on a group (portfolio) basis before deterioration of a borrower's creditworthiness is identified (e.g. increased number of days past due).

In assessing impairment of loans and receivables due from banks and customers measured at amortized cost, in instances of identified deterioration in borrowers' creditworthiness, the Group assesses individually whether objective evidence of impairment exists for financial assets that are individually significant, or collectively for financial assets that are not individually significant.

If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes an asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognized, are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets' carrying amount and its recoverable value, being the present value of estimated future cash flows, discounted at the original effective interest rate for that particular financial asset. If a loan has a variable interest rate, current effective interest rate is applied.

The calculation of the present value of the estimated future cash flows of a collateralized financial asset, in addition to the cash flows from the borrower's operating activities, reflects the cash flows that may result from collateral foreclosure.

For the purpose of group (collective) impairment assessment, financial assets are grouped on the basis of the Group's internal classification system that takes into account credit risk characteristics such as the borrower's financial situation, loan type, operating segment the borrower belongs to, existence of the other receivables matured due form the same borrower, past-due status and other relevant factors.

Future cash flows on a group of financial assets that are collectively assessed for impairment are estimated on the basis of expert opinion supported by historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the years on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.

The Group reviews the methodology and assumptions used for estimating future cash flows on an annual basis in order to reduce any differences between loss estimates and actual loss experience.

The carrying amount of the loan is reduced through the use of an allowance account and the amount of the impairment loss arising from impairment of loans and receivables, as well as other financial assets measured at amortized cost, is recognized in the income statement within net losses from impairment of financial assets and credit risk-weighted off-balance sheet assets. A financial assets is deemed irrecoverable when the Group has no realistic expectation of its recovery. Indicators of probable irrecoverability include: borrower's delay in liability settlement, instigation of the bankruptcy or liquidation procedures, deletion of the borrower from the Business Entity Register, borrower's contestation of the Group's receivables upon balance reconciliation of receivables and liabilities, etc.

Receivables are written off only when all available sources of collection have been exhausted (e.g. bankruptcy proceedings ended, lawsuit completed, all available collaterals activated, borrower's assets cross-checked). Loans and the related impairment allowances are derecognized (written off) when considered uncollectable. Write-offs are either recorded against the impairment allowance account or directly expensed. Irrecoverable receivables are written off under the competent court ruling, the relevant decision of the Group's Assembly of Executive Board when there is no realistic prospect of their future recovery and all collaterals have been activated.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.7. Financial Instruments (Continued)

#### Impairment of Financial Assets and Risk Provisions (Continued)

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognized in the income statement as gain on the reversal of impairment of financial assets and credit risk-weighted off-balance sheet terms. Reversal of the impairment allowance will not result in the carrying value of an asset in excess of the amortized cost as if the asset had not been impaired.

#### 2.7.4. Rescheduled Loans

Where possible, the Group seeks to reschedule or restructure loans rather than foreclose collaterals. This may involve extending the payment terms or any other modification to the original loan agreement provisions. Rescheduling or restructuring may be business rescheduling or forbearance as per EBA definition.

Business loan rescheduling entails alteration to the originally agreed loan terms not caused by the borrower's financial position deterioration, or mitigation of the consequences of the deteriorated financial position of the borrower, and does not represent restructuring. It is rather a result of a changed market situation (customers, suppliers, competitors) and the need to adjust the loan repayment schedule and terms to the newly arisen situation.

Forbearance represents restructuring caused by:

- the borrower's inability to fulfill its contractual obligations due to financial difficulties and
- the need of the Group to make certain concessions to enable the borrower to service its liabilities.

Once the terms have been renegotiated, the loan is no longer considered past due, but if after restructuring evidence of impairment arises, the client will again be assigned the default status. The Group continuously monitors rescheduled/restructured loans to ensure that all criteria are met, as well as that future payments are made or default status assigned in a timely manner to the clients not complying with the re-defined criteria.

#### 2.7.5. Financial Assets Available for Sale

Securities intended to be held for an indefinite period of time, which may be sold, or pledged with the National Bank of Serbia as security, in response to needs for liquidity or changes in interest rates, exchange rates or equity prices are classified as "available-for-sale". Available-for-sale securities include other legal entities' equity instruments and debt securities.

Subsequent to the initial measurement, these securities are measured at fair value. The fair values of securities quoted in active markets are based on current bid prices. Unrealized gains and losses are recognized within other comprehensive income until such a security is sold, collected or otherwise realized, or until it is impaired. In case of disposal of securities or their impairment, cumulative fair value adjustments are recognized in the statement of other comprehensive income.

Equity investments in other legal entities that do not have a quoted market price in an active market and for which other methods of reasonably estimating fair value are inappropriate are exempt from market fair value measurement and are stated at cost less any impairment allowance.

Dividends earned whilst holding available-for-sale financial instruments are recognized within other operating income and dividend income and income from equity investments when the right to receipt of dividend has been established.

For investments in shares and other securities available for sale, at the reporting date, the Group assesses if there is significant evidence of impairment of one or more investments. The Group records impairment charges on available—for—sale equity investments when there has been a significant or prolonged decline in the fair value below their cost.

When there is there is objective evidence of impairment, cumulative loss, measured as the difference between the cost and the current fair value of the asset, less any impairment loss of the investment previously recognized within profit and loss is reclassified from equity to profit or loss. Impairment allowances of available-for-sale investments are not reversed through profit and loss; subsequent increases of fair value, after recognition of impairment, are credited to equity.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.7. Financial Instruments (Continued)

#### 2.7.5. Financial Assets Available for Sale (Continued)

Impairment allowances of equity investments, which are not quoted in an active market and whose fair value cannot be determined with certainty, are measured as the difference between the book value and the present value of expected future cash flows, and are recognized in the income statement and are not reversed before derecognition.

In case of debt securities that are classified as available for sale, impairment is assessed based on the same criteria as for financial assets carried at amortized cost. If there is an increase in fair value in the subsequent year, and if that increase may objectively refer to an event that occurred after the impairment loss had been recognized in the income statement, the impairment loss is reversed through profit or loss.

#### 2.7.6. Issued Financial Instruments and Other Financial Liabilities

Issued financial instruments or their components are classified as liabilities where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

Components of compound financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

Subsequent measurement of financial liabilities depends on their classification as follows:

#### Deposits and Other Liabilities due to Banks and Customers

All deposits from other banks and customers and interest-bearing financial liabilities are initially measured at fair value less transaction costs, except for the financial liabilities at fair value through profit and loss. After initial recognition, interest-bearing deposits and borrowings are subsequently measured at amortized cost.

### **Borrowings**

Borrowings are recognized initially at fair value net of transaction costs incurred. Borrowings are subsequently stated at amortized cost. Borrowings are classified as current liabilities, unless the Bank has the undisputable right to postpone the settlement of obligations for at least 12 months after the reporting date.

#### Other Liabilities

Trade payables and other current operating liabilities are stated at nominal value.

#### 2.8. Offsetting Financial Assets and Financial Liabilities

Financial assets and liabilities are offset and the net amount reported in the statement of financial position if, and only if when there is a currently enforceable legal right to offset the recognized amounts and the Group has an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

## 2.9. Special Reserves for Estimated Losses on Bank Balance Sheet Assets and Off-Balance Sheet Items

Special reserves for potential losses on balance sheet assets and off-balance sheet items are calculated in accordance with the National Bank of Serbia's Decision on the Classification of Bank Balance Sheet Assets and Off-balance Sheet Items (Official Gazette of the Republic of Serbia nos. 94/2011, 57/2012, 123/2012 43/2013,113/2013, 135/2014, 25/2015 and 38/2015).

All receivables (balance sheet and off-balance sheet exposures) from a single borrower are classified in categories from A to D in accordance with the assessment of their recoverability. Recoverability of receivables from a single borrower is assessed based on the borrower's regularity and timeliness in liability settlement, borrower's financial position, analysis of the borrower's operating performance, adequate cash flows, number of days in arrears in principal and interest repayment and quality of obtained collaterals.

In accordance with the classification of receivables and pursuant to the aforesaid NBS Decision, the amount of the special reserves against potential losses is calculated by applying the following percentages: A (0%), B (2%), V (15%), G (30%) and D (100%).

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.9. Special Reserves for Estimated Losses on Bank Balance Sheet Assets and Off-Balance Sheet Items (Continued)

Special reserves for estimated losses are reduced by allowances for impairment of balance sheet assets and provisions against losses on off-balance sheet items, which are calculated in accordance with the National Bank of Serbia's Decision on the Classification of Bank Balance Sheet Assets and Off-Balance Sheet Items. All positive differences will constitute the necessary reserves for estimated losses on balance sheet assets and off-balance sheet items ad represent an equity deductible in accordance with the National Bank of Serbia's Decision on Capital Adequacy of Banks. The Bank is required to maintain at all times capital at a level which is necessary to cover all risks to which the Bank is exposed and the capital adequacy ratio not below 12%.

#### 2.10. Cash and Cash Equivalents

For the purposes of the statement of cash flows, cash and cash equivalents comprise balances on the Bank's and Lessor's RSD current accounts and cash in hand (both in dinars and foreign currency) and foreign currency accounts and deposits with up to 3-month maturities held with other domestic and foreign banks.

#### 2.11. Repurchase Transactions ("Reverse Repo" Transactions)

Securities purchased under agreements to repurchase at a specified future date ('repos') are recognized in the statement of financial position.

The corresponding cash given, including accrued interest, is recognized in the balance sheet. The difference between the sale and repurchase prices is treated as interest income and is accrued over the life of the agreement.

### 2.12. Intangible Assets

Intangible assets are measured at cost, less accumulated amortization and impairment losses, if any. Intangible assets comprise licenses and other intangible assets. The useful lives of intangible assets are assessed to be either finite or indefinite.

Intangible assets with finite lives are amortized over the useful economic life. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least once a year, at the financial year-end.

Changes in the expected useful life or the expected pattern of consumption of future economic benefits embedded in the asset are accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates.

Amortization of intangible assets is calculated using the straight-line method to write off the cost of intangible assets over their estimated useful lives, as follows:

Software licenses
Up to 10 years
Other intangible assets
4 years

The amortization cost on intangible assets with finite lives is recognized in the income statement.

Costs associated with developing and maintaining computer software programs are recognized as expenses when incurred.

#### 2.13. Property, Plant and Equipment and Investment Property

Property, plant and equipment and investment property are stated at cost less accumulated depreciation and impairment losses, if any.

Costs include all expenses directly related to purchase of property, plant and equipment.

Subsequent expenditures are included in the asset's carrying amount or are recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are charged to income statement of the financial period in which they are incurred.

The Group has investment property held to earn rental income or capital appreciation. Investment property is measured at cost less accumulated depreciation and impairment losses, if any.

Depreciation is provided for on a straight-line basis to the cost of fixed assets, using the following prescribed annual rates, in order to write them off over their useful lives:

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.13. Property, Plant and Equipment and Investment Property (Continued)

Buildings 40 years
Computer equipment up to4 years
Other equipment 5 to 10 years

Changes in the expected useful lives of assets are accounted for as changes in the accounting estimates.

Calculation of depreciation of property and equipment commences at the beginning of month following the month when an asset is placed into use. Assets under construction are not depreciated. The depreciation charge is recognized as an expense for the period in which incurred.

Leasehold improvements are depreciated over the period of usage pursuant to the relevant lease contracts.

Gains from the disposal of property and equipment are credited directly to other income, whereas any losses arising on the disposal of property and equipment are charged to other operating expenses.

#### 2.14. Impairment of Non-Financial Assets

In accordance with the adopted accounting policy, at each reporting date, the Bank's management reviews the carrying amounts of the Bank's intangible assets and property, plant and equipment. If there is any indication that such assets have been impaired, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. If the recoverable amount of an asset is estimated to be less than its carrying value, the carrying amount of the asset is reduced to its recoverable amount, being the higher of an asset's fair value less costs to sell and value in use. Impairment losses, representing a difference between the carrying amount and the recoverable amount of tangible and intangible assets, are recognized in the income statement as required by IAS 36 "Impairment of Assets".

Non-financial assets (other than goodwill) that have suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

#### 2.15. Leases

The determination of whether an arrangement is a lease, or contains lease elements, is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and whether the arrangement transfers the right to use the assets.

### (a) Finance Lease – the Group as a Lessee

Finance leases, which transfer to the Group substantially all the risks and rewards incidental to ownership of the leased item, are capitalized at the inception of the lease at the lower of the fair value of the leased asset or the present value of the minimum lease payments and included in property and equipment with the corresponding liability to the lessor included in other liabilities.

Leased assets are depreciated over the shorter of the estimated useful life of the assets and the lease term, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Lease payments are apportioned between the cost of financing and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Cost of financing is charged directly in the income statement as an interest expense.

#### (b) Finance Lease - the Group as a Lessor

The lessor should recognize assets given under a finance lease in its statement of financial position as a receivable at an amount equal to the net investment in the lease Under a finance lease substantially all the risks and rewards incident to legal ownership are transferred by the lessor, and thus the lease payment receivable is treated by the lessor as repayment of principal. Initially, assets given under finance lease are recognized as long-term investments equal to the purchase value of the leased object increased for the future interest. Gross investment in the lease is the total amount of minimum lease payments and any non-guaranteed residual values belonging to the lessor. Net investment in leases represent gross investment in leases reduced by unearned finance income.

### (c) Operating Lease – the Group as Lessee

A lease is classified as an operating lease if it does not transfer to the Group substantially all the risks and rewards incidental to ownership.

Payments made under operating leases are charged to other operating expenses in the income statement (when they occur) on a straight-line basis over the period of the lease.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.16. Provisions, Contingent Liabilities and Contingent Assets

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. In order to be maintained, the best possible estimates of provisions are considered, determined and, if necessary, adjusted at each reporting date. Provisions are measured at the present value of estimated future cash outflows necessary to settle the liabilities arising thereof, using the discount rate which reflects the current market estimate of the value of money.

When the outflow of the economic benefits is no longer probable in order to settle legal or constructive liabilities, provisions are reversed by cancelation of the current year's expenses, i.e., reversed to income if the provision was made in the previous period. Provisions are taken into account in accordance with their type and they can be used only for the expenses they were initially recognized for. Provisions are not recognized for future operating losses.

Contingent liabilities are not recognized in the financial statements. They are disclosed in notes to the financial statements, unless the possibility of an outflow of resources embodying economic benefits is remote.

Contingent assets are not recognized in the financial statements. They are disclosed in notes to the financial statements if an inflow of resources embodying economic benefits is probable.

### 2.17. Employee Benefits

#### (a) Employee social Security Taxes and Contributions - Defined Benefit Plans

In accordance with the Republic of Serbia regulatory requirements, the Group is obligated to pay contributions to tax authorities and to various state social security funds, which guarantee social security insurance benefits to employees. These obligations involve the payment of taxes and contributions on behalf of the employee, by the employer, in the amounts computed by applying the specific, legally prescribed rates. The Group is also legally obligated to withhold contributions from gross salaries to employees, and on behalf of its employees, to transfer the withheld portions directly to government funds. The Group has no legal obligation to pay further benefits due to its employees by the Pension Fund of the Republic of Serbia upon their retirement. These contributions payable on behalf of the employee and employer are charged to expenses in the period in which they arise.

### (b) Other Employee Benefits - Retirement Benefits and Jubilee Awards

In accordance with the Labor Law and Collective Bargaining Agreement the Group is obligated to pay its vesting employees retirement benefits in the amount of three average monthly salaries paid in the Republic of Serbia in the month prior to the month of the retirement according to the most recent data published by the Republic of Serbia Statistical Office or three average salaries paid by the Group in the month prior to the month of the retirement, or 3 monthly salaries of the employee prior to the month of the retirement, whichever arrangement is most favorable for the retiree.

In addition, in accordance with the Collective Bargaining Agreement, employees are entitled to jubilee awards for ten, twenty, thirty and forty consecutive years of service with the Group. Jubilee awards are paid in the respective amounts of one, two or three average salaries paid by the Group in the month prior to the date of payment, depending on duration of the continuous service with the employer.

Expenses and liabilities for the plans are not funded. Liabilities for benefits and related expenses are recognized in the amount of present value of estimated future cash flows using the actuarial projected unit credit method.

Actuarial gains and losses and past service costs are recognized in the income statement when realized/incurred, while actuarial gains and losses in respect of retirement benefits upon retirement are recognized in other comprehensive income.

### (c) Short-Term Compensated Absences

Accumulating compensated absences (annual vacation leaves) may be carried forward and used in future periods if the current period's entitlement is not used in full. Expenses for compensated absences are recognized at the amount the Group expects to pay as a result of the unused entitlement that has accumulated at the reporting date. In the case of non-accumulating compensated absences, an obligation or expense is recognized when the absences occur.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.18. Financial Guarantees

In the ordinary course of business, the Bank issues financial guarantees, consisting of payment guarantees and performance bonds, letters of credit, acceptances and other warranties. Financial guarantees are contracts which obligate the issuer of a guarantee to perform the payment or compensate the loss to the holder of a guarantee, incurred if a certain client fails to settle its liabilities in due time as required under the terms of the contract.

Financial guarantees are initially recognized in the financial statements at fair value as at the date the guarantee is issued. Subsequent to initial recognition, the Bank's liability under each guarantee is measured at the higher of the amortized premium and the best estimate of expenditure required to settle any financial obligations arising as a result of the guarantee.

Any increase in the liability relating to the financial guarantees is recognized in the income statement. The premium received is recognized in the income statement within the fee and commission income on a straight-line basis over the life of the guarantee.

#### 2.19. Taxes and Contributions

#### (a) Income Taxes

Current Income Tax

Current income tax represents an amount calculated in accordance with the Republic of Serbia Corporate Income Tax Law. During the year, the Bank pays income tax in advance in monthly instalments determined on the basis of the prior year income tax return. The ultimate tax base to which the prescribed income tax rate of 15% is applied is determined in the Bank's income tax statement and reported in the annual tax return.

In order to arrive at the taxable profit, the accounting profit is adjusted for certain permanent differences and reduced for certain investments made during the year, as shown in the tax return. The tax return is submitted to the tax authorities within 180 days after expiry date of the financial year, i.e. until June 30 of the following year.

Taxpayers that had acquired the entitlement to a tax credit for capital expenditures up to 2014 in accordance with the Republic of Serbia Corporate Income Tax Law may reduce up to 33% of the calculated income tax. The unused portion of the tax credit may be carried forward and used against the income tax of the future periods but only for a duration of no longer than ten ensuing years, or up to the amount of the tax credit carried forward.

The tax regulations in the Republic of Serbia do not envisage that any tax losses of the current period be used to recover taxes paid within a specific carry back period. However, any current year losses may be used to reduce or eliminate taxes to be paid in future periods, but only for a duration of no longer than five ensuing years

### Deferred Income Taxes

Deferred income taxes are provided using the balance sheet liability method for the temporary differences arising between the tax bases of assets and liabilities and their carrying values in the financial statements. The tax rate used to calculate deferred tax amounts equals 15%.

Deferred tax liabilities are recognized for all taxable temporary differences, except where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and in respect of taxable temporary differences associated with investments in subsidiaries and associates, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilized except where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and in respect of deductible temporary differences associated with investments in subsidiaries and associates when deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### 2.19. Taxes and Contributions (Continued)

#### (a) Income Taxes (Continued)

Deferred Income Taxes (Continued)

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each balance sheet date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Current and deferred taxes are recognized as income or expenses and are included in the net profit/(loss) for the period.

Deferred income taxes related to items that are recorded directly in equity are also recognized in equity.

### (b) Indirect Taxes and Contributions

Indirect taxes and contributions include property taxes, value added tax, payroll contributions charged to the employer and various other taxes, contributions and duties payable under the republic and municipal tax regulations. These are included under operating and other expenses within the income statement.

#### 2.20. Earnings per Share

Basic earnings per share is calculated by dividing the net profit (loss) attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the year.

Pursuant to the Serbian Business Registers Agency Decision no. BD. 243088/2006 dated December 22, 2006, the Bank is registered as a closed joint-stock company, and therefore it is not obligated to calculate and disclose earning per share as required by IAS 33 "Earning per Share".

#### 2.21. Segment Reporting

The Group's management monitors operating segments in accordance with the methodology and segmentation defined at the level of Erste Group and on such basis makes decisions about, allocates resources to and assesses the performance of the individual segments. Segment reporting is performed and the report is prepared in compliance with FINREP reporting methodology used in Erste Group where there are departures within certain items from the result stated using the local NBS methodology.

## 2.22. Managed Funds

The funds that the Bank manages on behalf of and for the account of third parties are disclosed within off-balance sheet items. The Bank bears no risk in respect of such funds.

### 2.23. Status of New and Revised Standards and Interpretation

#### IFRS 9 "Financial Instruments - Classification and Measurement"

In 2015 the Bank commenced preparation of documentation regarding the core business concept and business requirements where changes to the policies, procedures, processes and systems are prominent and which are assessed as necessary for transition to the application of IFRS 9 starting from January 1, 2018. As part of these activities, the Bank started assessing financial effects primarily regarding classification and measurement and impairment of financial assets. The plan is to continue with the aforedescribed activities in 2016 through gradual transition from the concept phase to the phase of implementing documented business requirements.

#### 3. KEY ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation and presentation of the financial statements requires the Group's management to make best estimates and reasonable assumptions that influence the assets and liabilities amounts, as well as the disclosure of contingent liabilities and receivables as of the date of preparation of the financial statements, and the income and expenses arising during the accounting period.

These estimations and assumptions are based on information available, as of the date of preparation of the financial statements. Actual results may vary from these estimates. Estimates and assumptions are subject to constant review and when adjustments become necessary they are stated within the income statement for periods in which they became known.

What follows are the key assumptions in respect of the future events and other sources of estimations, uncertainties as of the balance sheet date which represent risk from material adjustments to the amounts of balance sheet items in the following fiscal year.

#### (a) Impairment of Financial Assets

The Bank assesses at each reporting date whether there is objective evidence that the value of a financial assets or group of financial assets has suffered impairment. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

With regards to the assessment of impairment losses on loans, the Bank reviews the credit portfolio at least on a monthly basis for collective impairment assessment (whether the loans are in the default status or not). Individual impairment assessment is performed in accordance with the changes in assumptions for calculation of the future cash flows. These assumptions are reviewed at least quarterly.

In the process of determining whether an impairment loss needs to be accounted for within the income statement, the Bank assesses whether there is reliable evidence showing a measurable decrease in the estimated future cash flows from the credit portfolio before the impairment, which can be identified within individual loans comprised in the portfolio. The Bank makes assessment based on its experience with losses incurred on loans from prior periods for all assets susceptible to credit risk and showing evidence of impairment similar to the one that existed in the credit portfolio at the time of planning future cash flows. The methodology and assumptions used in the assessment of amounts and time of future cash flows are subject to regular reviews with the aim to decrease differences between the estimated and actually incurred losses.

### (b) Determining the Fair Value of Financial Instruments

The fair value of financial instruments traded on an active market at the reporting date are based on the quoted market bid and ask prices, before the decrease by transaction costs. The fair value of financial instruments which are not listed on an active market are determined using adequate measurement techniques including techniques of net present value, comparison with similar instruments for which there are market prices and other relevant models.

When market inputs are unavailable, these are determined through assessments that include a certain degree of judgments in the fair value assessment. Models of estimates reflect the current market situation at the date of assessment and do not have to correspond to the market terms before or after the date of measuring. Hence, measurement techniques are revised periodically so they would best reflect current market terms.

#### (c) Impairment of Equity Investments in Subsidiaries

The Bank considers an equity investment in a subsidiary impaired when there is objective and documented (market information) or assessed impairment of fair value of such an asset below its cost.

#### (d) Useful Life of Intangible Assets, Property, Plant and Equipment

Determining the useful life of intangible assets, property and equipment is based on historical experience with similar assets, as well as the anticipated technical development and changes affected by numerous economic and industrial factors.

Adequacy of useful life is reexamined annually or whenever there are indications of significant changes in factors underlying the estimate of useful lives.

Any change to the aforesaid assumptions may have a significant effect on the Bank's financial position and its performance.

#### 3. KEY ACCOUNTING ESTIMATES AND JUDGMENTS (Continued)

#### (e) Impairment of Non-Financial Assets

At each reporting date, the Group's management reviews the carrying amounts of the Group's intangible assets, property and equipment. If there is any indication that such assets have been impaired, the recoverable amount of an asset is estimated in order to determine the extent of the impairment loss. If the recoverable amount of an asset is estimated to be less than its carrying value, the carrying amount of the asset is reduced to its recoverable amount.

Impairment assessment requires management to make subjective judgments in respect to cash flows, growth rates and discounting rates for cash generating units subject to assessment.

### (f) Provisions for Litigations

The Group is involved in a number of lawsuits arising in the everyday business operations in respect to commercial and contractual issues, as well as labor issues, which are resolved or considered in the regular course of business. The Group routinely estimates the probability of negative outcome of these issues, as well as amounts of likely or reasonable loss assessments.

Reasonable assessment encompasses judgments made by management upon consideration of information provided in reports, settlements, assessment made by the Legal Department, facts available, identification of potentially responsible parties and their ability to contribute to the resolution of the matter, as well as historical experience.

Provisions for litigation are recognized when the Group has an obligation whose reliable estimate can be made by way of a careful analysis. The amount of provisions is subject to changes contingent on new events or new information coming to light. The matters that either constitute a contingent liability or do not meet the criteria for provisioning are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote.

#### (g) Deferred Tax Assets

Deferred tax assets are recognized for all unused tax losses and/or tax credits to the extent that it is probable that taxable profit will be available, against which the deductible temporary differences and the tax loss/credits of the carryforwards can be utilized.

The Group's management needs to make prudent assessments of deferred tax assets that should be recognized, based on the period when these arise and the amount of future taxable income and tax policy planning strategy.

### (h) Retirement Benefits and Other Post-Employment Benefits

The cost of defined post-employment benefits to employees and/or retirement benefits upon fulfillment of all legally prescribed criteria, are determined in an actuarial assessment. An actuarial assessment includes the assessment of a discount rate, future movements in salaries, mortality rates and employee turnover. Due to a long-term nature of these plans, significant uncertainties influence these assessments.

## 4. INTEREST INCOME AND EXPENSES

4. THEREST INCOME AND EXPENSES		In RSD '000
	2015	2014
Interest income		
– Banks	312,974	420,564
<ul> <li>Public companies</li> </ul>	220,191	220,082
- Corporate customers	1,794,345	1,847,985
- Entrepreneurs	67,076	77,616
– Public sector	1,218,645	1,136,669
<ul> <li>Retail customers</li> </ul>	3,220,631	3,147,955
<ul><li>Non-residents</li></ul>	2,524	8,756
<ul> <li>Agricultural producers</li> </ul>	30,576	37,658
- Other customers	70,369	12,265
Total	6,937,331	6,909,550
Interest expenses		
– Banks	407,711	527,494
<ul> <li>Public companies</li> </ul>	113,968	202,189
- Corporate customers	246,227	325,430
- Entrepreneurs	2,383	1,982
– Public sector	37,034	81,823
- Retail customers	405,971	579,416
- Non-residents	244,440	467,450
<ul> <li>Other customers</li> </ul>	126,995	65,676
Total	1,584,729	2,251,460
Net interest income	5,352,602	4,658,090

Interest income and expenses per classes of financial instruments are presented below:

	2015	In RSD '000 2014
Interest income		
Cash and cash funds held with the central bank	170,825	115,586
Bonds and other securities with fixed yield – held to maturity	659,988	722,499
Bonds and other securities with fixed yield – available for sale	253,557	198,377
Bonds and other securities with fixed yield – trading assets	262,424	201,352
Loans and receivables due from customers	5,056,436	4,978,913
Loans and receivables due from financial organizations	33,141	210,095
Other interest income	336,114	312,930
Per deposits	182	182
Per other receivables	164,664	169,616
Total	6,937,331	6,909,550
Interest expenses		
Subordinated liabilities	71,075	80,046
Deposits due to banks	175,262	149,558
Deposits due to the central bank	1	2,161
Deposits due to customers	1,256,280	1,747,522
Issued debt securities	-	183,125
Per borrowings	81,814	87,524
Per other liabilities	297	1,524
Total	1,584,729	2,251,460
Net interest income	5,352,602	4,658,090

## 5. FEE AND COMMISSION INCOME AND EXPENSES

		In RSD '000
_	2015	2014
Fee and commission income		
Domestic payment transaction services	458,577	449,709
International payment transaction services	157,633	140,789
Foreign exchange transactions	141,119	226,504
Lending activities	377,380	455,222
Payment card operations	443,343	391,731
Guarantees and other sureties	133,279	140,433
Other fees and commissions	585,871	488,410
Total	2,297,202	2,292,798
<del>-</del>		
Fee and commission expenses		
Domestic payment transaction services	36,210	36,250
International payment transaction services	28,603	21,670
Foreign exchange transactions	81,163	97,721
Lending activities	190,161	164,071
Payment card operations	182,694	146,262
Other fees and commissions	107,400	62,519
Total	626,231	528,493
-		
Net fee and commission income	1,670,971	1,764,305
	, , , , , , , , , , , , , , , , , , , ,	
6. NET GAINS ON FINANCIAL ASSETS HELD FOR TRADING	ì	
		In RSD '000
	2015	2014
Gains on financial assets held for trading		
Gains on the sale of securities and other financial assets	11,341	7,972
Gains on the fair value adjustments of securities and other financial	•	
assets	274,529	99,671
Gains on the fair value adjustment of derivatives	248,373	78,650
Total	534,243	186,293
Losses on financial assets held for trading		
Losses on the sale of securities and other financial assets	88,031	1,097
Losses on the fair value adjustments of securities and other financial		
assets	95,925	36,660
Losses on the fair value adjustment of derivatives	159,587	62,280
Total	343,543	100,037
•		· ·
Net gains on financial assets held for trading	190,700	86,256
<u> </u>	<u> </u>	<del></del>
7. NET GAINS ON RISK HEDGES		
	2015	2014
Gains on risk hedges		
Gains on value adjustment of loans and receivables	3,498	3,737
Total	3,498	3,737
, and the second	07.70	0,707
Losses on risk hedges		
Losses on value adjustment of loans and receivables	1,662	1,065
Total	1,662	1,065
	1,002	1,000
Net gains on risk hedges	1,836	2,672
itot gamo on risk nougos	1,000	2,012

Net gains on the risk hedges resulted from the value adjustments of loans with contracted retail price index.

#### 8. NET GAINS ON FINANCIAL ASSETS AVAILABLE FOR SALE

		III K3D 000
	2015	2014
Gains on the financial assets available for sale		
Gains on the sale of securities and other financial assets	144	5,829

In 2015 the Bank realized gains of RSD 144 thousand on the sale of securities of Montenegro Stock Exchange available for sale.

## 9. NET FOREIGN EXCHANGE GAINS AND POSITIVE CURRENCY CLAUSE EFFECTS

	2015	In RSD '000 2014
Foreign exchange losses, net Positive currency clause effects, net	(413,852) 545,103	(2,280,192) 2,395,457
Net foreign exchange gains and positive currency clause effects	131,251	115,265
10. OTHER OPERATING INCOME		
	2015	In RSD '000 2014
Gains on the sale of other investments	3,717	-
Other operating income	76,679	46,361
Reversal of unused provisions for liabilities	44,184	21,077
Reversal of unused other provisions	4,286	8,000
Other income	146,068	32,611
Gains on the value adjustment of financial liabilities	-	1,745
Gains on the value adjustment of property, plant, equipment, investment property and intangible assets	357	1,011
Total	275,291	110,805

The line item of other income includes the amount of RSD 107,382 thousand, which refers to the income the Bank realized on the sale of irrecoverable receivables.

# 11. NET LOSSES FROM IMPAIRMENT OF FINANCIAL ASSETS AND CREDIT RISK-WEIGHTED OFF-BALANCE SHEET ITEMS

		In RSD '000
	2015	2014
Gains on the reversal of impairment of financial assets and credit risk-weighted off-balance sheet items		
Gains on the reversal of impairment allowance of financial assets	7,776,198	8,774,460
Gains on the reversal of provisions for off-balance sheet items	1,476,674	899,154
Total	9,252,872	9,673,614
Losses from the impairment of financial assets and credit risk-weighted off-balance sheet items		
Impairment allowance of financial assets	9,172,815	10,546,096
Provisions for off-balance sheet items	1,481,517	956,618
Total	10,654,332	11,502,714
Net losses from the impairment of financial assets and		
credit risk-weighted off-balance sheet items	(1,401,460)	(1,829,100)

# 11. NET LOSSES FROM IMPAIRMENT OF FINANCIAL ASSETS AND CREDIT RISK-WEIGHTED OFF-BALANCE SHEET ITEMS (Continued)

	2015	In RSD '000 2014
Losses from the impairment of financial assets and credit risk-weighted off-balance sheet items Impairment allowance of financial assets:		
- loans and receivables due from banks and other financial		
organizations (Note 20 (b))	(533,824)	(375,003)
- loans and receivables due from customers (Note 21 (b))	(8,555,463)	(10,090,999)
- other assets (Note 23)	(83,528) <b>(9,172,815)</b>	(80,094) ( <b>10,546,096</b> )
Provisions for off-balance sheet items (Note 28)	(1,481,517)	(956,618)
Total losses from the impairment of financial assets and credit		
risk-weighted off-balance sheet items	(10,654,332)	(11,502,714)
Gains on the reversal of impairment of financial assets and credit risk-weighted off-balance sheet items		
Reversal of impairment allowance of: - loans and receivables due from banks and other financial		
organizations (Note 20 (b))	530,981	367,522
- loans and receivables due from customers (Note 21)	7,132,516	7,994,444
- other assets (Note 23)	112,701	412,494
Deversel of provisions for off belongs shoot items (Note 20)	7,776,198	8,774,460
Reversal of provisions for off-balance sheet items (Note 28)	1,476,674	899,154
Total gains on the reversal of impairment of financial assets	1,470,074	077,104
and credit risk-weighted off-balance sheet items  Net losses from the impairment of financial assets and credit	9,252,872	9,673,614
risk-weighted off-balance sheet items	(1,401,460)	(1,829,100)
12. STAFF COSTS		In RSD '000
	2015	2014
Net salaries and benefits	1,135,981	1,137,533
Payroll taxes and contributions charged to the employee Retirement benefits, jubilee awards, bonuses and annual leave	434,925	426,033
(vacation) allowances	127,115	105,485
Other staff costs	18,279	24,204
Total =	1,716,300	1,693,255
42 DEDDECLATION (AMODITIZATION CHARCE		
13. DEPRECIATION/AMORTIZATION CHARGE		In RSD '000
	2015	2014
Depreciation/amortization charge of:		
- property, plant and equipment (Note 22)	85,575	81,780
- intangible assets (Note 22)	176,626	191,722
Total	262,201	273,502

#### 14. OTHER EXPENSES

14. OTHER EXICUSES	2015	In RSD '000 2014
Professional services	934,129	822,964
Donations and sponsorships	42,182	39,859
Marketing and advertising	262,047	246,445
Telecommunication services and postage	68,374	64,972
Insurance premiums	332,984	279,768
Rental cost	422,389	419,471
Cost of materials	109,152	105,375
Taxes and contributions payable	82,806	62,860
Maintenance of fixed assets and software	240,209	226,785
Losses on sale and disposal of fixed and intangible assets	535	1,643
Payroll contributions payable by the employer	253,378	248,623
Per diems and travel expenses	75,831	78,976
Training and counseling	35,782	32,849
Other expenses	162,716	192,526
Total	3,022,514	2,823,116

### 15. INCOME TAXES

#### (a) Components of Income Taxes

Total tax (expense)/benefit is comprised of:

	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
Current income tax expense Gains on created deferred tax assets and	(3,699)	(3,401)	(2,265)
decrease in deferred tax liabilities	343	107,476	-
Losses on decrease of deferred tax assets and created deferred tax liabilities	(25,390)		(63,478)
Total	(28,746)	104,075	(65,743)

The outstanding balance of prepaid current income tax amounting to RSD 17,163 thousand resulted from advance payments of the 2014 income tax liabilities.

# (b) Reconciliation of the Tax Expense Recognized in the Income Statement and Profit Before Tax Multiplied by the Statutory Income Tax Rate

Multiplied by the Statutory Mcome Tax Rate	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
Profit before tax	1,220,320	124,249	1,125,121
Income tax at the rate of 15%	183,047	18,637	168,768
Tax effects of expenses not recognized for the tax purposes	10,246	12,646	30,189
Tax credits for capital expenditures	(767)	(58)	(1,115)
Tax effects of non-taxable income (interest on securities issued by the Republic of Serbia Autonomous Province,			
local self-governance or National Bank of Serbia)	(165,761)	(148,013)	(139,427)
Other	1,981	299	7,328
Total tax benefit (expense) stated in the income			
statement	28,746	(116,489)	65,743
Effective interest rate	2.36%	-89.75%	16.17%

### 15. INCOME TAXES (Continued)

#### (c) Deferred Tax Components

•		In RSD '000
	Temporary difference amount	Deferred tax amount
Deductible temporary difference per difference between the carrying value and tax base of fixed assets – deferred tax		
assets	45,441	7,029
Deductible temporary difference per adjustment of securities to	(150.272)	(22.741)
fair value – deferred tax liabilities  Deductible temporary difference per prior years' tax loss	(158,272)	(23,741)
carryforwards – deferred tax assets	1,188,959	178,344
Deductible temporary difference per impairment losses to be		
recognized for tax purposes in the ensuing year – deferred tax	227	F0
assets Provisions for retirement benefits - deferred tax assets	336 547	50 82
Total balance at December 31, 2015	1,077,011	161,764
		<u> </u>
Deductible temporary difference per difference between the		
carrying value and tax base of fixed assets – deferred tax	2.540	201
assets  Deductible temporary difference per adjustment of securities to	2,540	381
fair value – deferred tax liabilities	(28,908)	(4,336)
Deductible temporary difference per prior years' tax loss	• • •	
carryforwards – deferred tax assets	1,428,909	214,336
Deductible temporary difference per impairment losses to be recognized for tax purposes in the ensuing year – deferred tax		
assets	802	120
Provisions for retirement benefits - deferred tax assets	338	50
Total balance at December 31, 2015	1,403,682	210,553

### (d) Tax Credits for which Deferred Tax Assets were not Recognized

As of December 31, 2015 the balance of tax credits carried forward based on capital expenditures for which deferred tax assets were not recognized totaled RSD 44,962 thousand.

		In RSD '000
	2015	2014
Balance of deferred tax assets at January 1	210,553	107,551
Effect of temporary tax differenced credited to the income statement	(25,048)	107,338
Effect of temporary tax differenced credited to equity	(23,741)	(4,336)
Balance of deferred tax assets at December 31	161,764	210,553

## (e) Entitlements to the Use of the Unused Tax Credits Expire in the Following Periods:

In RSD '000

	Amount at		
	December 31, Final Ye		
	2015	Use	
Per unused tax credit carryforward for capital expenditures	43,797	2023.	
Per tax losses incurred up to December 31, 2013	485,676	2017.	
Per tax losses incurred after December 31, 2014	703.283	2019.	

#### 16. CASH AND CASH FUNDS HELD WITH THE CENTRAL BANK

	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
In RSD			
Gyro account	5,053,943	5,961,360	3,354,490
Cash on hand	1,268,082	1,195,763	1,343,904
Deposited liquid asset surpluses	4,000,000	-	-
Receivables for interest accrued, fees and			
commission per funds held with the central bank	278	-	-
	10,322,303	7,157,123	4,698,394
In foreign currencies			
Cash on hand	991,254	1,236,820	731,296
Obligatory foreign currency reserve held with NBS	7,209,871	7,512,464	10,675,223
	8,201,125	8,749,284	11,406,519
Balance at	18,523,428	15,906,407	16,104,913

The Bank's obligatory RSD reserve represents the minimum RSD reserve set aside in accordance with the NBS Decision on Required Reserves of Banks with the National Bank of Serbia (Official Gazette of RS, nos. 3/11, 31/12, 57/12, 78/12, 87/12, 107/12, 62/13, 125/14, 135/14, 4/2015, 78/2015 and 102/2015). Pursuant to the aforesaid Decision, the obligatory reserve is to be calculated at the rate of 5% on the average balance of RSD liabilities maturing within 2 years, and at the rate of 0% on the portion of the RSD liabilities with maturities of over 2 years during a calendar month.

The Bank is under obligation to calculate and maintain the average daily balance of the allocated obligatory RSD reserve on its gyro account over the accounting period.

The obligatory RSD reserve balance that had to be maintained from December 18, 2015 to January 17, 2016 amounted to RSD 5,189,999 thousand.

The average rate of interest on the funds of the obligatory RSD reserve in 2015 equaled 2.37% per annum.

The obligatory foreign currency reserve represents the minimum foreign currency reserve set aside in accordance with the NBS Decision on Required Reserves of Banks with the National Bank of Serbia (Official Gazette of RS, nos. 3/11, 31/12, 57/12, 78/12, 87/12, 107/12, 62/13, 125/14, 135/14, 4/2015, 78/2015 and 102/2015), which prescribes that banks calculate the obligatory foreign currency reserve at the following rates: 22% on the average daily balance of foreign currency liabilities maturing within 2 years, and exceptionally at the rate of 50% on the portion of RSD liabilities with maturities of over 2 years, and exceptionally at the rate of 50% on the portion of RSD liabilities indexed to a currency clause with maturities of over 2 years during a calendar month.

The obligatory foreign currency reserve balance that had to be maintained from December 18, 2015 to January 17, 2016 amounted to EUR 59,279 thousand.

The obligatory foreign currency reserve does not accrue interest.

L ... DCD 1000

## 17. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT AND LOSS, HELD FOR TRADING

	Decembe 31, 201		In RSD '000 January 1, 2014
In RSD Financial assets at fair value through profit and loss  - Treasury bills	728,000		569,069
<ul><li>bonds</li><li>receivables per derivatives held for trading</li></ul>	1,108,290 22,421		200,206 48,858
In foreign currencies	1,858,711	1,067,533	818,133
Financial assets at fair value through profit and loss  - Treasury bills  - bonds	1,438,362 4,986,893		- 927,823
<ul> <li>positive fair value of derivatives held for trading</li> </ul>	79,506 <b>6,504,761</b>	<u> </u>	927,823
Balance at	8,363,472	6,007,169	1,745,956
18. FINANCIAL ASSETS AVAILABLE FOR SALE			In RSD '000
	Decembe 31, 2015		January 1, 2014
In RSD Securities available for sale			
<ul><li>Treasury bills</li><li>bonds</li></ul>	198,273 1,951,803	3 1,538,177	1,530,105
<ul><li>equity investments</li></ul>	137,027 <b>2,287,10</b> 3		143,383 1,673,488
In foreign currencies Securities available for sale		_	
<ul><li>Treasury bills</li><li>other securities available for sale</li></ul>	1,245,699 32,918		112,254 39,741
	1,278,617		151,995
Total financial assets available for sale	3,565,720	2,688,716	1,825,483
Less: Impairment allowance	(119,448	(117,092)	(119,662)
Balance at	3,446,272	2,571,624	1,705,821
Movements on allowance for impairment during the year	ar were as follow	rs:	
	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
Balance, beginning of year Foreign exchange effects	117,092 2,356	119,662 (2,570 <u>)</u>	120,378 (716)
Balance, end of year	119,448	117,092	119,662
19. FINANCIAL ASSETS HELD TO MATURITY			1 - DCD 1000
	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
In RSD Securities held to maturity:  - Treasury bills	-	-	932,309
– bonds	7,008,412	6,509,844	4,779,534
Balance at	7,008,412	6,509,844	5,711,843

#### 20. LOANS AND RECEIVABLES DUE FROM BANKS AND OTHER FINANCIAL INSTITUTIONS

ln	RSD	'00	0
 ln	RSD	,00	)(

	Decer	nber 31, 2105		Dece	mber 31, 2104		Janu	uary 1, 2014	
	Short-term	Long-term	Total	Short-term	Long-term	Total	Short-term	Long-term	Total
In RSD									
Revocable deposits and loans	453,830	-	453,830	-	-	=	7,501,560	-	7,501,560
Loans	-	522	522	-	1,801	1,801	163	-	163
Deposits placed	44,204	-	44,204	-	-	-	-	-	-
Other loans and receivables	8,548	407	8,955	-	-	-	142,100	-	142,100
	506,582	929	507,511	<u>-</u>	1,801	1,801	7,643,823	-	7,643,823
In foreign currencies									
Foreign currency accounts	1,420,557	-	1,420,557	2,034,677	-	2,034,677	2,414,420	-	2,414,420
Foreign currency cheques	-	-	=	24	-	24	23	-	23
Loans	-	509,481	509,481	-	101,157	101,157	-	158,452	158,452
Deposits placed	4,865	-	4,865	1,379,903	-	1,379,903	3,209,979	-	3,209,979
Other loans and receivables	304,642	-	304,642	399,226	-	399,226	11,184	-	11,184
	1,730,064	509,481	2,239,545	3,813,830	101,157	3,914,987	5,635,606	158,452	5,794,058
Gross loans and receivables	2,236,646	510,410	2,747,056	3,813,830	102,958	3,916,788	13,279,429	158,452	13,437,881
Less: Impairment allowance	-	-	(13,747)	-	-	(18,033)	-	-	(20,875)
		-	(13,747)	<u> </u>	-	(18,033)	-	-	(20,875)
Balance at	<u> </u>	<u>-</u>	2,733,309	<u> </u>	<u>-</u>	3,898,755	<u> </u>	-	13,417,006

RSD loans with a foreign currency clause index are presented within loans and receivables in foreign currencies.

### 20. LOANS AND RECEIVABLES DUE FROM BANKS AND OTHER FINANCIAL INSTITUTIONS (Continued)

#### (a) Breakdown per type of loan and deposit beneficiaries

	In	RSD	'000
--	----	-----	------

	December 31, 2105			December 31, 2104			January 1, 2014		111 K3D 000
	Short-term	Long-term	Total	Short-term	Long-term	Total	Short-term	Long-term	Total
In RSD				•					
Central bank	500,072	_	500,072	_	_	_	7,501,560	_	7,501,560
Domestic banks	-	449	449	-	_	_	29	_	29
Insurance companies	-	116	116	_	122	122	_	_	_
Auxiliary activities within financial services and insurance	-	121	121	-	546	546	_	_	_
Other crediting and financing service providers	-	243	243	_	175	175	_	_	-
Foreign banks	6,510	_	6,510	-	958	958	142,234	_	142,234
	506,582	929	507,511	-	1,801	1,801	7,643,823		7,643,823
In foreign currencies									
Domestic banks	_	_	_	_	_	_	127	_	127
Finance lessors	_	353,455	353,455	_	100,590	100,590	483	152,790	153,273
Auxiliary activities within financial services and insurance	309,507	1,395	310,902	399,178	567	399,745	9,001	5,662	14,663
Other crediting and financing service providers	-	154,631	154,631	577,176	-	077/710 -	7,001	0,002	,000
Foreign banks	1,420,557	104,001	1,420,557	3,414,652	_	3,414,652	5,625,995	_	5,625,995
r or orgin barnes	1,730,064	509,481	2,239,545	3,813,830	101,157	3,914,987	5,635,606	158,452	5,794,058
Gross loans and receivables	2,236,646	510,410	2,747,056	3,813,830	102,958	3,916,788	13,279,429	158,452	13,437,881
Less: Impairment allowance	<u> </u>	-	(13,747)	<u>-</u>	<u> </u>	(18,033)			(20,875)
			(13,747)	-		(18,033)			(20,875)
Deleves et			2 722 200			2 000 755			12 417 00/
Balance at			2,733,309			3,898,755			13,417,006

RSD loans with a foreign currency clause index are presented within loans and receivables in foreign currencies.

# 20. LOANS AND RECEIVABLES DUE FROM BANKS AND OTHER FINANCIAL INSTITUTIONS (Continued)

# (b) Maturities of Loans and Receivables due from Banks and Other Financial Institutions

Maturities of loans and receivables due from banks and other financial institutions per outstanding maturity as of December 31, 2015 and 2014 and January 1, 2014, gross, are presented in the table below:

	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
Without defined maturity	1,684,262	3,813,824	9,923,445
Under 30 days	506,582	-	2,438,847
From 1 to 3 months	-	-	917,137
From3 to 12 months	45,802	6	-
Over a year	510,410	102,958	158,452
-	2,747,056	3,916,788	13,437,881

Movements on the impairment allowance accounts during the year are presented below:

	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
Balance, beginning of year	18,033	20,875	9,984
Charge for the year	533,824	375,003	1,136,692
Reversal of impairment allowance	(530,981)	(367,522)	(1,116,319)
Write-off	(14)	(27,474)	-
Foreign exchange differences	(7,115)	17,151	(9,482)
Balance, end of year	13,747	18,033	20,875

Receivables per reverse repo transactions totaling RSD 500,072 thousand as of December 31, 2015 mostly, in the amount of RSD 500,000 thousand, relate to the funds invested in NBS Treasury bills maturing within 7 days at the interest rate of 2.59 % annually, while RSD 72 thousand refer to the interest accrued over the period from December 30 to December 31, 2015.

### 21. LOANS AND RECEIVABLES DUE FROM CUSTOMERS

- 1	l n	RSD	חחי	í

	December 31, 2105		December 31, 2104			January 1, 2014			
	Short-term	Long-term	Total	Short-term	Long-term	Total	Short-term	Long-term	Total
In RSD									
Loans	601,317	17,032,096	17,633,413	1,962,501	16,304,448	18,266,949	2,797,636	11,603,135	14,400,771
Other receivables	2,291,386	2,499,316	4,790,702	390,851	4,000	394,851	464,958	-	464,958
	2,892,703	19,531,412	22,424,115	2,353,352	16,308,448	18,661,800	3,262,594	11,603,135	14,865,729
In foreign currencies									
Loans	1,427,042	61,173,839	62,600,881	6,751,889	40,864,011	47,615,900	12,727,917	35,498,852	48,226,769
Deposits placed	96,537	-	96,537	86,037	-	86,037	-	-	-
Other receivables	203,395	1,631,129	1,834,524	2,011,932	3,313,633	5,325,565	749,041	1,017,690	1,766,731
	1,726,974	62,804,968	64,531,942	8,849,858	44,177,644	53,027,502	13,476,958	36,516,542	49,993,500
Gross loans and receivables	4,619,677	82,336,380	86,956,057	11,203,210	60,486,092	71,689,302	16,739,552	48,119,677	64,859,229
Less: Impairment allowance			(4.470.507)			(4.040.(00)			(4.700.500)
- individually assessed	-	-	(4,479,587)	-	-	(4,210,699)	-	-	(4,798,520)
<ul> <li>collectively assessed</li> </ul>	<u> </u>		(3,432,594)			(3,362,748)			(2,721,337)
•			(7,912,181)	-		(7,573,447)	<del></del>		(7,519,857)
Balance at	<u> </u>		79,043,876			64,115,855	<u> </u>	<u> </u>	57,339,372

RSD loans with a foreign currency clause index are presented within loans and receivables in foreign currencies.

# 21. LOANS AND RECEIVABLES DUE FROM CUSTOMERS (Continued)

# (a) Breakdown per type of loan and deposit beneficiaries

(a) Breakdown per type or it	-			_					In RSD '000
		mber 31, 2105	<del></del> -		ember 31, 2104	<del></del> -		nuary 1, 2014	<del></del>
	Short-term	Long-term	Total	Short-term	Long-term	Total	Short-term	Long-term	Total
In RSD		001	004				1.075	247	2.402
Holding companies	-	891	891	40.070	- 0.405	-	1,975	217	2,192
Public companies	5,888	4,129	10,017	18,373	8,125	26,498	3,135	-	3,135
Other corporate customers	2,328,925	3,318,756	5,647,681	1,000,556	2,352,408	3,352,964	1,524,345	37,115	1,561,460
Entrepreneurs	67,274	257,673	324,947	77,752	268,490	346,242	108,999	34,187	143,186
Public sector	927	853	1,780	596,202	1,569	597,771	15,089	107	15,196
Retail customers	331,857	15,825,340	16,157,197	488,517	13,552,415	14,040,933	809,942	11,526,998	12,336,940
Non-residents	199	-	199	38	-	38	36	500	536
Agricultural producers	15,533	19,854	35,387	8,667	1,987	10,654	6,717	-	6,717
Other customers	142,100	103,916	246,016	163,246	123,454	286,699	792,356	4,011	796,367
	2,892,703	19,531,412	22,424,115	2,353,352	16,308,448	18,661,800	3,262,594	11,603,135	14,865,729
In foreign currencies									
Holding companies	50,162	311,709	361,871	51,446	_	51,446	742,164	45,730	787,894
Public companies	1	4,957,054	4,957,055	144,900	6,010,644	6,155,544	30	4,668,278	4,668,308
Other corporate customers	1,281,414	38,712,731	39,994,145	8,034,796	22,608,420	30,643,216	9,336,943	19,967,356	29,304,299
Entrepreneurs	11,137	459,371	470,508	165,815	455,571	621,386	235,141	475,357	710,498
Public sector	40,128	1,898,229	1,938,357	73,430	710,391	783,821	13,364	244,956	258,320
Retail customers	91	14,457,906	14,457,997	126,103	12,671,048	12,797,151	630,107	10,819,913	11,450,020
Non-residents	96,537	43,901	140,438	88,498	445	88,943	-	-	-
Agricultural producers	14,579	285,596	300,175	53,714	333,498	387,212	201,290	212,986	414,276
Other customers	232,925	1,678,471	1,911,396	111,156	1,387,627	1,498,783	2,317,919	81,966	2,399,885
	1,726,974	62,804,968	64,531,942	8,849,858	44,177,644	53,027,503	13,476,958	36,516,542	49,993,500
Gross loans and receivables	4,619,677	82,336,380	86,956,057	11,203,210	60,486,092	71,689,302	16,739,552	48,119,677	64,859,229
/ and I have been set all accounts		_			_			_	
Less: Impairment allowance			(4,479,587)			(4,210,699)			(4,798,520)
- individually assessed	=	-	,	-	-		-	-	,
<ul> <li>collectively assessed</li> </ul>	<u>-</u>	-	(3,432,594)	<del>-</del>	-	(3,362,748)	<u> </u>		(2,721,337)
	<del>-</del> -	<u>-</u>	(7,912,181)	<u> </u>	<u>-</u>	(7,573,447)	<del>-</del> -		(7,519,857)
Balance at	<u> </u>		79,043,876	<u> </u>		64,115,855	<u> </u>		57,339,372

RSD loans with a foreign currency clause index are presented within loans and receivables in foreign currencies.

# 21. LOANS AND RECEIVABLES DUE FROM CUSTOMERS (Continued)

# (b) Maturities of Loans and Receivables due from Customers

Maturities of loans and receivables due from customers per outstanding maturity as of December 31, 2015 and 2014 and January 1, 2014, gross, are presented in the table below:

	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
Without defined maturity	245,398	978,481	1,474,384
Under 30 days	192,591	174,180	8,791,590
From 1 to 3 months	522,540	667,130	514,281
From3 to 12 months	3,659,148	9,383,419	5,959,297
Over a year	82,336,380	60,486,092	48,119,677
	86,956,057	71,689,302	64,859,229

# Movements on the impairment allowance accounts during the year are presented below:

	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
Balance, beginning of year	7,567,991	8,213,067	6,408,335
Charge for the year	8,555,462	10,090,999	6,666,805
Reversal of impairment allowance	(7,132,516)	(7,994,444)	(5,143,992)
Write-off	(1,094,738)	(2,643,255)	(40,750)
Foreign exchange differences	15,982	(92,920)	(370,542)
Balance, end of year	7,912,181	7,573,447	7,519,857

# (c) Concentration of Loans and Receivables due from Banks, Other Financial Institutions and Customers

Concentration of loans and receivables due from banks, other financial institutions and customers presented in gross amounts as of December 31, 2015 and 2014 and January 1, 2014, is significant with the following industries:

			In RSD '000
	December 31,	December 31,	January 1,
	2015	2014	2014
	0.40 = 40		
Holding companies	362,762	52,708	789,637
Trade	6,974,379	7,246,973	7,078,306
Processing industry	13,771,660	12,180,404	12,642,666
Construction industry	7,409,892	2,658,902	2,431,123
Power generation and supply	9,376,220	5,301,582	1,860,403
Tourism and services industry	10,839,354	10,225,705	9,373,810
Agriculture and food industry	2,115,325	2,508,369	2,145,892
Retail customers	30,659,134	26,824,152	23,867,445
Domestic and foreign banks and other			
financial institutions	2,752,929	3,917,405	13,486,881
Public sector	1,940,139	1,381,592	753,412
Non-resident corporate customers	96,694	89,027	502
Agricultural producers	335,563	397,780	421,050
Other customers	2,276,106	1,853,946	2,641,034
Entrepreneurs	792,956	967,545	853,949
	89,703,113	75,606,090	78,297,110

# 21. LOANS AND RECEIVABLES DUE FROM CUSTOMERS (Continued)

# d) Finance Lease Receivables

			In RSD '000
	December 31,	December 31,	January 1,
	2015	2014	2014
Minimum lease payments	4,565,630	4,162,951	3,860,957
Less: Interest receivables not matured	(274,380)	(263,017)	(272,867)
Finance lease receivables	4,291,250	3,899,934	3,588,090
Interest receivables matured	16,845	34,932	36,537
Other receivables from finance lease activities	39,660	56,181	52,594
	4,347,755	3,991,047	3,677,221
Less: Deferred income from finance lease origination fees			
	(33,572)	(25,502)	(24,892)
	4,314,183	3,965,545	3,652,329
Less: Impairment allowance of			
- finance lease receivables	(364,24 8)	(627,105)	(599,486)
- interest receivables matured	(16,776)	(34,773)	(36,265)
- other receivables from finance lease activities	(39,519)	(55,939)	(51,711)
	(420,543)	(717,817)	(687,462)
	3,893,640	3,247,728	2,964,867

# 22. PROPERTY, PLANT, EQUIPMENT, INVESTMENT PROPERTY AND INTANGIBLE ASSETS

COST	Land and buildings	Equipment	Equipment acquired under finance lease	Investment property	Investments in progress	Total	Intangible assets
6031							
Balance at January 1, 2014	755,646	727,935	4,127			1,487,708	846,093
Additions	-	1,363	-	-	258,951	260,314	487
Transfers	23,547	57,737	(2,446)	13,827	(258,898)	(166,233)	166,233
Disposal and retirement	(2,225)	(74,861)				(77,086)	1
Balance at December 31, 2014	776,968	712,174	1,681	13,827	53	1,504,703	1,012,814
Additions	_	3,869	(1,681)		483,112	485,300	
Transfers	14,418	62,500	41,108	229,806	(483,164)	(135,333)	135,334
Disposal and retirement	(13,299)	(50,428)	-	-	(100,101)	(63,727)	(11,465)
·	<u> </u>					· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
Balance at December 31, 2015	778,087	728,115	41,108	243,633		1,790,943	1,136,682
ACCUMULATED DERPECIATION/AMORTIZATION							
Balance at January 1, 2014	230,002	535,626	1,587	-	-	767,215	427,974
Charge for the year (Note 13)	18,884	62,803	94		_	81,780	191,722
Disposal and retirement	(287)	(69,858)				(70,145)	
Balance at December 31, 2014	248,599	528,571	1,681	<u>-</u>		778,850	619,696
Charge for the year (Note 13)	19,157	60,629	663	5,125	_	85,575	176,626
Disposal and retirement	(4,062)	(47,386)	(1,681)	-	_	(53,130)	(11,465)
	(1/232)	(11/000)	(1)221)			(00)1007	(,)
Balance at December 31, 2015	263,694	541,814	663	5,125		811,295	784,856
NET BOOK VALUE	F14 202	10/ 201	40.445	220 500		070 ( 47	251.024
<ul><li>at December 31, 2015</li></ul>	514,393	186,301	40,445	238,508		979,647	351,826
- at December 31, 2014	528,369	175,632	<u> </u>	13,827	53	717,881	389,351

# 22. PROPERTY, PLANT, EQUIPMENT, INVESTMENT PROPERTY AND INTANGIBLE ASSETS (Continued)

As of December 31, 2015 there were no mortgage liens assigned over the Group's building properties to securitize repayment of borrowings.

As a result of incomplete land registers, as at December 31, 2015, the Group did not have title deeds as proof of ownership (real estate folio excerpts) for buildings stated at the net book value of RSD 72,481 thousand (December 31, 2014: RSD 69,617 thousand). The Group's management has taken all actions necessary to obtain the appropriate property titles for these buildings.

As of December 31, 2015 the net book value of the Group's equipment mostly comprised computers and computer equipment, telecommunication equipment and office furniture. As of December 31, 2015 the net book value of the Group's intangible assets mostly comprised software and licenses. In the assessment of the Group's management, there were no indications that property, plant, equipment and intangible assets had suffered impairment as of December 31, 2015.

### 23. OTHER ASSETS

	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
In RSD			
Other receivables:			
<ul> <li>receivables for accrued fees and commissions</li> </ul>	32,925	26,832	73,823
<ul> <li>trade receivables</li> </ul>	496	496	496
<ul> <li>other receivables from continuing operations</li> </ul>	139,308	137,109	-
<ul> <li>accrued interest receivables</li> </ul>	42	-	-
<ul> <li>advances paid</li> </ul>	7,437	7,677	6,524
<ul> <li>receivables from employees</li> </ul>	431	13,572	4,545
<ul><li>inventories</li></ul>	131,409	132,183	142,740
<ul><li>other receivables</li></ul>	131,749	108,990	181,614
<ul> <li>other investments</li> </ul>	29,169	29,169	50
Prepayments:		_	
<ul> <li>deferred interest expenses</li> </ul>	-	5	-
<ul> <li>other prepayments</li> </ul>	359,681	217,152	84,507
	832,647	673,185	494,299
In foreign currencies			
Other receivables:			
<ul> <li>receivables for accrued fees and commissions</li> </ul>	58	65	56
<ul> <li>advances paid</li> </ul>	84,365	82,106	21,973
<ul> <li>receivables from employees</li> </ul>	1,216	1,353	1,425
- other receivables	86,178	86,380	70,855
Prepayments:	=4.400	40.400	
-other prepayments	51,680	49,189	4,212
	223,497	219,093	98,521
Gross other assets	1,056,144	892,278	592,820
Less: Impairment allowance	(397,187)	(369,257)	(263,094)
Balance at	658,957	523,021	329,726

Movements on the account of impairment allowance during the year are presented in the table below:

	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
Balance, beginning of year	369,257	263,095	269,430
Charge for the year	83,528	80,094	28,131
Reversal of impairment allowance	(112,701)	(412,494)	(423,372)
Foreign exchange effects	57,103	438,562	388,906
Balance, end of year	397,187	369,257	263,095

As at January 15, 2014 under the agreement concluded with Steiermarkische Bank und Sparkassen AG and Erste Group Immorent International Holding GMBH on the purchase and transfer of equity interest, the Bank acquired a 19% equity interest in S Rent d.o.o., Srbija.

# 24. FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT AND LOSS HELD FOR TRADING

	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
In RSD			
Liabilities per derivatives held for trading	25,396	27,282	-
	25,396	27,282	
In foreign currencies			
Liabilities per derivatives held for trading	68,839		
	68,839		
Balance at	94,235	27,282	

# 25. DEPOSITS AND OTHER LIABILITIES DUE TO BANKS, OTHER FINANCIAL INSTITUTIONS AND THE CENTRAL BANK

									In RSD '000
	De	cember 31, 2105		De	cember 31, 2104		Ja	anuary 1, 2014	
	Short-term	Long-term	Total	Short-term	Long-term	Total	Short-term	Long-term	Total
In RSD									
Deposits and borrowings									
Transaction deposits	202,377	-	202,377	944,117	-	944,117	184,595	-	184,595
Deposits placed for loan approved	1,751	-	1,751	29,332	181,437	210,769	-	171,962	171,962
Earmarked deposits	969	-	969	10,003	-	10,003	149	-	149
Other deposits	2,839,864	771,570	3,611,434	2,551,186	646,437	3,197,623	1,174,335	583,069	1,757,404
Total	3,044,961	771,570	3,816,531	3,534,638	827,874	4,362,512	1,359,079	755,031	2,114,110
In foreign currencies									
Deposits and borrowings									
Transaction deposits	819,956	-	819,956	172,969		172,969	228,804	-	228,804
Deposits placed for loan approved	· -	1,332,195	1,332,195	· -	-	· -	-	-	· -
Earmarked deposits	60,927	3,648	64,575	53,415	-	53,415	179,287	-	179,287
Other deposits	5,856,677	1,762,800	7,619,477	1,824,448	1,317,245	3,141,693	2,064,012	1,222,085	3,286,097
Overnight deposits	2,736,587	-	2,736,587	-	-	-	-	-	-
Borrowings (Note 34.3)	1,015,368	16,576,923	17,592,291	881,698	12,885,936	13,767,633	-	7,903,827	7,903,827
Other financial liabilities	19,465		19,465	22,604		22,604	17,080		17,080
Total	10,508,980	19,675,566	30,184,546	2,955,134	14,203,181	17,158,314	2,489,183	9,125,912	11,615,095
Balance at	13,553,941	20,447,136	34,001,077	6,489,772	15,031,055	21,520,826	3,848,262	9,880,943	13,729,205

# 25. DEPOSITS AND OTHER LIABILITIES DUE TO BANKS, OTHER FINANCIAL INSTITUTIONS AND THE CENTRAL BANK (Continued)

Breakdown of other deposits per type of customer is presented in the table below:

	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
Central bank	1,404	435	285
Domestic banks	5,780,163	2,905,463	1,380,338
Insurance companies	3,306,897	2,334,463	3,209,606
Pension funds	145,905	-	170,000
Finance lessors	654,794	900,420	828,366
Auxiliary activities within financial services and insurance	1,823,891	1,519,836	43,959
Trusts, investment and similar funds	14,881	-	85,881
Other crediting and financing service providers	8,786	5,424	-
Foreign banks	22,264,356	13,854,785	8,010,770
Balance at	34,001,077	21,520,826	13,729,205

Foreign banks' deposits mostly pertain to the deposit of Erste Group Bank AG, Austria in the amount of RSD 8,407,086 thousand and a deposit of European Investment Bank (EIB) in the amount of RSD 7,973,851 thousand. KFW's share in deposits amounts to RSD 973,085 thousand while EBRD placed a deposit of RSD 703,031 thousand.

# 26. DEPOSITS AND OTHER LIABILITIES DUE TO CUSTOMERS

	Do	cember 31, 2105		Do	cember 31, 2104			anuary 1, 2014	In RSD '000
	Short-term	Long-term	Total	Short-term	Long-term	Total	Short-term	Long-term	Total
In RSD	<u> </u>	Long term	Total	Short term	Long term	Total	Short term	Long term	Total
Deposits and borrowings									
Transaction deposits	11,146,933	_	11,146,933	9,124,269	_	9,124,269	8,266,754	_	8,266,754
Revocable deposits	-	_	-	-	_	-	2,485,697	_	2,485,697
Savings deposits	633,783	490,220	1,124,003	679,361	487,215	1,166,576	825,761	486,990	1,312,751
Deposits placed for loan approved	14,881	193,501	208,382	311,256	835,895	1,147,151	391,888	235,718	627,606
Earmarked deposits	183,515	18,847	202,362	335,940	4,105	340,045	241,379	4,529	245,908
Other deposits	6,925,163	15,769	6,940,932	7,322,097	42,680	7,364,777	5,360,970	30,580	5,391,550
Other financial liabilities				95,265		95,265	90,290		90,290
Total	18,904,275	718,337	19,622,612	17,868,188	1,369,895	19,238,083	17,662,739	757,817	18,420,556
In foreign currencies									
Deposits and borrowings									
Transaction deposits	16,209,701	-	16,209,701	10,654,083	-	10,654,083	6,675,903	-	6,675,903
Savings deposits	8,047,168	14,905,351	22,952,519	8,058,764	15,496,647	23,555,411	7,927,892	12,745,974	20,673,866
Deposits placed for loan approved	409,179	2,109,870	2,519,049	150,389	639,263	789,652	102,125	337,287	439,412
Earmarked deposits	1,736,797	363,706	2,100,503	281,555	328,181	609,736	459,972	295,321	755,293
Other deposits	682,002	966,489	1,648,491	1,190,567	212,266	1,402,833	2,186,048	343,485	2,529,533
Borrowings	-	2,853,165	2,853,165	28,060	5,062,921	5,090,981	-	15,366,970	15,366,970
Other financial liabilities	389,353		389,353	261,906		261,906	42,674		42,674
Total	27,474,200	21,198,581	48,672,781	20,625,324	21,739,278	42,364,602	17,394,614	29,089,037	46,483,651
Balance at	<u></u>		68,295,393			61,602,685			64,904,207

# 26. DEPOSITS AND OTHER LIABILITIES DUE TO CUSTOMERS (Continued)

Breakdown of other deposits per type of customer is presented in the table below:

			In RSD '000
	December	December	January 1,
	31, 2015	31, 2014	2014
Holding companies	17,519	35	683,067
Public companies	2,272,964	4,912,915	2,228,844
Corporate customers	18,619,287	12,756,006	14,705,510
Public sector	2,988,419	3,856,156	4,155,507
Retail customers	36,207,139	32,678,613	27,265,025
Non-residents	2,635,578	2,875,153	12,365,261
Entrepreneurs	1,254,309	1,055,272	646,096
Agricultural producers	282,785	291,938	274,989
Other customers	4,017,393	3,176,597	2,579,908
Balance at	68,295,393	61,602,685	64,904,207
27. SUBORDINATED LIABILITIES			
			In RSD '000
	December	December	January 1,
	31, 2015	31, 2014	2014
In foreign currencies			
Subordinated liabilities	1,824,946	2,063,751	2,191,301
Balance at	1,824,946	2,063,751	2,191,301

Balance of subordinated borrowings as of December 31, 2015 and 2014 is presented in more detail in the table below, without deferred interest per subordinated liabilities:

						In RSD '000
Creditor	Currency	Loan amount	Maturity	Interest rate	December 31, 2015	December 31, 2014
Erste Group Bank AG, Austria	EUR _	15,000,000	27/Dec/2021	Euribor+3,65% p.a.	1,824,392	1,814,375
Total	<u>-</u>	15,000,000			1,824,392	1,814,375

Subordinated liabilities relate to a subordinated long-term loan approved to the Bank by Erste GCIB Finance, Amsterdam on December 27, 2011 in the amount of EUR 15,000,000 for a period of 10 years with a 5-year grace period and interest rate equal to 3-month EURIBOR increased by 3.65% per annum. In accordance with the Agreement, the loan principal is to be repaid in 21 equal quarterly installment, the first of which is due upon grace period expiry.

The Bank can include its subordinated liabilities into the supplementary capital (Note 34.9) to the extent of up to 50% of the Bank's core capital after the National Bank of Serbia has determined, based on the documents and loan agreement submitted for inspection, that the conditions are met for the approval of inclusion of subordinated liabilities in the Bank's supplementary capital. The Supervision Department of the National Bank of Serbia issued the aforementioned approval on December 6, at the request of the Bank submitted on October 7, 2011.

Pursuant to the Agreement on Transfer and Assignment, on December 16, 2015 the creditor was changed and the new creditor became Erste Group Bank AG, Austria. All other terms of the loan agreement remained unaltered.

# 28. PROVISIONS

	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
Provisions for losses per off-balance sheet items (a) Provisions for long-term employee benefits (b):	205,727	200,995	138,835
<ul> <li>retirement benefits</li> </ul>	74,328	82,991	82,380
<ul> <li>jubilee awards</li> </ul>	120,832	136,882	126,200
Provisions for litigations (c)	126,600	98,581	70,320
Other long-term provisions	23,918	38,898	44,104
Balance at	551,405	558,347	461,839

# 28. PROVISIONS (Continued)

(a) According to the Bank's internal policy, provisions for commitments and other risk-weighted off balance sheet items (guarantees, acceptances, undrawn loan facilities etc.) are made when it is probable that an outflow of resources will be required to settle the obligation arising from the Bank's commitments.

Evidence based on which the Bank performs the individual assessment of impairment are: payments effected on the Bank's accounts with respect to commitments arising from guarantees, bills of guarantees, etc., late payments for other liabilities, and the customers has been classified in accordance with the Bank's internal classification criteria into default) status category.

Individual assessment of impairment of off-balance sheet items is performed in the same manner as for the balance sheet assets. Commitments and other risk-weighted off-balance sheet items, for which the Bank does not expect any outflow of resources and/or it estimates that in the case of an outflow of resources all receivables will be fully collected, the Bank collectively assesses them for impairment, in a similar way as for balance sheet items, using the credit conversion factors for off-balance sheet items.

- (b) Provision for retirement benefits has been recorded in the Bank's financial statements on the basis of an independent actuary's calculation as at the reporting date, and it is stated in the amount of present value of the defined benefit obligation, determined by discounting estimated future outflows. The discounted rate used by the actuary was 4.4% (2014: 3.83%), representing the adequate rate under IAS 19 "Employee Benefits", in the absence of a developed market for high quality corporate bonds. The actuary also used mortality rate tables of the Republic of Serbia for the period from 2010 to 2012. The growth salary rate was assumed to equal 0.58% and the employee turnover rate to be 5.37% within 5 years before retirement for the Bank, while the Lessor used the salary growth rate of 2.44% i and the employee turnover rate of 5% within 5 years before retirement.
- (c) The Group also formed provisions for litigations involving the Bank as a defendant, where the Group's expert team expects negative outcomes.

Movements on provision accounts during the year are provided below:

	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
Provisions for losses per off-balance sheet exposures			
Balance, beginning of year	200,995	138,835	156,754
Charge for the year (Note 11 (a))	1,481,517	956,618	882,550
Reversal of unused provisions (Note 11 (a))	(1,476,674)	(899,154)	(900,743)
Other movements	(111)	4,696	274
	205,727	200,995	138,835
Provisions for other long-term employee			
benefits			
Balance, beginning of year	219,872	208,580	178,165
Interest expenses and current service costs	25,472	30,045	24,127
Released during the year	(17,946)	(15,728)	(13,271)
Actuarial losses/(gains) on jubilee awards	(15,315)	(964)	14,366
Actuarial losses/(gains) on retirement benefits	(16,861)	(2,061)	5,193
Other	3,365	2,385	-
	198,587	222,257	208,580
Provisions for litigations			
Balance, beginning of year	98,581	72,077	64,075
Charge for the year	52,682	46,929	10,762
Released during the year	(24,663)	(20,425)	(13,644)
Other movements	<u>-</u>		9,127
	126,600	98,581	70,320
Other long-term provisions			
Balance, beginning of year	36,513	44,104	19,657
Charge for the year	2,879	17,292	37,988
Released during the year	(18,901)	(24,883)	(13,541)
	20,491	36,513	44,104
Balance at	551,405	558,347	461,839

### 29. OTHER LIABILITIES

29. OTHER LIABILITIES			In RSD '000
	December 31, 2015	December 31, 2014	January 1, 2014
In RSD			
Trade payables	2,711	2,336	20,954
Advances received	25,140	21,981	6,068
Liabilities for net salaries and benefits	-	-	2,653
Liabilities for taxes, contributions and other duties payable Accruals:	6,439	4,544	56,347
<ul> <li>deferred interest income</li> </ul>	-	1,137	-
<ul> <li>accrued liabilities for unused annual leaves</li> </ul>	32,795	76,630	130,794
<ul> <li>other accruals</li> </ul>	292,624	278,183	139,184
Other liabilities	56,567	39,555	96,398
	416,276	424,366	452,398
In foreign currencies			
Fee and commission payables	24	27	-
Advances received	10,671	11,255	9,252
Accruals:		0.705	
- other accruals	4,959	2,735	2,148
Other liabilities	9,014	6,504	7,711
	24,668	20,521	19,111
Balance at	440,944	444,887	471,509

# 30. EQUITY

The total equity of the Group as of December 31, 2015 amounted to RSD 16,080,687 thousand, while the Bank's total equity amounted to RSD 15,999,481 thousand as of December 31, 2015.

# (a) Structure of the Group's' Equity

The total equity structure of the Group is presented below:

	December	December	January 1,
	31, 2015	31, 2014	2014
Share capital - ordinary shares /i/	10,040,000	10,040,000	10,040,000
Share premium /ii/	124.475	124,475	124,475
Reserves from profit /iii/ Revaluation reserves /iv/	4,461,189	3,160,190	2,534,108
	220,287	59,273	32,640
Prior years' retained earnings	1,191,045	1,071,176	568,777
Profit for the year		239,445	1,059,377
Non-controlling interest	43,691	43,100	
Balance at	16,080,687	14,737,659	14,359,377

The Group member Lessor enacted Decision on capital increase in 2015 – the monetary capital contribution was increased against retained earnings in the amount of RSD 5,284 thousand.

# /i/ Share Capital

As of December 31, 2015 the Bank's subscribed and paid in capital comprised 1,004,000 ordinary shares with the par value of RSD 10,000 per share (December 31, 2015: 1,004,000 ordinary shares with the par value of RSD 10,000 per share). During 2015 and 2014 there were no changes in the share capital.

The major shareholder of the Bank is Erste Group, Vienna, with a shareholding of 74% at December 31, 2015. The shareholder structure of the Bank as of December 31, 2015 is presented below:

Shareholder	Share Count	In %
EGB CEPS HOLDING GMBH Steiermärkische Bank und Sparkassen AG, Graz	742,960 261,040	74.00 26.00
Total	1,004,000	100.00

### 30. EQUITY (Continued)

#### /ii/ Share Premium

Share premium amounting to RSD 124,475 thousand as at December 31, 2015 and 2014 resulted from a positive difference between the selling price of the shares and their nominal value.

#### /iii/ Reserves from Profit and Other Reserves

As of December 31, 2015 reserves from profit formed for estimated loss per risk-weighted balance sheet and off-balance sheer exposures amounted to RSD 4,494,551 thousand. As of December 31, 2014 the required reserve for estimated losses amounted to RSD 3,160,190 thousand. Pursuant to the Shareholder Assembly's Decision dated April 20, 2015, RSD 1,334,361 thousand was allocated to other reserves.

### iv/ Revaluation Reserves

Revaluation reserves amounting to RSD 220,287 thousand as of December 31, 2015 (December 31, 2014: RSD 59,273 thousand) were formed as a result of the market value adjustment of the securities available for sale, adjusted for the effects of deferred taxes arising from revaluation of these securities.

# (b) Capital Adequacy and Performance Indicators - Compliance with the Prescribed Ratios

The group and the Bank are required to maintain the scope and structure of its business operations and risk-weighted assets in compliance with the ratios prescribed by the Law on Banks and relevant decisions enacted by the National Bank of Serbia based on the aforesaid Law. As of December 31, 2015 the Group and the Bank were in full compliance with the prescribed values. The Bank achieved the following adequacy and performance indicators as of December 31, 2015:

### Performance/adequacy indicators - the Bank's compliance with prescribed ratios

	Prescribed	Achieved
	Minimum	
1. Capital	EUR 10 million	110,378,597
2. Capital adequacy ratio	Minimum 12%	17.24
The sum of Bank's investments	Maximum 60%	7.65
4. Exposure to the entities related to the Bank	unrestricted	12.57
<ol><li>The sum of all large and most significant exposures relative to own assets</li></ol>	Maximum 400%	108.11
Average monthly liquidity ratios:		
<ul> <li>in the first month of the reporting period</li> </ul>	Minimum 1	1.43
<ul> <li>in the second month of the reporting period</li> </ul>	Minimum 1	1.51
<ul> <li>in the third month of the reporting period</li> </ul>	Minimum 1	1.39
7. Foreign exchange risk ratio	Maximum 20%	2.32
8. Exposure to a group of related entities	Maximum 25%	16.81
9. Exposure to an entity related to the Bank	unrestricted	4.82
10. Investments in a non-financial sector entity	Maximum 10%	0.20

### 31. OFF-BALANCE SHEET ITEMS

	December	December	January 1,
	31, 2015	31, 2014	2014
Managed funds (a) Guarantees and other irrevocable commitments (b) Other off-balance sheet items (c)	710,319	738,810	755,714
	18,604,907	18,491,291	12,941,470
	124,280,720	111,489,317	18,611,103
Balance at	143,595,946	130,719,418	32,308,287

Within other off-balance sheet items the Group records mortgages, securities from custody operations, broken period interest and receivables per irrecoverable non-performing loans derecognized from the balance sheet assets in accordance with its internal bylaws.

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# 31. OFF-BALANCE SHEET ITEMS (Continued)

# (a) Managed Funds

(a) managed i ande	December 31, 2015	December 31, 2014	In RSD '000 January 1, 2014
Investments on behalf of third parties In RSD			
- short-term - long-term	12,635 697,684	9,721 729,089	8,642 747,072
Balance at	710,319	738,810	755,714

Short-term funds managed on behalf of third parties relate to funds of the Ministry of Agriculture in the amount of RSD 3,194 thousand and matured penalty interest of RSD 4,980 thousand. Long-term funds managed on behalf of third parties relate to long-term housing loans insured with National Mortgage Insurance Corporation amounting RSD 665,203 and long-term loans to agricultural producers in the amount of RSD 32,471 thousand.

# (b) Guarantees and Other Irrevocable Commitments

			In RSD '000
	December 31,	December	January 1,
	2015	31, 2014	2014
In RSD			
Payment guarantees	1,200	540,550	1,181,763
Performance bonds	3,797,991	6,260,085	6,084,030
Acceptances	872	947	13,802
Irrevocable commitments for undrawn loan facilities	2,809,822	7,788,726	4,391,311
Other commitments and contingent liabilities	75,083	114,288	41,039
	6,684,968	14,704,596	11,711,945
In foreign currencies			
Payment guarantees	527,918	110,793	103,178
Performance bonds	4,254,053	1,489,374	766,391
Acceptances	299	-	-
Irrevocable commitments for undrawn loan facilities	6,967,122	21,774	27,642
Letters of credit	168,552	1,012,808	286,428
Other commitments and contingent liabilities	1,995	-	45,886
	11,919,939	2,634,749	1,229,525
Balance at	18,604,907	17,339,345	12,941,470

Irrevocable commitments relate to the undrawn loans approved that cannot be unilaterally cancelled such as current account overdrafts approved, corporate loans, multi-purpose framework loans and other irrevocable commitments.

Irrevocable commitments are usually indexed to fixed expiry dates or other provisions related to expiry. Since irrevocable commitments may expire before loans are drawn by customers, the total amount agreed upon does not represent definite future cash outflows.

The Bank monitors maturity periods of credit commitments and undrawn loan facilities because longer term commitments bear a greater degree of credit risk than short-term commitments.

As at December 31, 2015, the Bank's provisions for guarantees and other irrevocable commitments amounted to RSD 205,727 thousand (December 31, 2014: RSD 200,995 thousand).

### 32. RELATED PARTY DISCLOSURES

A number of banking transactions are entered into with shareholders and other related parties in the ordinary course of business.

The Bank enters into transactions with its parent entity – majority shareholder –Erste Group, Vienna, its other shareholder and other members of Erste Group. Balances of receivables and payables as of December 31, 2015 and 2014 as well as income and expenses arising from transactions with entities within Erste Group are provided in tables below:

Delow:				In RSD '000	
	20	15	2014		
		Other		Other	
	Shareholders	members of Erste Group	Shareholders	members of Erste Group	
Receivables	Shareholders	Erste Group	Shareholders	Erste Group	
Financial assets at fair value through					
profit and loss, held for trading	46,224	-	43,652	-	
Loans and receivables due from banks					
and other financial institutions	493,647	123,600	643,486	583,319	
Loans and receivables due from customers		84			
Investments in subsidiaries	-	93,560	-	93,560	
Other assets	4,789	28,030	4,824	56,220	
	544,660	245,274	691,962	733,099	
Liabilities					
Financial liabilities at fair value through profit and loss, held for trading	68,115	_	27,282	_	
Deposits and liabilities due to banks and	00,113		27,202		
other financial institutions	8,839,944	467,935	687,250	121,530	
Deposits and liabilities due to customers	-	619,168	-	1,728,260	
Subordinated liabilities	1,824,946	-	249,113	1,814,750	
Provisions Other liabilities	90 2,620	40 39,365	3 192	18 656	
Other liabilities	2,020	37,303	172	030	
	10,735,715	1,126,508	963,840	3,665,214	
Off-balance sheet items Guarantees and other sureties issues	72,000	153,015	35,361	230,999	
Irrevocable commitments	187,006	1,736	33,301	1,697	
Other off-balance sheet items	11,263,947		10,106,620		
	11,522,953	154,751	10,141,981	232,696	
	20	15	20	In RSD '000 14	
		Other members		Other members	
	Shareholders	of Erste Group	Shareholders	of Erste Group	
Interest income	1,961	257	2,723	1,093	
Interest expenses	(25,770)	(86,094)	(29,019)	(297,120)	
Fee and commission income	53,411	28,704	27,521	37,964	
Fee and commission expenses	(145,749)	-	(146,268)	(71)	
Net gains on the financial assets held for trading	72,332	_	_	_	
Other operating income	-	28,629	4,281	32,868	
Other expenses	(88,931)	(487,424)	(116,916)	(455,398)	

Fees on cross-border loans amounted to RSD 240,055 thousand in 2015 (2014: RSD 303,213 thousand).

Through cross-border loans the Bank gives the customers opportunity to borrow directly from abroad, while all the all activities in the approval process and administration of loans are performed by the Bank. Such services provide the customers more favorable terms of borrowings while the Bank earns fee income on related services.

(a) As of December 31, 2015 and 2014 loans due from related parties were not impaired.

### 32. RELATED PARTY DISCLOSURES (Continued)

(a) In its regular course of operations, the Group enters into business relationships and arrangements with the members of the Executive Board, other key personnel and persons related to them. Balances at the end of the year and effects of those transactions are presented as follows:

	Balance at December 31, 2015	Income/ (Expenses) 2015	Balance at December 31, 2014	In RSD '000 Income/ (Expenses) 2014
Current account overdrafts, credit				
cards, cash and consumer loans	741	128	743	112
Housing loans	41,442	4,203	42,336	5,016
Accrued fees	194	-	211	-
Other receivables	385	(4)	964	(34)
Total impairment allowances	(246)	2	(254)	13
Deposits	76,340	(1,786)	77,336	(2,087)
Other liabilities	383	(1,516)	1,319	(2)
Unused credit limit	534	-	231	-

(b) Salaries and other benefits of the Executive Board's members and the Management Board's members (stated in gross amounts), during 2015 and 2014, are presented in the table below:

	2015	2014 2014
Salaries and benefits of the Management Board members Salaries and benefits of the Executive Board members Accrued income of the Executive Board members	5,914 92,993 20,492	11,200 106,165 36,513
Total	119,399	153,878

### 33. RISK MANAGEMENT

# 33.1. Introduction

The Bank manages risks inherent in banking operations through the processes of ongoing risk identification, measurement and monitoring, restriction and risk limit definition and application of other controls.

Due to the nature of its activities, the Bank is exposed to the following major risks: credit risk, liquidity risk and market risk (which includes equity price risk, foreign exchange risk and commodity risk). The Bank is also exposed to operating risk and concentration risk, which particularly entails the risk of Bank's exposure to a single entity or a group of related entities, interest rate risk, risk of Bank's investments in other entities and own fixed assets, counterparty country risk and other risks the Bank monitors on an ongoing basis.

The Bank's risk management is a comprehensive process that includes identification, assessment, rating and control of all types of business risks (credit, interest rate, foreign exchange and other market risks, investment and operational risks). The aim of the risk management process is to establish an adequate system for identifying, measuring, assessing and monitoring the risks the Bank is exposed to in its business operations, as well as an adequate response in order to minimize potential adverse effects to the Bank's capital and financial performance

The Bank and S-Leasing have policies and procedures in place ensuring control and application of all internal bylaws regarding risk management. Risk management processes are vital to the continuous profitable business operations of the Group and each individual within the Group is, within his/her remit, accountable for risk exposure. Such risk management system allows timely and full reporting to the governing bodies on all risks that occur or may occur and enables adequate and prompt response to such risks.

An independent risk management process does not cover business risks which comprise changes in the environment, technology and industry. Both the bank and the Lessor monitor these risks through the strategic planning process.

### 33. RISK MANAGEMENT (Continued)

### 33.1. Introduction (Continued)

The Management Board and the Executive Board are ultimately responsible for identifying and controlling risks while the operational responsibility is delegated to the Risk Management Division. In addition, the Bank has established separate independent bodies for managing and monitoring risks.

The key roles in risk management in the Bank and S-Leasing belong to the following units:

### **Management Board and Executive Board**

The Management Board and Executive Board are responsible for the overall risk management approach and for approving the risk management strategies and principles. Their decisions are made based on the proposals of the Credit Risk Management Division and Strategic Risk Management Department, Assets and Liabilities Management Committee and other relevant organizational units of the Bank.

### Assets and Liabilities Management Committee (ALCO)

Assets and Liabilities Management Committee (ALCO) has the overall responsibility for the development of a comprehensive risk management strategy and implementation of the principles, framework, policies and limits. ALCO is responsible for fundamental findings in respect of risks and for managing and monitoring of relevant decisions related to risk, principally for liquidity, interest rate, foreign exchange and other market risks.

ALCO has and advisory role and its decisions are sent in the form of proposals for approval to the Executive Board.

### **Operational Risk Management Committee**

The role of the Operational Risk Management Committee is to discuss all the relevant matters of operational risks management and to propose and supervise implementation of remedy measures and actions for risk mitigation.

### **Asset and Liability Management Unit**

Asset and Liability Management Unit is organized as an independent organizational unit that is directly responsible to the Executive Board of the Bank. Also, it is primarily responsible for funding and liquidity of the Bank. Asset and Liability Management Unit prepares reports related to assets and liabilities management for the purposes of the Bank's units as well as a report for the Asset and Liability Management Committee.

# Internal Audit

Internal Audit is established with the aim to ensure that the Bank's operations take place in accordance with the standards providing the function of an independent, objective assurance and advisory activities based on best banking practices. Through systematic and disciplined approach, the Internal Audit helps the Bank accomplish its objectives by evaluating and improving the effectiveness of risk management, control and managerial processes.

The Internal Audit continuously supervises risk management process within the Group by verifying the adequacy of procedures, established control mechanisms and compliance of the Group with the adopted procedures. The Internal Audit discusses the results of its work with the management of the Bank and the Lessor and reports to the Audit Committee and Management Board its findings and recommendations given.

### **Risk Management and Reporting Systems**

In accordance with the Law on Banks, Erste Bank a.d. Novi Sad (the "Bank") has established an internal organization that defines the organizational units competent and responsible for risk management, the objective of the risk management system is to identify and quantify the risks the bank is exposed to in performance of its business activities.

The functions of risk monitoring and risk management are the responsibility of the Credit Risk Management Division and Strategic Risk Management Unit, as separate organizational units within the Bank. Risk management policies and strategy as well as capital management strategy are linked to the Bank's overall strategy and include definition of all risk types, manners of managing those risks and the level of risk the Bank is willing to accept in order to achieve is business goals. Special attention is paid to full compliance with the relevant regulations of the National Bank of Serbia ("NBS").

### 33. RISK MANAGEMENT (Continued)

### 33.1. Introduction (Continued)

#### Risk Management and Reporting Systems (Continued)

The responsibilities of the Credit Risk Management Division and Strategic Risk Management Unit include the following:

- Identification and measurement or assessment of the Bank's exposure to certain types of risks;
- Risk monitoring, including monitoring and control, analysis and reporting on the individual risk levels, their causes and consequences;
- Measurement and evaluation as well as management of the Bank's risk profile and capital adequacy;
- Monitoring of parameters that affect the Bank's risk exposure position, primarily by including management and optimization of the quality of assets and cost of risks;
- Development and application of quantitative risk management models as elements in the process of advanced business decision making and risk pricing;
- Development of strategies and proposed Bank's exposure limits per risk types and their control;
- Quantifying the impact of changes in the economic cycle or stress events on the Bank's financial position;
- Assessing risks of new product introduction and activity outsourcing;
- Development of methodologies, procedures and policies for risk management in accordance with relevant legislation, standards of Erste Group, good business practice and special needs of the Bank;
- Development and implementation of various technical platforms and tools.

Given the diversity of the areas covered, in order to efficiently perform its roles, the risk management function is divided between the Strategic Risk Management Unit and Credit Risk Management Division, which consists of the following organizational units:

- Corporate Risk Management Department;
- Retail Risk Management Department:
- Workout Department.

S-Leasing manages risk through internal organizational units – Risk Management Directorate and Operations Directorate and using relevant services of its related party – the Bank, and its Strategic Risk Management Unit and Credit Risk Management Division supported by the Executive Board member in charge of the risk function.

Information gathered from all business activities are examined and processed in order to identify, analyze and control the risks the Bank is or may be exposed to.

The Bank and its operations are particularly exposed to: credit risk, concentration risk, market risk, liquidity risk, and operational risk. The obtained information is presented and explained to the Management Board, Executive Board, ALCO and the heads of all business units. Reports are sent to the competent authorities on a daily, weekly, monthly and quarterly bases and at their request.

An exhaustive report on risks that includes all the information necessary for the assessment and conclusion on the risks the Bank is exposed to is submitted to the Management Board on a quarterly basis.

S-Leasing has adjusted and aligned its risk management system with that of the Bank and implemented all processes applicable to the finance lease portfolio during 2014.

### 33.2. Credit Risk

Credit risk represents the risk of negative effects on the Bank's financial result and capital arising from debtors' inability to settle the matured liabilities to the Bank.

The Bank's credit risk depends on the creditworthiness of tis borrowers, their regularity and timeliness in liability settlement and quality of collaterals securitizing the Bank's loans and receivables. Credit risk identified, measured, assessed and monitored in accordance with the Bank's internal by-laws on credit risk management and relevant decisions governing the classification of the Bank's balance sheet assets and off-balance sheet items and capital adequacy.

The Bank's business policy requires and stipulates maximum protection of the Bank against credit risk exposure and the most significant of all banking risks.

The Bank controls and manages credit risk by establishing rigorous process for determining minimum credit capacity of the debtor in the process of loan approval as well as by regular monitoring over the entire contractual relationship duration, by defining different levels of decision making upon loan approval (reflecting the knowledge and experience of the employees) and by setting up limits to determine the risk level it is willing to accept at the level of individual borrowers, geographic regions and industries, and by monitoring such risk exposures accordingly.

### 33. RISK MANAGEMENT (Continued)

# 33.2. Credit Risk (Continued)

By its internal by-laws, policies and procedures, the Bank has implemented the adequate system of credit risk management so as to reduce the credit risk to an acceptable level.

The Bank's Risk Management Strategy, crediting policies and credit risk management policies and procedures define the process of credit risk management at the individual loan level, and at the loan portfolio level, i.e., identification, measurement and monitoring (control) of loans, particularly those with high risk levels.

The process of loan quality monitoring enables the Bank to estimate potential losses arising from the risks the Bank is exposed to and to take remedial measures.

### Credit Risk Related Risks

Credit risk includes residual risk, downgrade risk, settlement/delivery risk, counterparty risk and credit foreign exchange risk. To overcome the credit risk related risks, the Bank uses the same control processes and procedures as those applied to the credit risk.

### Counterparty Risk

The Bank operates with derivative financial instruments, which leads to its exposure to counterparty risk, the risk of counterparty non-fulfilment of obligations in the transaction before the final alignment of cash flows from the same transaction.

Derivatives' credit risk is limited by determining the maximum far value for each derivative financial instrument, having in mind their type, maturity and credit quality of clients.

### Loan Concentration Risk

Concentration risk represents a risk of incurring losses arising from the Bank's large exposure to a certain group of borrowers or a single borrower. Credit risk concentration arises when a significant number of borrowers belong to the same industry or the same geographic area, or have similar economic characteristic, are exposed to the same factors affecting their income and expenses, which may influence their contractual liability settlement in the event of changes in the economic, political or other circumstances that affect them equally. In order to create and maintain a safer loan portfolio and minimize the concentration risk, the Bank defines safety measures by determining maximum exposure levels and credit limits and by regular monitoring of the compliance with the limits set. Moreover, on a regular annual basis the Bank performs detailed and comprehensive analyses of credit risk (and other risk) concentration per different dimensions (exposure classes, industries, collaterals, products, etc.).

# (a) Maximum Credit Risk Exposure per Balance Sheet and Off-Balance Sheet Items

Maximum credit risk exposure as of December 31, 2015 and 2014 is presented in the table below in gross amounts without taking into account any collateral in accordance with the Decision on Classification of Balance Sheet Assets and Off-Balance Sheet Items:

	December 31,	In RSD '000 December 31,
	2015	2014
Credit risk exposure per balance sheet assets		
Financial assets available for sale	169,944	189,149
Loans and receivables due from banks and other financial institutions	2,246,544	3,916,766
Loans and receivables due from customers	86,366,714	71,138,928
Other assets	694,165	646,395
Total	89,477,367	75,891,238
Credit risk exposure per off-balance sheet items		
Payment guarantees	529,118	651,343
Performance bonds	8,052,044	7,749,459
Unsecured letters of credit	168,552	1,012,808
Acceptances	1,171	947
Irrevocable commitments	9,776,944	7,810,500
Other off-balance sheet items	77,078	114,288
Total	18,604,907	17,339,345
Total credit risk exposure	108,082,274	93,230,583

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# 33. RISK MANAGEMENT (Continued)

# 33.2. Credit Risk (Continued)

# (a) Maximum Credit Risk Exposure per Balance Sheet and Off-Balance Sheet Items

Where financial instruments are recorded at fair value, the amounts presented above correspond to the current credit risk exposure, but not the maximum risk exposure that might arise in the future as a result of changes in fair value.

Risk concentration is managed by setting up limits in respect of the individual borrowers, geographic areas and industries.

The Bank's maximum credit risk exposure to a borrower or a group of borrowers in accordance with the NBS Decision on Risk Management in Banks (Official Gazette of RS, nos. 45/2011, 94/2011, 119/2012, 123/2012 i 23/2013 – the other decision, 43/2013, 92/2013, 33/2015 and 61/2015) amounted to RSD 2,259,321 thousand as of December 31, 2015 (2014: RSD 10,962,150 thousand), without taking into account deductibles (collaterals or other credit risk hedges) or RSD 2,257,179 thousand (2014: RSD 1,851,559 thousand) after collateral effects.

The Group's maximum risk exposure (gross risk weighted balance sheet assets for both entities and off-balance sheet assets subject to classification for the Bank only) as of December 31, 2105 and 2014 before taking into account collaterals and other credit enhancements can be analyzed per the following geographic regions:

	Financial assets available for sale	Financial assets held to maturity	Loans and receivables due from banks and other financial institutions	Loans and receivables due from customers	Other assets	Guarantees and other irrevocable commitments	In RSD '000  Total 2015
Serbia EU Other countries	137,026 - 32,918	- - -	819,509 1,427,035 -	86,270,655 96,549 38	630,988 12,391 50,258	17,798,626 795,242 11,039	105,656,804 2,331,217 94,253
Total	169,944		2,246,544	86,367,242	693,637	18,604,907	108,082,274
	Financial assets available for sale	Financial assets held to maturity	Loans and receivables due from banks and other financial institutions	Loans and receivables due from customers	Other assets	Guarantees and other irrevocable commitments	In RSD '000 Total 2014
Serbia EU Other countries	136,786 19,890 32,473	- - -	501,377 3,414,483 906	71,085,753 86,134 25	537,780 38,776 36,855	16,652,660 565,727 120,958	88,914,356 4,125,010 191,217
Total	189,149	-	3,916,766	71,171,912	613,411	17,339,345	93,230,583

# 33. RISK MANAGEMENT (Continued)

# 33.2. Credit Risk (Continued)

# (b) Portfolio Quality

The Bank manages the quality of its financial assets using the internal loan classification.

Standard quality level relates to clients with the average probability of loan repayment and increased risk of non-settlement. Sub-standard quality level refers to customers with the risk of non-performing and require reorganization and loan restructuring. The following tables present the quality of portfolio (gross loans and receivables and off-balance sheet exposures) per loan type and based on the Bank's classification system, as at December 31, 2015 and 2014:

	Neither past due nor impaired								In RSD '000
	High quality	Standard quality	Sub- standard quality	Past due and collectively impaired	Individually impaired	Total 2015	Individual impairment allowance	Collective impairment allowance	Total impairment allowance
Financial assets available									
for sale	16,317	57,093	3,560	3,786	89,188	169,944	89,188	30,260	119,448
Loans and receivables due from banks and other fin. institutions Loans and receivables	1,782,103	464,435	-	6	-	2,246,544	-	13,747	13,747
due from customers	65,790,051	11,248,344	348,234	2,352,154	6,628,459	86,367,242	4,479,587	3,432,594	7,912,181
- of which: retail	28,159,672	793,486	7,243	1,973,611	844,023	31,778,035	359,003	2,184,673	2,543,676
- of which: corporate	37,630,379	10,454,858	340,991	378,543	5,784,436	54,589,207	4,120,584	1,247,921	5,368,505
Other assets	258,260	150,130	1,156	92,931	191,160	693,637	194,570	92,210	286,780
	67,846,731	11,920,002	352,950	2,448,877	6,908,807	89,477,367	4,763,345	3,568,811	8,332,156

	Neither	past due nor im			In RSD '000	
	High quality	Standard quality	Sub-standard quality	Past due and collectively impaired	Individually impaired	Total 2015
Payment guarantees	326,831	61,209	-	141,078	-	529,118
Performance bonds	6,675,211	1,046,397	43,532	170,066	116,838	8,052,044
Acceptances	223	-	649	-	299	1,171
Letters of credit	168,552	-	-	-	-	168,552
Unused commitments	8,537,603	1,062,275	732	77,615	98,719	9,776,944
Other off-balance items	71,616	5,462			<u> </u>	77,078
Total	15,780,036	2,175,343	44,913	388,759	215,856	18,604,907

# 33. RISK MANAGEMENT (Continued)

# 33.2. Credit Risk (Continued)

# (b) Portfolio Quality (Continued)

In	RSD	'000
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_	Neither past due nor impaired								
	High quality	Standard quality	Sub-standard quality	Past due and collectively impaired	Individually impaired	Total 2014	Individual impairment allowance	Collective impairment allowance	Total impairment allowance
Financial assets available									
for sale	16,317	76,297	840	6,507	89,188	189,149	89,188	27,904	117,092
Loans and receivables									
due from banks and									
other fin. institutions	3,416,819	499,921	-	26	-	3,916,766	-	18,033	18,033
Loans and receivables									
due from customers	50,121,815	10,010,749	800,467	2,784,619	7,454,262	71,171,912	4,210,699	3,362,748	7,573,447
- of which: retail	24,682,903	702,730	31,536	2,111,822	858,102	28,387,093	297,996	2,033,475	2,331,471
- of which: corporate	25,438,912	9,308,019	768,931	672,797	6,596,160	42,784,819	3,912,703	1,329,273	5,241,976
Other assets	213,203	121,991	267	89,453	188,497	613,411	169,950	88,062	258,012
_									
<u>_</u>	53,768,154	10,708,958	801,574	2,880,605	7,731,947	75,891,238	4,469,837	3,496,747	7,966,584

	<u></u>	Neither past due nor imp	aired			
	High quality	Standard quality	Sub-standard quality	Past due and collectively impaired	Individually impaired	Total 2014
Payment guarantees	384,292	7,305	27,953	231,793	-	651,343
Performance bonds	6,889,047	425,171	32,069	396,172	7,000	7,749,459
Acceptances	-	-	649	<del>-</del>	298	947
Letters of credit	1,003,275	9,533	-	-	-	1,012,808
Unused commitments	6,454,346	1,298,914	3,088	54,152	-	7,810,500
Other off-balance items	113,645	125		518		114,288
Total	14,844,605	1,741,048	63,759	682,635	7,298	17,339,345

# 33. RISK MANAGEMENT (Continued)

# 33.2. Credit Risk (Continued)

# (b) Portfolio Quality (Continued)

# Aging Analysis of Loans and Receivables Due from Customers

The aging analysis of loans and receivables due from customers in the default status and collectively impaired as of December 31, 2015 and 2014 is presented below:

2015	Within 30 days	From 31 to 90 days	Over 91 days	In RSD '000 Total 2015
Financial assets available for sale Loans and receivables due from banks and other	3,786	-	-	3,786
financial institutions	1 007 745	-	1 107 407	6
Loans and receivables due from customers - of which: retail	1,097,745 995,919	66,922 19,392	1,187,487 958,300	2,352,154 1,973,611
- of which: corporate	101,826	47,530	229,187	378,543
Other assets	12,725	4,421	75,785	92,931
Total	1,114,256	71,343	1,263,278	2,448,877
				In RSD '000
	Within 30	From 31 to 90	Over 91	Total
2014	days	days	days	2014
Financial assets available for sale Loans and receivables due from banks and other	6,507	-	-	6,507
financial institutions	-	-	26	26
Loans and receivables due from customers	1,751,498	41,917	991,204	2,784,619
- of which: retail - of which: corporate	1,587,832 163,666	9,053 32,864	514,938 476,266	2,111,823 672,796
Other assets	16,657	1,684	71,112	89,453
Total	1,774,662	43,601	1,062,342	2,880,605
2015	Within 30 days	From 31 to 90 days	Over 91 days	In RSD ′000 Total 2015
Financial assets available for sale Loans and receivables due from banks and other	3,786	-	-	3,786
financial institutions	-	-	6	6
Loans and receivables due from customers	1,097,745	66,922	1,187,487	2,352,154
- of which: retail	995,919	19,392	958,300	1,973,611
- of which: corporate Other assets	101,826 12,725	47,530 4,421	229,187 75,785	378,543 92,931
Total	1,114,256	71,343	1,263,278	2,448,877
	Within 30	From 31 to 90	Over 91	In RSD '000 Total
2014	days	days _	days	2014
Financial assets available for sale Loans and receivables due from banks and other	6,507	-	-	6,507
financial institutions	-	-	26	26
Loans and receivables due from customers	1,751,498	41,917	991,204	2,784,619
- of which: retail - of which: corporate	1,587,832 163,666	9,053 32,864	514,938 476,266	2,111,823 672,796
Other assets	16,657	1,684	71,112	89,453
Total	1,774,662	43,601	1,062,342	2,880,605

### 33. RISK MANAGEMENT (Continued)

# 33.2. Credit Risk (Continued)

### (b) Portfolio Quality (Continued)

### Collaterals and Other Credit Risk Hedges

The amount and type of the collateral required depends on an assessment of the credit risk for each customer. Terms securitizing each loan are determined by the borrower creditworthiness, credit risk exposure type, loan maturity and the loan amount. The Group's internal methodology defines collateral types and their valuation inputs.

#### Collaterals

33.14.5.4.5					In RSD '000
	Cash deposits held with the Bank	Guarantees	Mortgages assigned over residential property	Mortgages assigned over other property	Total 2015
Loans and receivables due from banks and other					
financial institutions Loans and receivables due	350,208	-	6,106	82,750	439,064
from customers	2,869,307	3,415,413	20,862,483	38,283,130	65,430,333
Total	3,219,515	3,415,413	20,868,589	38,363,880	65,869,397
			Mortgages		IN RSD '000
	Cash deposits held		assigned over residential	Mortgages assigned over	Total
	with the Bank	Guarantees	property	other property	2014
Loans and receivables due from banks and other					
financial institutions Loans and receivables due	209,016	-	-	-	209,016
from customers	1 (5/ 072	4 0 / 7 5 0 /			E0 //2 207
	1,656,973	4,367,526	15,635,884	29,001,904	50,662,287

# LTV Ratio

The table below provides the so-called LTV ratio (the loan amount relative to the appraised value of property held as collateral) for housing loans, which represent a portion of the total retail loans approved in the amount of RSD 30,659,134 thousand (Note 21 (c)):

	In RSD '000
December 31, 2015	December 31, 2014
2,526,344	2,255,891
3,107,173	2,631,959
4,827,203	3,990,043
2,190,995	2,141,928
1,191,881	743,558
179,357	170,276
14,022,953	11,933,655
71.18%	75.25%
	2,526,344 3,107,173 4,827,203 2,190,995 1,191,881 179,357 14,022,953

### Collaterals and Other Credit Risk Hedges

Standard collaterals accepted by the Bank include mortgages assigned over property, pledge liens instituted over movable assets and receivables, deposits, pledges of equity investments, shares and bonds, bank guarantees and RS Government guarantees, and other types as defined by the collateral catalogue. The Bank regularly monitors market values of collaterals, which is taken into account upon review of the adequacy of impairment allowances of balance sheet assets and provisions for losses per off-balance sheet items.

Upon loan approval, in order to ensure a secondary source of loan repayment, the Bank takes over collaterals in accordance with the assessed credit risk, collateral catalogue and other internal by-laws governing the conditions for valuation of collaterals. The fair market values of collaterals are regularly monitored and updated.

S-Leasing accepts leased assets as collaterals. In addition, it is possible for the Lessor to demand and obtain additional collaterals in the loan approval process.

- 33. RISK MANAGEMENT (Continued)
- 33.2. Credit Risk (Continued)
- (b) Portfolio Quality (Continued)

### Assessment of Impairment of Financial Assets

The most significant considerations in assessing loan impairment are; existence of the material arrears in loan principal or interest repayment of over 90 days, identified difficulties in the borrower's capacity to service debts (adequate cash flow generation), deteriorated credit rating of the borrower, the borrower's bankruptcy or breach of contractually defined terms or any other criterion causing the borrower to migrate to the default status. The Bank assesses impairment on two levels, individual and collective, depending on the materiality of receivables in the default status. The Bank's senior management assess the adequacy of the assessed impairment allowances of loans and receivables on a quarterly basis.

### Individual Impairment Allowance Assessment

The Bank individually assesses impairment allowance of each individually significant loan taking into account sustainability of the borrower's business plan, the borrower's ability to improve performance in the event of financial difficulties, values at which collaterals can be realized and periods of collateral realization, availability of alternative financial support to the borrower, possibilities of collection of matured receivables, and the timing of the expected cash flows. Individual impairment assessment is performed at least quarterly and more frequently, if necessary.

### Collective (Group) Impairment Allowance Assessment

Impairment is assessed on a collective (group) basis for loans that are not individually significant and for individually significant loans where there is no objective evidence of individual impairment. Collective assessment is performed monthly. Impairment losses are assessed taking into account the following information: historically known losses incurred at the loan portfolio level, prevailing economic conditions and delays in settlement of matured loans.

Financial guarantees and letters of credit are assessed for impairment and provisions are made in a manner similar to that for loans, except for the estimates of potential conversion of off-balance sheet items into balance sheet exposures per particular receivable.

# Special Reserves for Estimated Losses

For both corporate and retail loans, as per the regulatory requirements of the National Bank of Serbia, the Bank also calculates special reserves for estimated losses as defined by the Decision on the Classification of Banks Balance Sheet Assets and Off-Balance Sheet Items (see Note 2.9.). Financial guarantees and letters of credit are assessed for impairment and provisions are made in a manner similar to that for loans.

### (c) Non-Performing Loans and Default Occurrence

In accordance with its internal rules, the Bank pays special attention to the supervision of loans and receivables from the non-performing status borrowers (non-performing loans, NPLs) where default has occurred. The Bank regularly monitors the total outstanding balances and trends of these receivables in order to promptly respond and enable collection and determine adequate impairment allowance amount in a timely manner. Non-performing loans and receivables are monitored at the Bank level per product criterion (for individuals) and per industry. In determining the default event, the Bank takes into account the number of days in arrears, restructuring, write-off of receivables, bankruptcy or liquidation instigated over the borrower and other indicators of reduced loan recoverability.

As of December 31, 2015, the Bank's non-performing status balance sheet receivables as per the Bank's internal methodology amounted to RSD 8,801,579 thousand (2014: RSD 9,516,921 thousand) while the related impairment allowance amounted to RSD 6,565,374 thousand (2014: RSD 6,116,302 thousand).

As of December 31, 2015, the Group's non-performing status balance sheet receivables as per the internal methodology on the consolidated Group level amounted to RSD 9,212,003 thousand (2014: RSD 10,417,128 thousand) while the related impairment allowance amounted to RSD 6,941,257 thousand (2014: RSD 6,796,179 thousand).

In addition, as of December 31, 2015, the Bank's non-performing status off-balance sheet receivables as per the Bank's internal methodology amounted to RSD 223,429 thousand (2014: RSD 12,193 thousand), while the related impairment provision amounted to RSD 28,218 thousand (2014: RSD 4,923 thousand).

The Lessor had no off-balance sheet receivables.

### 33. RISK MANAGEMENT (Continued)

### 33.2. Credit Risk (Continued)

# (d) Loans with Altered Initially Agreed Terms

In accordance with the Bank's methodology, the Bank pays special attention to loans and receivables that are subject of restructuring due to the increased level of credit risk. These are loans and receivables where the Bank performed restructuring and changed the originally contracted loan terms due to the borrower's inability to settle its liabilities in accordance with the contractually agreed conditions and terms due to problems in business operations and deteriorated financial indicators, i.e. significant deterioration in the borrower's creditworthiness. On the other hand, loan rescheduling entails changes to the initially agreed loan terms that are not due to the deteriorated financial position of the borrower, i.e. alleviation of the deteriorating financial position and does not constitute restructuring. Rescheduling is a result of an altered market situation (customers, suppliers, competitors) and the need to adjust the current loan repayment schedule and terms to the newly arisen situation.

							I	n RSD '000
		Reschedule	ed Loans			Restructu	red Loans	
	December 3	31, 2015	December 3	31, 2014	December 3	31, 2015	December :	31, 2014
	Gross	Net	Gross	Net	Gross	Net	Gross	Net
Total	5,458,180	5,115,451	4,832,713	4,585,147	2,458,496	967,986	1,820,943	769,861

### 33.3. Liquidity Risk and Financial Assets Management

Liquidity risk is the risk that the Bank would not be able to discharge its liabilities when they fall due. To reduce or to limit this risk, management has arranged diversified funding sources, manages assets considering their liquidity, and monitors Bank's future cash flows and liquidity on a daily basis.

This involves estimating expected RSD and foreign currency cash flows on daily basis and availability of highly liquid buffers that may be used to ensure additional funding, if required. The Bank manages its assets and liabilities in such a way that it can meet its due liabilities at all time, as well as to have customers disposing their funds held with the Bank in accordance with agreed terms.

Liquidity risk management in the Bank is defined by policies, procedures and rulebooks approved by the Management Board and Executive Board, which are in compliance with the risk management strategy at the level of Erste Group, as well as with all relevant laws and regulations of the Republic of Serbia. Policies, procedures and regulations are reviewed when necessary or at least once a year.

Liquidity risk management process is organized through the Asset and Liability Management Committee ("ALCO"), Market and Liquidity Risk Management Department and Asset and Liability Management Unit.

ALCO and Operating Liquidity Management Committee ("OLC") are responsible for liquidity risk monitoring, management and recommending to the Executive Board measures and activities for liquidity maintenance, maturity matching, planning of funding reserves and other measures relevant to the financial stability of the Bank. ALM Unit and Market and Liquidity Risk Management Department monitor the liquidity ratio on a daily basis, so that it is maintained within the limits prescribed by NBS and the Bank's Liquidity Risk Management Policy and Contingency (Liquidity Crisis) Financing Plan ("LCFP").

In addition to monitoring this ratio, the liquidity risk management policy and LCFP define other ratios and their limits and persons/units in charge of monitoring of and reporting on those ratios. A brief summary of the liquidity ratios is presented every two week at OLC meetings, and more frequently in case limits are exceeded or liquidity status is changed.

The Bank maintains a portfolio of highly liquid securities and diverse assets that can be easily converted to cash in the event of unforeseen and adverse fluctuations of the Bank's cash flows. In addition, the Bank maintains obligatory RSD and foreign currency reserves in accordance with NBS requirements.

Liquidity level is expressed using the liquidity ration that represents the sum of first-class assets(cash balances, gold and other precious metals, funds held on accounts with other banks with assigned credit rating of a selected credit rating agency corresponding to credit rating quality 3 or higher, as determined in accordance with the Decision on Capital Adequacy, (investment rank), deposit held with NBS, cheques and other monetary receivables in settlement, irrevocable lines of credit approved to the Bank, shares and debt instruments quoted on the stock exchange, 90% of the fair value of securities denominated in RSD with no currency clause index, issued by the Republic of Serbia with minimum maturities of 3 months, i.e., 90 days, classified by the Bank as trading securities or securities available for sale) and second-class assets (other receivables maturing within a month) relative to the sum of liabilities per demand deposits or those without specified maturity (40% demand deposits due to banks, 20% demand deposits due to other depositors, 10% savings deposits, 5% guarantees and other sureties and 20% of undrawn irrevocable loan facilities) and liabilities with fixed contractual maturities within a month.

# 33. RISK MANAGEMENT (Continued)

# 33.3. Liquidity Risk and Financial Assets Management (Continued)

In addition to the liquidity ratio, the Bank monitors the rigid or cash liquidity ratio as well.

Cash liquidity ratio represent the Bank's first-class liquid receivables relative to the sum of the Bank's liabilities per demand deposits or liabilities without specified maturity and liabilities with fixed contractual maturities within a month from the ratio calculation date.

During 2015 and 2014 the Bank had daily liquidity ratios above the legally prescribed level.

# Liquidity ratio in 2015 and 2014

Enquianty ratio in 2010 and 2011	2015	2014
Average during the year	1.79	3.20
Maximum	2.57	4.59
Minimum	1.13	1.65
At December 31	1.21	1.65
Cash liquidity ratio in 2015 and 2014		
, ,	2015	2014
Average during the year	1.60	1.91
Maximum	2.34	2.78
Minimum	0.98	1.09
At December 31	1.15	1.37

# 33.4 Maturity Analysis of Financial Liabilities

The table below provides the Group's most significant financial liabilities per maturities outstanding as at December 31, 2015 and 2014, based on the non-discounted contractual payments.

The Group expects that most of its depositors will not demand payment of deposits at the contractually defined maturity dates.

						In RSD '000
	Demand	From 1 to 3 months	From 3 to 12 months	From 1 to 5 years		Total 2015
Liabilities per borrowings, deposits and securities Subordinated liabilities	20,753,959 555	11,910,867 17,018	31,899,533 137,374	30,107,466 1,550,781		105,888,606 2,061,254
Total	20,754,514	11,927,885	32,036,907	31,658,247	11,572,307	107,949,860
						In RSD '000
	Demand	From 1 to 3 months	From 3 to 12 months	From 1 to 5 years		Total 2014
Liabilities per borrowings, deposits and securities Subordinated liabilities	11,294,888 -	7,857,518 16,539	29,445,061 299,630	29,126,172 206,190		86,344,084 2,365,554
Total	11,294,888	7,874,057	29,744,691	29,332,362	10,463,640	88,709,638

### 33. RISK MANAGEMENT (Continued)

# 33.4 Maturity Analysis of Financial Liabilities (Continued)

The table below provides the Group's guarantees, letters of credit and other irrevocable commitments per maturities outstanding as at December 31, 2015 and 2014:

							In RSD '000
		From 15					
	Up to 14	•	From 1 to 3	From 3 to	From 1 to 5	Over 5	Total
	days	month	months	12 months	years	years	2015
Contingent liabilities Irrevocable commitments	210,976	542,602	1,322,190	3,783,978	2,842,487	48,653	8,750,886
and letters of credit	17,215	79,674	205,241	3,539,024	4,329,939	1,682,928	9,854,021
			,				
Total	228,191	622,266	1,527,431	7,323,002	7,172,426	1,731,581	18,604,907
			-	·			
							In RSD '000
		From 15					
	Up to 14		From 1 to 3	From 3 to	From 1 to 5	Over 5	Total
	days	month	months	12 months	years	years	2014
Contingent liabilities	404,656		1,911,603	4,004,065	2,956,592	18,975	9,414,557
Irrevocable commitments	404,030	118,666	1,911,003	4,004,065	2,950,592	10,975	9,414,557
and letters of credit	66,847	30,196	258,251	1,891,099	3,160,201	2,518,194	7,924,788
Total	471,503	148,862	2,169,854	5,895,164	6,116,793	2,537,169	17,339,345

The Group expects that not all contingencies and commitments would be withdrawn prior to expiry of their maturity.

For financing small and medium enterprises and small and medium infrastructure projects implemented by municipalities the Bank has used the funds of the European Investment Bank ("EIB"), the European Bank for Reconstruction and Development ("EBRD") and German Development Bank ("KfW").

The Bank has executed three agreements with EIB - in 2010, 2012 and in 2015 for the aggregate amount of EUR 125 million.

Under the agreement executed with EBRD in 2012 the Bank obtained funds for financing small and medium enterprises in the amount of EUR 10 million.

By executing an agreement with KfW at the end of 2012, the Bank obtained funds totaling EUR 10 million for financing micro businesses, SME and energy efficiency projects and renewable energy projects.

By executing an agreement with KfW at the end of 2012, and another one in 2014, the Bank obtained funds in the aggregate amount of EUR 30 million for financing micro businesses, SME and energy efficiency projects and renewable energy projects.

For financing corporate loans, on December 3, 2015 the Bank executed an agreement on a long-term loan with Erste Group Bank AG for the amount of EUR 100 million.

The Lessor's liabilities per long-term borrowings are mostly associated with funds approved to the Company in support of its business activity. The borrowing obtained from STMK in 2012 and active lines of credit continuously renewed with BREMER are used for maintaining and enhancing liquidity, refinancing formerly obtained lines of credit and for domestic operations.

The Group's borrowings received from foreign creditors amounted to RSD 17,592,291 thousand (2014: RSD 13,767,633 thousand) (Note 26).

# 33. RISK MANAGEMENT (Continued)

# 33.4 Maturity Analysis of Financial Liabilities (Continued)

In RSD '000

Creditor	Currency	Loan amount	Maturity date	December 31, 2015	December 31, 2014
Erste Group Bank AG	CHF	10,000,000	July 15, 2019	1,125,230	-
Erste Group Bank AG	EUR	20,000,000	December 3, 2020	2,432,522	-
Erste Group Bank AG	EUR	5,000,000	December 3, 2020	608,131	-
EIB_EUR 25mn_tranche 1	EUR	5,099,200	October 17, 2017	620,196	925,186
EIB_EUR 25mn_tranche 2	EUR	9,055,247	December 19, 2023	1,101,354	1,163,764
EIB_EUR 25mn_tranche 3	EUR	4,295,758	December 19, 2023	522,476	535,845
EIB_EUR 25mn_tranche 4	EUR	3,300,000	January 12, 2024	401,366	399,162
EIB_EUR_50mn_tranche 1	EUR	12,097,500	October 21, 2025	1,471,372	1,463,293
EIB_EUR_50mn_tranche 2	EUR	11,846,000	December 22, 2025	1,440,783	1,432,872
EIB_EUR_50mn_tranche 3	EUR	16,223,576	June 30, 2026	1,973,210	1,962,376
EIB_EUR_50mn_tranche 4	EUR	3,610,014	December 18, 2026	439,072	436,661
EBRD	EUR	5,714,286	August 12, 2017	695,006	1,036,785
KfW	EUR	8,000,000	December 30, 2019	973,009	1,209,583
STMK	EUR	3,555,573	July 15, 2019	432,451	645,112
BREMER	EUR	27,420,301	June 30, 2020	3,335,024	2,556,393
Deferred interest liabilities				21,089	601_
				17,592,291	13,767,633

### 33. RISK MANAGEMENT (Continued)

# 33.4 Maturity Analysis of Financial Liabilities (Continued)

The table below provides an analysis of the maturity matching/mismatching of assets and liabilities based on contractual terms of payment. Contractual maturities of assets and liabilities are determined based on the remaining period at the reporting date to the contractual maturity date. Maturity matching of financial assets and liabilities as of December 31, 2015 is based on the non-discounted contractual cash flows and presented as follows:

	Up to 14 days	15 days to a months	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total 2015
ASSETS						<u> </u>	
Cash and cash funds held with the central							
bank	18,523,428	-	-	-	-	-	18,523,428
Financial assets at fair value through profit							
and loss, held for trading	1,760,588	515,535	1,279,744	1,448,198	3,301,944	57,463	8,363,472
Financial assets available for sale	525,052	-	-	357,993	1,743,017	820,210	3,446,272
Financial assets held to maturity	-	-	-	1,648,150	4,132,543	1,227,719	7,008,412
Loans and receivables due from banks and							
other financial institutions	2,379,454	-	108	41,489	312,258	-	2,733,309
Loans and receivables due							
from customers	1,679,445	212,188	956,782	9,629,188	33,236,877	33,329,396	79,043,876
Investments in subsidiaries	118	-	-	-	-	-	118
Intangible assets	-	-	-	-	972	350,854	351,826
Property, plant and equipment	-	-	-	-	8,020	733,119	741,139
Investment property	-	-	-	-	-	238,508	238,508
Current tax assets	1,116	-		-	16,047	-	17,163
Deferred tax assets	-	-	161,382	-	382	-	161,764
Non-current assets held for sale and assets							
from discontinued operations	443	-	-	-	-	-	443
Other assets	192,660	417,080	17	5,597	12,953	30,650	658,957
Total assets	25,062,304	1,144,803	2,398,033	13,130,615	42,765,013	36,787,919	121,288,687

In RSD '000

# 33. RISK MANAGEMENT (Continued)

# 33.4 Maturity Analysis of Financial Liabilities (Continued)

							In RSD '000
	Up to 14 days	15 days to a months	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total 2015
LIABILITIES AND EQUITY Financial liabilities at fair value							
through profit and loss,							
held for trading	94,235	-	-	-	-	-	94,235
Deposits and other liabilities to banks, other financial							
institutions and the central							
bank	6,749,660	4,171,894	902,135	2,996,816	10,436,752	8,743,820	34,001,077
Deposits and other liabilities to customers	36,712,600	4,528,398	4,870,944	14,865,375	6,457,510	860,566	68,295,393
Subordinated liabilities	555	4,320,370	4,870,944	14,003,373	6,437,310	1,824,391	1,824,946
Provisions	-	-	534,486	7,756	9,163	-	551,405
Other liabilities  Total liabilities	436,235 <b>43,993,285</b>	8,700,292	4,709 <b>6,312,274</b>	- 17,869,947	- 16,903,425	- 11,428,777	440,944 <b>105,208,000</b>
rotal habilities	43,793,265	8,700,242	6,312,274	17,009,947	16,903,425	11,428,777	105,208,000
Total equity			<u> </u>	<u> </u>	<u> </u>	16,080,687	16,080,687
Total liabilities and equity	43,993,285	8,700,292	6,312,274	17,869,947	16,903,425	27,509,464	121,288,687
Limitality CAD							
Liquidity GAP at December 31, 2015	(18,930,981)	(7,555,489)	(3,914,241)	(4,739,332)	25,861,588	9,278,455	
, , , , , , , , , , , , , , , , , , , ,	<u></u>		2-11	<u> </u>		,,	
at December 31, 2015	(6,885,928)	(2,487,612)	(7,318,098)	(4,453,358)	20,707,572	437,424	

#### 33. RISK MANAGEMENT (Continued)

### 33.5. Market Risks

Market risk is the risk that changes in the value of balance sheet and off-balance sheet items arising from movements in market prices will have negative effects on the Bank's financial result and equity.

The Bank's operations are, among other risks, exposed to market risks, including foreign exchange risk, price risk on debt and equity securities and commodity risk.

The general price risk on debt securities is the risk of debt securities price changes due to changes in the general level of interest rates.

To calculate the capital requirements of the general price risk, the Bank applies the maturity method.

Maturity method is based on the classification of all net positions in debt securities into maturity classes or zones according to the outstanding maturity and coupon (interest) rate as per the table prescribed by the NBS Decision governing the Bank's capital adequacy.

The Bank calculates capital requirements for market risks arising from items of trading book using the methodology and guidelines prescribed by the NBS Decision governing the Bank's capital adequacy.

Market risk management in the Bank is defined by policies, procedures and rulebooks approved by the Management Board and Executive Board, which are in compliance with the risk management strategy at the level of Erste Group, as well as with all relevant laws and regulations of the Republic of Serbia. Policies, procedures and regulations are reviewed when necessary or at least once a year.

Market risk management process is organized through the Asset and Liability Management Committee ("ALCO"), Market and Liquidity Risk Management Department and Asset and Liability Management Unit.

Identification, measurement, analysis and reporting of market risk exposures are managed by a separate organizational unit, i.e., Market and Liquidity Risk Management Department. ALM Unit and Market Risk Management Department monitor foreign exchange ratio on a daily basis with ALM Unit reporting to ALCO on a monthly basis.

Furthermore, the Market and Liquidity Risk Management Department monitors and manages market risks through control of the set trading book limits, changes to the currently effective and definition of new limits and through assessment of the relevant risks arising from the introduction of new products and complex transactions.

# 33.5.1 Interest Rate Risk

Interest risk is the risk of an adverse impact on the Bank's financial result and capital due to changes in market interest rates. The Bank is exposed to this risk based on items from the banking book, and it assesses the aforementioned risk in the aggregate and per each significant foreign currency for whose definition it has established criteria. In accordance with these criteria, the Bank considers RSD and EUR to be materially significant currencies.

In determining interest rates the Bank considers market interest rates and their movements to which the Bank's interest rates are regularly adjusted. Interest rate changes result in increases or decreases in interest margins. Interest risk management has as its goal optimization of this influence, increasing the net interest revenue on one end and economic value of equity on the other.

ALCO manages maturity matching of assets and liabilities based on the Group's guidelines, macroeconomic analyses and forecasts, forecasts of the liquidity, analyses and forecasts of interest rate market trends for different segments of assets and liabilities.

# 33. RISK MANAGEMENT (Continued)

# 33.5. Market Risks (Continued)

# 33.5.1 Interest Rate Risk (Continued)

The following table shows the Group's exposure to the interest rate risk (Repricing Gap) as of December 31, 2015. Assets and liabilities and currency swaps as off-balance sheet items are categorized by the earlier of interest repricing date and maturity date.

							In RSD '000
					Over	Total non-interest	
Category	Within a month	From 1 to 3 months	From 3 to 6 months	From 6 to 12 months	a year	bearing	Total
Cash	_	_	_	_	_	2,183,308	2,183,308
Liquidity surpluses	4.000.000	_	_	_	_	_, ,	4,000,000
Obligatory reserve	5,053,944	_	_	_	_	7,209,870	12,263,814
Securities	8,837,123	_	2,006,143	_	7,996,195	-	18,839,461
Reverse repo	500,000		_,,		.,,		500,000
Loans due from banks	6,500	_	_	_	_	_	6,500
Loans due from customers	53,982,526	8,702,105	2,792,796	1,543,968	10,970,902	_	77,992,297
Other assets	· · · · -	-	-	· · · -	-	5,503,307	5,503,307
Total balance sheet assets	72,380,093	8,702,105	4,798,939	1,543,968	18,967,097	14,896,485	121,288,687
FX Swaps	1,991,255						1,991,255
Total assets	74,371,348	8,702,105	4,798,939	1,543,968	18,967,097	14,896,485	123,279,942
Liabilities to financial							
institutions	10,040,423	6,369,007	9,216,261	154,281	2,172,095		27,952,067
Demand deposits	2,768,937	5,537,874	8,306,811	3.570.077	13.687.465	-	33,871,164
Term deposits	7,756,382	5,644,646	6,430,478	10,588,979	6,060,509	-	36,480,994
Other liabilities	7,750,382	5,044,040	0,430,478	10,566,777	0,000,504	6,903,775	6,903,775
Equity	<u>-</u> _					16,080,687	16,080,687
Total balance sheet	<del>_</del>					16,080,887	16,080,887
liabilities and equity	20,565,742	17,551,527	23,953,550	14,313,337	21,920,069	22,984,462	121,288,687
FX Swaps	1,992,836	1770017027	20,700,000	14/010/007	21/720/007		1,992,836
Total liabilities and equity	22,558,578	17,551,527	23,953,550	14,313,337	21,920,069	22,984,462	123,281,523
Net interest rate risk	22,550,570	17,551,527	23,733,330	14,313,337	21,720,007	22,704,402	123,201,323
exposure							
at December 31, 2015	51,812,770	(8,849,422)	(19,154,611)	(12,769,369)	(2,952,972)	(8,087,977)	(1,581)
at December 31, 2015	31,812,770	(8,847,422)	(17,134,011)	(12,767,367)	(2,732,712)	(8,087,777)	(1,361)
Net interest rate risk				<u> </u>			
exposure							
at December 31,2014	40,025,162	(10,679,228)	(13,097,460)	(14,398,410)	(3,437,432)	1,587,368	
<del>=</del>							

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# 33. RISK MANAGEMENT (Continued)

# 33.5. Market Risks (Continued)

#### 33.5.1 Interest Rate Risk (Continued)

Interest rate risk is also monitored by sensitivity analysis - scenario analysis, i.e. by observing the effect of interest rate fluctuations on the Bank's income and expenses.

The following table presents the income statement's sensitivity to the reasonably anticipated changes of interest rates (1%) with other variables held constant. The income statement's sensitivity represents the effect of assumed changes in interest rates on the net interest income in one year and on financial assets and liabilities based on interest rates as at December 31, 2015 and 2014.

Currency	Changes in percentage points	Income statement sensitivity 2015	Changes in percentage points	In RSD '000 Income statement sensitivity 2014
Increase in percentage:				
RSD	1%	105,769	1%	95,052
EUR	1%	245,745	1%	148,074
Decrease in percentage:				
RSD				
EUR	1%	(105,641)	1%	(95,046)
Increase in percentage:	1%	43,882	1%	(11,667)

### 33.5.2. Foreign Exchange Risk

Foreign exchange risk is the risk of change of the value of financial instruments and adverse effects on the Bank's financial result and equity due to the fluctuations in foreign exchange rates. Banking operations in different foreign currencies cause the exposure to fluctuation in foreign exchange rates.

The Bank manages foreign exchange risk striving to prevent adverse effects of changes of cross- currency rates and foreign exchange rates to RSD (foreign exchange losses) on the Bank's financial result, as well as on the customers' ability to repay loans in foreign currencies.

For the purposes of protection against the foreign exchange risk, the Bank monitors the changes in foreign currency exchange rate on the financial market on a daily basis, carries out the policy of low level exposure to foreign exchange risk and contracts loans with a foreign currency clause index with its customers.

The Asset and Liability Management Unit and Treasury Department monitor daily movements of the overall foreign exchange risk, as well as risk per specific currency. The Market and Liquidity Risk Management Department daily monitor movements of the foreign exchange ratio and internally set foreign currency positions per currency. Positions are monitored on a daily basis to ensure that positions are maintained within established limits.

In accordance with the National Bank of Serbia's requirements, the Bank regularly maintains its foreign currency position - foreign exchange risk indicator within maximum regulatory limits, determined relative to the capital, based on which the Bank is obligated to ensure that its total net open foreign currency position does not exceed 20% of its regulatory capital.

#### 33. RISK MANAGEMENT (Continued)

#### 33.5. Market Risks (Continued)

#### 33.5.2. Foreign Exchange Risk (Continued)

During 2015, the Group continuously paid attention to keep the foreign exchange risk indicator within the prescribed limit. The foreign currency indicator, at the end of each working day, was lower than 20% of the Bank's capital.

The following table presents the Group's and the Bank's significant exposures as of December 31, 2015 of its monetary assets and liabilities, not held for trading.

The above presented analysis calculates the effect of the reasonable changes in the exchange rates to RSD with other variables held constant. Negative amounts suggest potential decreases of profit in the income statement or equity, while the positive amounts suggest increases.

Currency	RSD deprecation in 2015	Effect on profit and loss before taxes 2015	RSD deprecation in 2014	In RSD '000 Effect on profit and loss before taxes 2014
EUR	2%	(5,375)	2%	8,456
CHF	2%	87	2%	(238)
USD	2%	(845)	2%	(66)

#### 33. RISK MANAGEMENT (Continued)

#### 33.5. Market Risks (Continued)

#### 33.5.2. Foreign Exchange Risk (Continued)

The following table presents the Bank's exposure to foreign exchange risk as at December 31, 2015 and 2014. The table includes assets and liabilities at their carrying amounts.

In RSD '000

	EUR	USD	CHF	Other currencies	Total in foreign currencies	Total in RSD	Total
ASSETS						·	
Cash and cash funds held with the central bank	7,941,036	62,009	121,963	76,117	8,201,125	10,322,303	18,523,428
Financial assets at fair value through profit and loss, held for trading	6,504,761	-	-	-	6,504,761	1,858,711	8,363,472
Financial assets available for sale	1,245,699	10,672	-	-	1,256,371	2,189,901	3,446,272
Financial assets held to maturity	-	-	-	_	<u>-</u>	7,008,412	7,008,412
Loans and receivables due from banks and other financial institutions	908,287	760,077	177,824	253,950	2,100,138	633,171	2,733,309
Loans and receivables due from customers	60,587,386	511,492	1,772,221	-	62,871,099	16,172,777	79,043,876
Investments in associates and joint ventures	-	-	-	-	- · · · · · -	118	118
Investments in subsidiaries	-	-	-	-	-	-	-
Intangible assets	-	-	-	-	=	351,826	351,826
Property, plant and equipment	-	-	-	-	-	741,139	741,139
Investment property	-	-	-	-	=	238,508	238,508
Current tax assets	-	-	-	-	=	17,163	17,163
Deferred tax assets	-	-	-	-	-	161,764	161,764
Non-current assets held for sale and assets from discontinued							
operations	-	-	-	-	-	443	443
Other assets	70,506	1,504	(13,817)	68	58,261	600,696	658,957
Total assets	77,257,675	1,345,754	2,058,191	330,135	80,991,755	40,296,932	121,288,687
LIABILITIES AND EQUITY							
Financial liabilities at fair value through profit and loss, held for trading	68,838	_	_	_	68,838	25,397	94,235
Deposits and other liabilities due to banks, other financial institutions	00,030				00,030	25,577	74,233
and the central bank	28.936.271	66,758	1,135,204	8,587	30,146,820	3,854,257	34,001,077
Deposits and other liabilities due to customers	44,406,100	3,054,654	920,212	291,831	48,672,797	19,622,596	68,295,393
Subordinated liabilities	1.824.946	5,054,054	720,212	271,001	1,824,946	17,022,070	1,824,946
Provisions	156,690	1,394		_	158,084	393,321	551,405
Other liabilities	66,829	1,673	3,276	4	71,782	369,162	440,944
Total liabilities	75,459,674	3,124,479	2,058,692	300,422	80,943,267	24,264,733	105,208,000
Total liabilities	73,437,074	3,124,477	2,038,072	300,422	80,743,207	24,204,733	103,208,000
Total equity	<u> </u>					16,080,687	16,080,687
Total liabilities and equity	75,459,674	3,124,479	2,058,692	300,422	80,943,267	40,345,420	121,288,687
rotal nabilities and equity	15,457,014	3,124,417	2,056,692	300,422	60,743,267	40,345,420	121,200,087
Net foreign currency position at:							
- December 31, 2015	1,798,001	(1,778,725)	(501)	29,713	48,488	<del>-</del>	
- December 31, 2014	2,431,063	(39,559)	(8,623)	15,749	2,398,630	_	
20002017	2,401,000	(07,007)	(0,023)	10,747	2,0,000		

#### 33. RISK MANAGEMENT (Continued)

#### 33.6. Group's Exposure Risks

This is a risk of the Group's exposures to a single entity or a group of related entities and exposures to an entity related to the Group.

Monitoring the exposure risk is mandatory part of the procedures in the loan approval stage in the sense that a committee that approves a loan has at its disposal information on the total Group's exposure to a customer or a group of related customers relative to the Group's capital.

During 2015, the Group maintained the exposure risk indicators within the prescribed values. By implementing appropriate activities stipulated by the relevant procedures and decisions on loan approval, the Group kept the adequacy of its loans and receivables and investments in line with the performance indicators prescribed by the National Bank of Serbia (see Note 32(b)) and with the internal limits.

In accordance with the Risk management policies, the Group's management approves the exposures and limits, i.e. the loan concentration on certain legal entities or a group of related entities, and parties related to the Group.

The procedures of exposure risk management are the subject of internal audit and the compliance function.

#### 33.7. Investment Risks

The Bank's investment risks include the Bank's equity investments held in other entities and investments made into the Bank's own fixed assets.

In accordance with the National Bank of Serbia legislation, the level of the Bank's investment and the level of regulatory capital is being monitored in order to ensure that the Bank's investments in a single non-financial sector entity do not exceed 10% of its capital, while the total investments of the Bank in non-financial entities and in tangible assets cannot exceed 60% of its regulatory capital.

The Bank's investment risk exposure arising on investments into other legal entities and property and equipment is monitored by the organizational unit or the Bank's body competent for procurement of tangible assets and investing in legal entities familiar with the current exposure and the amount of capital for the purposes of acting in timely manner in accordance with the prescribed limits.

During 2015, the Bank maintained the investment risk indicators within the prescribed values and it ensured that investments were reconciled with the indicators prescribed by the National Bank of Serbia.

The procedures of exposure risk management are subject to internal audit and the compliance control function.

#### 33.8. Country Risk

Country risk is the risk related to the country of origin of a counterparty the Group is exposed to and includes adverse effects which may influence the financial result and capital of the Group, as the Group might not be able to collect receivables from this counterparty, as a result of political, economic or social situation in the country of its origin.

The Group mostly approves funds to the customers from the Republic of Serbia, while it is exposed to the country risk in the portion of assets it keeps on the accounts with foreign Groups.

The Group monitors its exposure on geographic basis by applying the limits determined by the parent Group and based on country ratings. The Group's exposure to the country risk is low, due to insignificant participation of nonresidents in the total loan portfolio of the Group.

#### 33. RISK MANAGEMENT (Continued)

#### 33.9. Operational Risk

Operational risk is the risk of the adverse effects on the Bank's financial result and equity due to failures in the employees performance, inadequate internal procedures and processes, inadequate information and other systems in the Bank or unforeseen external events.

The Bank has established a comprehensive system of managing operational risk through the identification and recording, evaluation and monitoring of operational risks in all material products, activities, processes and systems. Operational risk management is the responsibility of all employees of the Bank.

Committee for Operational Risk Management of the Bank, in addition to an independent department for operational risk management and other control functions, actively contributes to the improvement of operational risk management function.

Reporting system for operational risk events is used for early identification of operational risk events, while the approximation process provides completeness, coherence and comprehensiveness of operational risk events that have occurred in the Bank. Operational risk events are collected in a single database and further analyzed and monitored. Also, the Bank collects and external data on operational risk events.

The Bank manages the risk by increasing the awareness of the employees of operational risk management, implementation of the solid system of controls and monitoring and adequate prevention and detection of corrective measures in order to decrease the level of operational risk to the acceptable level.

The Bank has defined and regularly reviews and updates internal acts which govern the Bank's exposure to operational risk, taking into account the compliance with the applicable regulatory framework and Group standards.

Other activities the Bank uses to reduce the opportunities for operational risk occurrence involve business continuity management (BCM), continuous improvement of internal control mechanisms, information security, training of all employees of the Bank, ongoing monitoring and reporting on the occurrence of operational risk, i.e., assessment of operational risk exposures that may arise from the use of qualitative assessment methods (such as, self-assessment, key risk indicators, scenario analysis, etc.).

The Bank is insured from the usual risks and specific banking risks through the Program of insurance from operational risks. The usual risks include damages to property, burglary, theft (valuable property) and general responsibility. Specific risks include the Bank's internal and external frauds, technological risks and civil responsibility.

Continuous assessment of risk arising in the process of introducing new products / services as well as activities, that occur when entrusting third parties is carried out. The Bank has calculated the capital requirement for operational risk using the basic indicator approach since December 31, 2011.

#### 33. RISK MANAGEMENT (Continued)

#### 33.10. Capital Management

The Group permanently manages its capital, which is a broader concept than "capital" on the face of the balance sheet, in order to:

- comply with the capital requirements set by the National Bank of Serbia;
- to ensure that the level and composition of capital that can support the expected growth in placements;
- ensure the possibility of a long-term going concern of operations with providing of profit to shareholders and benefits to other stakeholders; and
- provide a solid capital base to support the development of its business.

The Group manages the capital structure and performs adjustments in accordance with changes in economic conditions and risk related to the Group's operations. The Group's management monitors regularly the Group's capital adequacy ratios and other ratios established by the National Bank of Serbia and delivers quarterly reports on the achieved values of ratios.

In accordance with the Law on Banks and relevant decisions of the National Bank of Serbia, banks are obliged to maintain minimal capital in the amount of EUR 10 million, in Dinar counter value translated at the official median exchange rate, a capital adequacy ratio of at least 12%, as well as to comply the volume and structure of its operations with ratios prescribed by the Decision on Risk Management (Official Gazette of the Republic of Serbia, nos. 45/2011, 94/2011, 119/2012 and 123/2012, 23/2013, 43/2013 and 92/2013) and the Decision on Capital Adequacy (Official Gazette of the Republic of Serbia, nos. 46/2011, 6/2013 and 51/2014).

The Decision on the Capital Adequacy of Banks, adopted by the National Bank of Serbia, establishes the method of calculating the capital adequacy. The Bank's total capital comprises core capital (Tier 1) and supplementary capital (Tier 2 capital), and by prescribed deductible items, while the risk weighted on balance sheet assets and off-balance sheet items are determined in accordance with the prescribed risk weights for all types of assets.

Tier 1 capital is defined by the aforementioned Decision and must be at least 50% of the total capital. The capital adequacy ratio of the Bank is equal to the ratio of the Bank's capital and the sum of the risk-weighted assets, capital requirement in relation to foreign currency risk which is multiplied by the reciprocal value of the capital adequacy ratio (the prescribed 12%) and capital requirements in relation to other market risks multiplied with the reciprocal value of the capital adequacy ratio.

The Bank conducts a process of internal capital adequacy assessment process (ICAAP), determines available internal capital and makes its distribution, and develops a strategy and plan for capital management in accordance with the Decision on Risk Management.

In accordance with the Law on Banks and Decision on the Recovery Plan for the Bank and Banking Group, (Official Gazette of RS no. 71/2015) the Bank prepared and submitted to the National Bank of Serbia the Recovery Plan, which is vital for the achievement of the Bank's financial resilience and achievement of stability on the event of severe financial disorders.

#### 33. RISK MANAGEMENT (Continued)

#### 33.10. Capital Management (Continued)

The table below summarizes the structure of the Group's capital as at December 31, 2015 and 2014 as well as the capital adequacy ratio in accordance with the full consolidation rules:

	December 31, 2015	In RSD '000 December 31, 2014
Core capital – Tier 1		
The nominal value of paid-in shares, other than preferred	10,040,000	10,040,000
Share premium	124,475	124,475
Reserves from profit	4,425,448	3,091,087
Prior year's retained earnings	-	1,071,176
Current year's loss	-	(33,363)
Intangible assets	(351,825)	(393,119)
Unrealized losses on securities available for sale	(1,837)	(2,234)
Required reserves from profit for estimated losses on balance sheet		
assets and off-balance sheet items of the Bank	(2,125,998)	(2,589,425)
Non-controlling interests in subordinate entities	43,100	43,100
Other positive consolidated reserves	35,740	69,103
	12,189,103	11,420,800
Supplementary capital – Tier 2		
Portion of the Bank's revaluation reserves	193,306	60,863
Subordinated liabilities	1,042,509	1,330,541
	1,235,815	1,391,404
Total (1):	13,424,918	12,812,204
Risk-weighted on-balance and off-balance sheet assets Capital requirement for credit risk, counterparty risk and		
settlement/delivery risk ,	8,237,366	6,763,652
Capital requirement for price risk	103,527	69,860
Capital requirement for foreign exchange risk	37,453	52,812
Capital requirement for operational risk	964,560	899,944
Total (2):	9,342,906	7,786,268
Capital adequacy ratio (1/2 x 12%)	17.24	19.75

#### 33.11. Fair Value of Financial Assets and Liabilities

It is a policy of the Bank to disclose the fair value information of those components of assets and liabilities for which published or quoted market prices are readily available, and of those for which the fair value may be materially different from their carrying amounts.

In the Republic of Serbia, sufficient market experience, stability and liquidity do not exist for the purchase and sale of receivables and other financial assets or liabilities, for which published market prices are presently not readily available. As a result of this, fair value cannot be reliably determined in the absence of an active market. The Bank's management assesses its overall risk exposure, and in instances in which it estimates that the book value of assets may not have been realized, it recognizes a provision.

In the opinion of the Bank's management, the reported carrying amounts are the most valid and useful reporting values under the present market conditions.

#### Financial Instruments whose Fair Value approximates Their Carrying Value

It is assumed that the carrying values of liquid financial assets and liabilities or with short-term maturities (up to 3 months) approximate their fair value. This assumption also relates to demand deposits, savings deposits without maturity period and financial instruments with variable interest rates.

#### 33. RISK MANAGEMENT (Continued)

#### 33.11. Fair Value of Financial Assets and Liabilities (Continued)

#### Fixed-rate Financial Instruments

The fair value of fixed interest rate financial assets and liabilities carried at amortized cost are estimated by comparing market interest rates when they were first recognized with current market rates for similar financial instruments. The estimated fair value of fixed interest bearing deposits is based on discounted cash flows using prevailing money market interest rates for debts with similar credit risk and maturity. For quoted debt instruments the fair values are calculated based on quoted market prices. For those instruments issued where quoted market prices are not available, a discounted cash flow model based on current interest rate yield curve appropriate for the remaining term to maturity is used.

#### Financial Instruments Measured at Fair Value

Financial instruments, such as securities available for sale, are measured at fair value based on available market information, i.e., quoted market prices on the reporting date.

#### 33. RISK MANAGEMENT (Continued)

#### 33.11. Fair Value of Financial Assets and Liabilities (Continued)

The following table shows fair values of financial instruments recognized at fair value in the financial statements:

								In RSD '000
		201	15					
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
FINANCIAL ASSETS	1,189,653	10,479,036	101,927	11,770,616	304,947	8,261,751	43,652	8,610,350
Financial assets held for trading	1,178,285	7,083,260	101,927	8,363,472	304,491	5,729,026	43,652	6,077,169
Republic of Serbia Treasury bills	1,178,285	988,077		2,166,362	304,491	1,498,708	-	1,803,199
Quoted bonds	-	6,095,183	-	6,095,183	-	4,230,318	-	4,230,318
Other		<u>-</u>	101,927	101,927	<u> </u>	<u>-</u>	43,652	43,652
Financial assets available for sale	11,368	3,395,776	_	3,407,144	456	2,532,725	-	2,533,181
Republic of Serbia Treasury bills		3,395,776	-	3,395,776		2,499,566	-	2,499,566
Quoted shares	11,368			11,368	456	33,159	<u>-</u> -	33,615
FINANCIAL LIABILITIES Financial liabilities at fair value through			04.225	04.005			27.202	07.000
profit and loss held for trading			94,235	94,235			27,282	27,282

#### 33. RISK MANAGEMENT (Continued)

#### 33.11. Fair Value of Financial Assets and Liabilities (Continued)

The following table presents carrying and fair values of the financial instruments that are not recognized at fair value in the financial statements. This table does not include the fair value of non-financial assets and non-financial liabilities.

2015

2014

61,009,985

61,602,685

	2010		20			
FINANCIAL ASSETS	Carrying value	Fair value	Carrying value	Fair value		
Securities held to maturity Loans and receivables due from banks	7,008,412 2,733,309	7,008,412 2,921,751	6,509,844 3,898,755	6,601,540 3,992,013		
Loans and receivables due from customers	79,043,876	84,227,104	64,115,855	64,624,529		
FINANCIAL LIABILITIES Deposits due to banks	34,001,077	33,855,193	21,520,826	21,343,472		

Fair values for those financial instruments which are not recognized at fair value in the financial statements are determined by application of Group standard – QRM, which is based on the method of discounting.

67,966,381

68,295,393

In 2015 there were no reclassifications of financial assets from one category to another.

#### 34. COMMITMENTS AND CONTINGENT LIABILITIES

#### (a) Operating Lease Commitments

Deposits due to customers

The Group has executed operating lease contract on the lease of computer equipment and automobiles used by the Group.

The minimum future payments of non-cancelable operating lease liabilities are presented in the table below:

	2015	2014
Within a year	78,701	114,386
From 1 to 5 years	38,024	101,441
	116,725	215,827

#### (b) Litigation

As of December 31, 2015, contingent liabilities per legal suits filed against the Group members aggregated to RSD 610,329 thousand. The Bank was involved in 75 legal suits as a defendant (December 31, 2014: 75 legal suits). Penalty interest claimed in legal suits filed against the Bank totaled RSD 375,070 thousand.

Based on the expert estimate made by the Bank's legal representatives, the Group made provisions for potential litigation losses in the amount of RSD 126,600 thousand as of December 31, 2015 (December 31, 2014: RSD 98,581 thousand) for legal suits expected to be lost by the Bank.

#### (c) Taxation Risks

The Republic of Serbia tax legislation is in the process of ongoing reviews and changes occur frequently. In different circumstances, tax authorities may apply different approaches to certain matters and entities may be assessed additional taxes, penalties and interest. The Group believes that its tax liabilities recorded in these consolidated financial statements are appropriately stated in accordance with the effective regulations.

#### 35. RECONCILIATION OF OUTSTANDING BALANCES OF RECEIVABLES AND LIABILITIES

In accordance with Article 18 of the Law on Accounting, the Bank reconciled its balances of payables and receivables with its debtors and creditors and has valid documentation thereof.

The Bank sent its customers outstanding item statements (OIS) as of October 31, 2015. After the exchange of OIS forms with the clients, the following receivables and liabilities remained unreconciled:

The aggregate amount of unreconciled OIS forms amounted to RSD 12,359,614 thousand.

The most common reasons for non-reconciliation of balances include inaccurate address of the customer – the customer has moved to another location without informing the Bank of such a change or the customer does not exist at the address registered with the Serbian Business Registers Agency or the Bank (RSD 2,479,249 thousand), contested OIS balances (RSD 187,950 thousand), and non-responded OIS forms - neither confirmed nor contested (RSD 9,629,522 thousand).

The aggregate amount of reconciled OIS forms (verified) amounted to RSD 64,358,173 thousand.

#### 36. SEGMENT REPORTING

Management of the Group views operating segments in accordance with the methodology and segmentation defined at the entire Erste Group level and, on such basis, makes decisions in respect of, allocates resources to and assesses performance of individual segments. The report on segment results is aligned with FINREP methodology for financial reporting used within Erste Group where there are departures in certain items from the result as stated under the local NBS methodology.

#### a) Structure of Operating Segments

Segment report is comprised of six basic segments reflecting the governance structure of the Group.

## **Erste Group - Operating Segments**

Retail

SME

Commercial Real Estate Funding

Large Corporate Clients

Financial Markets

Other

#### b) Definition of Operating Segments

#### **Retail Segment**

This segment comprises business activities within the scope of responsibilities of the Sales Managers from the Sales Network of the Retail Department. Target customers are mostly individuals, entrepreneurs and freelance professionals. Operations of the segment are mostly managed by the Bank, which is focused on the simplicity of products offered – investment products, current accounts, savings, credit cards and additional products such as leases, insurance, and social security products.

#### Small and Medium Enterprises (SME)

This segment includes legal entities within the scope of responsibilities local corporate commercial centers, mostly comprised of companies with annual turnover of EUR 1 million to EUR 25 million. In addition, there are clients performing public activity or participating in the work of the public sector. The result of the subsidiary (S-Leasing) belongs to this segment.

#### Commercial Reals Estate Funding (CRE)

This segment refers to operations involving investments in real estate for the purpose of generating income from lease out of certain properties or entire real estate complexes, development and construction of properties and complexes for realization of capital gains through the sale of individual constructed properties and property complexes, services of asset management, construction services and construction for the Bank's own purposes.

- 36. SEGMENT REPORTING (Continued)
- b) Definition of Operating Segments

#### Large Corporate Clients (LC)

This segment includes clients with consolidated annual turnover above EUR 25 million.

#### Financial Markets Segment (GM)

This segment involves activities comprised of trading and market service rendering. Trading and market services are activities related to the risk assumption and management within the Bank's trading book for the purposes of market creation, short-term liquidity management, custody operations, commercial operations and all other activities performed in the capital market. Specific income and gains on the fair value adjustment that are not directly related to the client transactions (which may also be operations of matching assets and liabilities) and general risk premiums as fees for the work done also belong to this segment.

#### Other

This segment encompasses all the activities of asset and liability management and internal service rendering on a non-profit basis. It also includes the Bank's available capital (defined as the difference between the total average capital in accordance with IFRS and average economic capital allocated to the operating segments). Effects of the subsidiary (S-Leasing) consolidation belong to this segment.

#### 36. SEGMENT REPORTING (Continued)

	Commercial real Estate													
	Retail SME Funding Large Corporate Clients Financial Markets Other							Ban						
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014
B. Profit and Loss statement														
Net interest income	2,916,504	2,481,748	1,298,782	1,154,155	148,608	153,260	488,581	398,906	285,679	170,789	238,040	315,906	5,376,194	4,674,763
Dividend income	-	-	-	-	-	-	-	-	-	-	44	125	44	125
Net result from equity method														
investments	_	-	-	-	-	-	_	-	-	-	-	-	-	-
Rental income from investment														
properties & other operating lease	-	-	-	-	-	-	-	-	-	-	36,670	4,045	36,670	4,045
Net fee and commission income	994,952	996,430	252,860	242,918	12,195	10,112	389,897	445,141	32,761	16,891	(166,960)	(143,396)	1,515,704	1,568,067
Trading Result	57,380	56,385	34,175	39,775	7,865	6,932	9,328	14,323	208,533	187,768	66,608	27,993	383,88	333,177
General administrative expenses	(3,626,053)	(3,439,935)	(668,937)	(621,973)	(67,464)	(47,757)	(204,471)	(261,482)	(142,234)	(165,180)	(4,647)	5,818	(4,713,807)	(4,530,509)
Impairment/reversal on financial														
instruments not measured at FV	(400 004)	(000 005)	(507.070)	(4.040.044)	(400 500)	(50.700)	(040.07/)	(000 000)		(0.5.7)	04.007	(0.440)	(4.004.440)	(4.774.400)
through profit and loss	(400,831)	(323,295)	(587,370)	(1,013,946)	(122,598)	(52,789)	(218,976)	(380,928)	-	(357)	26,327	(3,113)	(1,301,448)	(1,774,428)
Realized gains/losses from FI not measured at FV through pl											3.478	5.829	3,478	5.829
Other operating result	(8.815)	(5.008)	(3.531)	(44,118)	7,999	(14.459)	2.043	(26,256)	-	-	(76,100)	(66,910)	(78,403)	(156,821)
Profit/Loss before tax from	(0,013)	(3,006)	(3,331)	(44,116)	7,999	(14,459)	2,043	(20,230)	-	-	(76,100)	(00,910)	(76,403)	(130,621)
continuing operations	(66.864)	(233,675)	325.978	(243,259)	(13.395)	55,300	466,402	189.703	384,739	209.912	123,461	146,267	1,220,320	124.249
Taxes on income	1,481	(151,212)	(8,301)	(150,085)	297	35,785	(10,249)		(8,606)	135,835	(3,367)	110,994	(28,746)	104,075
Profit/Loss for the year	(65,382)	(384,887)	317,677	(393,344)	(13,099)	91,085	456,152	312,462	376,133	345,748	120,093	257,261	1,191,574	228,324
Net profit attributable to minority	(00,002)	(004,007)	017,077	(070,044)	(10,077)	71,000	400,102	012,402	070,100	040,740	120,070	207,201	1,171,074	220,024
interest [non-controlling interests]	-	-	-	_	-	-	-	_	-	-	(529)	11,121	(529)	11,121
Net profit attributable to owners of														
the parent	(65,382)	(384,887)	317,677	(393,344)	(13,099)	91,085	456,152	312,462	376,133	345,748	138,382	268,382	1,191,045	239,445
Operating income	3,968,835	3,534,563	1,585,816	1,436,848	168,667	170,304	887,806	858,370	526,973	375,449	203,438	204,643	7,341,537	6,580,177
Operating expense	(3,626,053)	,	(668,937)	(621,973)	(67,464)	(47,757)	(204,471)	(261,482)	(142,234)	(165,180)	(4,674)	5,818	(4,713,807)	
Operating result	342,782	94,628	916,879	814,875	101,203	122,547	683,335	596,888	384,739	210,269	198,791	210,461	2,627,730	2,049,669
A. Statement of financial position														
Total assets			21,311,445		8,193,815	1,703,994		12,625,869	8,529,394	6,565,599	31,512,161	28,069,328	121,288,687	
	30,428,031	27,514,054	23,515,425	20,818,951	7,941,612	1,533,654	13,787,350	11,464,666	7,388,229	5,698,589	22,147,354	19,187,864	105,208,000	86,217,778
Total equity (incl. Shareholders'														
equity and minorities)	2,217,690	2,037,217	1,796,020	1,621,424	252,204	170,340	1,308,801	1,161,204	1,141,165	867,010	9,364,807	8,880,464	16,080,687	14,737,659
C. Key ratios/Parameters														
C/I Ratio	91%	97%	42%	43%	40%	28%	23%	30%	27%	44%	2%	-3%	64%	69%
L/D ratio (net)	70%	70%	194%	155%	343%	117%	136%	279%	105%	40546%	8%	0%	107%	94%
	-3%	-20%	19%	-25%	-7%	55%	36%	28%	39%	57%	1%	3%	8%	2%

#### 37. **ADDITIONAL INFORMATION ON CASH FLOWS**

	December 31, 2015	In RSD '000 December 31, 2014
Cash	2,259,336	2,432,583
Gyro account	5,053,943	5,961,360
Loans due from banks (net nostro accounts)	1,412,985	2,023,808
Balance at	8,726,264	10,417,751

Obligatory reserves held with the National Bank of Serbia is not available for everyday business transactions of the Bank and that is why it is not a part of cash flows (Note 16).

#### **EXCHANGE RATES**

The official middle exchange rates of the National Bank of Serbia for major currencies as determined in the interbank foreign exchange market and used in the translation of the statement of financial position components denominated in foreign currencies into dinars (RSD) as of December 31, 2015 and 2014 were as follows:

		In RSD
	2015	2014
EUR	121.6261	120.9583
USD	111.2468	99.4641
CHF	112.5230	100.5472

#### **EVENTS AFTER THE EPORTING PERIOD**

On January 22, 2016, the Bank executed an agreement on the sale of receivables with EOS Matrix d.o.o., Beograd and annexed the agreement on January 27, 2016, whereby the Bank sold a portion of the loan portfolio amounting to RSD 1,480,734 thousand and the selling price the Bank received in the transaction under the said agreement amounted to RSD 41,778 thousand. Payment of the agreed price was made to the Bank's account on January 27, 2016.

Novi Sad, February 26, 2016

Approved by the Management of Erste Bank a.d. Novi Sad

Stevan Čomić Head of the Accounting and Controlling Division

Frank Michael Beitz Executive Board Member Slayke Carić

Executive Board Chairman



# ANNUAL BUSINESS REPORT - CONSOLIDATED-

YEAR ENDED DECEMBER 31, 2015

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#### BUSINESS ACTIVITIES AND ORGANIZATIONAL STRUCTURE OF THE BANK

#### Introduction

The consolidated annual business report includes information on Erste Bank a. d. Novi Sad (the "Bank") and its subsidiary S\_Leasing doo Beograd. The consolidated annual business report of the Bank and the subsidiary (Collectively: the "Group") has been prepared in accordance with Article 29 of the Law on Accounting (Official Gazette of RS, no. 62/2013).

The report is based on the audited financial information. A more detailed presentation of the business operation of the Group on the consolidated level is provided in the Notes to the consolidated financial statements as of December 31, 2015.

#### About the Bank

Erste Bank a.d. Novi Sad (the "Bank") is the oldest financial institution in the country. It was founded in 1864 as the first savings bank (Novosadska štedionica). At the beginning of August 2005, subsequent to the successful finalization of privatization process, Novosadska banka a.d. Novi Sad became a member of Erste Bank Group, established in 1819 as the first savings bank in Austria. Since 1997 Erste Group. Erste Group has been growing into one of the largest companies for financial services in the Central and Eastern Europe with about 46,600 employees, serving some 15.8 million clients through 2,500 branches in 7 countries (Austria, Czech Republic, Slovakia, Romania, Hungary, Croatia and Serbia).

The Bank's shareholders are Erste Group Banka AG, Vienna and Steiermärkische Bank und Sparkassen AG, Graz, with respective 74% and 26% interests in the Bank's share capital.

The Bank is headquartered in Novi Sad, at no. 5, Bulevar Oslobođenja St. The Bank operates through 7 business centers, 47 branches, 9 sub-branches and 5 counters.

The Bank's corporate ID number is 08063818, and its tax ID number (fiscal code) is 101626723.

As of December 31, 2015 the Bank had 1,027 employees (December 31, 2014: 992 employees).

As of December 31, 2015 members of the Bank's Management Board were:

- 1. Gernot Mittendorfer, Chairperson, Erste Group Bang AG, Vienna,
- 2. Hannes Frotzbacher, member, Erste Group Bank AG, Vienna,
- 3. Sava Dalbokov, member, Steiermärkische Bank und Sparkassen AG, Graz,
- 4. Dragana Plavšić, independent member, Belgrade, and
- 5. Aleksandar Vlahović, independent member, Belgrade.

As of December 31, 2015 members of the Bank's Executive Board were:

- 1. Slavko Carić, Chairperson, CEO,
- 2. Jasna Terzić, member, and
- Frank Michael Beitz. member.

As of December 31, 2015 members of the Bank's Audit Committee were:

- 1. Mario Catasta, Chairperson, Erste Group Bank AG, Vienna,
- 2. Sava Dalbokov, member, Steiermärkische Bank und Sparkassen AG, Graz, and
- Aleksandar Vlahović, independent member, Belgrade.

S – Leasing doo Beograd (the "Company") was established in June 2003 as a limited liability company. The Company was registered with the Commercial Court of Belgrade on June 18, 2003 and re-registered with the Serbian Business Registers Agency under Decision no. BD 33349/2005 dated June 7, 2005.

Prior to the Law on Financial Leasing effective date, the Company was issued an operating license for performance of finance leasing activities under Decision of the National Bank of Serbia no. 622 dated January 25, 2006.



#### 1. BUSINESS ACTIVITIES AND ORGANIZATIONAL STRUCTURE OF THE BANK (Continued)

In 2014 the equity ownership structure of S-Leasing underwent a change with Erste Bank a.d., Novi Sad, Serbia becoming the majority owner of the Company holding a 75.0% equity interest therein, while Steiermaerkische Bank und Sparkassen AG, Graz, Austria decreased its equity interest in the Company to 25.0%. As of December 31, 2013 the Company's permanent investments comprised capital contribution investments of the founders Steiermaerkische Bank und Sparkassen AG, Graz, Austria (50.0%) and Immorent International Holding GmbH, Vienna, Austria (50.0%).

The Company's principal business activity involves services of finance lease over movable assets to individuals and legal entities in the territory of the Republic of Serbia.

The Company is headquartered in Belgrade, at no. 11a/4, Milutina Milankovića St.

As of December 31, 2015 the Company had 42 employees (December 31, 2014: 25 employees).

The Company's corporate ID number is 17488104, and its tax ID number (fiscal code) is 102941384.

Members of the Company's Management Board are:

- 1. Jasna Terzić, Chairperson, Erste Bank a.d., Novi Sad,
- 2. Vladan Mihajličin, member, Erste Bank a.d., Novi Sad,
- 3. Nikola Maslovarić, member, Erste Bank a.d., Novi Sad,
- 4. Marko Markić, member, Steiermaerkische Bank und Sparkassen AG, Graz, and
- 5. Sava Dalbokov, member, Steiermaerkische Bank und Sparkassen AG, Graz.

Members of the Company's Executive Board are:

- 1. Bojan Vračević, Chairperson and
- 2. Vuk Vučević, member,

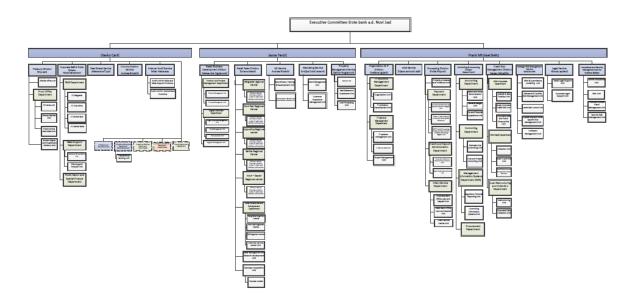
In 2014, under the Agreement on Purchase and Transfer of Equity Interest executed by and between Steiermaerkische Bank und Sparkassen AG and Erste Group Immorent International Holding GMBH Serbia d.o.o., Beograd, Erste Bank a.d. Novi Sad, Serbia acquired a 75% equity interest in the company S-Leasing d.o.o., Beograd.

The consolidated annual business report included the separate financial information of Erste Bank a.d. Novi Sad and financial information of S-Leasing d.o.o. Beograd. As the parent entity of the subsidiary S-Leasing d.o.o., Beograd, Erste Bank a.d. Novi Sad, prepares the consolidated annual business report.



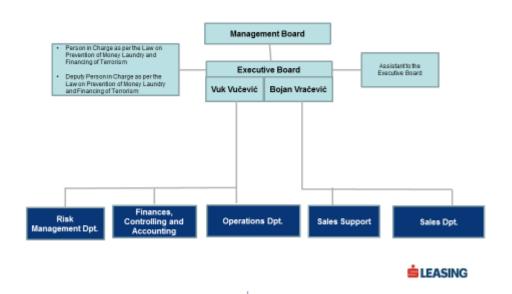
#### 1. BUSINESS ACTIVITIES AND ORGANIZATIONAL STRUCTURE OF THE BANK (Continued)

Organizational chart of the Bank is provided below:



Organizational chart of the Company is provided below:

#### **Organizational Chart**





2. AUTHENTIC PRESENTATION OF THE BANK'S DEVELOPMENT AND PERFORMANCE, PARTICULARLY THE FINANCIAL SITUATION OF THE BANK AND DATA RELEVANT FOR THE ASSESSMENT OF THE BANK'S ASSETS

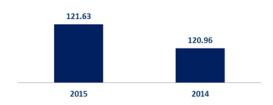
Macroeconomic conditions during 2015

#### **Inflation**



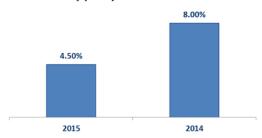
During 2015 inflation fluctuations ranged between 0.8% and 2.1%. At year-end, inflation declined to 1.5%, undershooting the target tolerance band of 4% (+-1.5%).

#### **RSD** exchange rate



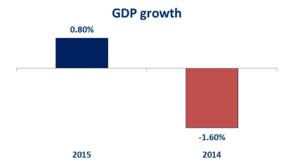
In the course of 2015 RSD further depreciated against EUR and the RSD to EUR exchange rate rose from RSD 120.96 to RSD 121.63 for EUR 1.

#### Key policy rate movement



The key policy rate of the National Bank of Serbia was kept on hold and decreased from 8.0% to 4.5%.

GDP growth rate was positive in 2015 (0.8%).





## 2. AUTHENTIC PRESENTATION OF THE BANK'S DEVELOPMENT AND PERFORMANCE, PARTICULARLY THE FINANCIAL SITUATION OF THE BANK AND DATA RELEVANT FOR THE ASSESSMENT OF THE BANK'S ASSETS (Continued)

The Banks performance indicators – comparative data for years 2015 and 2014

#### Income statement

The income statement breakdown for the years ended December 31, 2015 and 2014 with year-on-year increase/decrease percentages is as follows:

In RSD '000

						III IXOD OOO
		Consolidated			Bank	
	2015	2014	% increase/(decrease)	2015	2014	% increase/(decrease)
INCOME AND EXPENSES FROM CONTINUING OPERATIONS						
Interest income	6,937,331	6,909,550	0,40	6,772,486	6,740,033	0,48
Interest expenses	(1,584,729)	(2,251,460)	-29.61	(1,503,663)	(2,163,155)	-30.49
Net interest income	5,352,602	4,658,090	14,91	5,268,823	4,576,878	15.12
Fee and commission income	2,297,202	2,292,798	0.19	2,254,600	2,262,166	-0.33
Fee and commission expenses	(626,231)	(528,493)	18.49	(605,042)	(513,632)	17.80
Net fee and commission income	1,670,971	1,764,305	-5.29	1,649,558	1,748,534	-5.66
Net gains on the financial assets held for trading	190,700	86,256	121.09	190,700	86,256	121.09
Net gains on risk hedges	1,836	2,672	-31.29	1,836	2,672	-31.29
Net gains on the financial assets available for sale	144	5,829	-97.53	144	5,829	-97.53
Net foreign exchange gains and positive currency clause effects	131,251	115,265	13.87	127,476	108,673	17.30
Other operating income	275,291	110,805	148.45	255,596	93,991	171.94
Net losses from impairment of financial assets and credit-risk-weighted						
off-balance sheet assets	(1,401,460)	(1,829,100)	-23.38	(1,397,374)	(1,833,462)	-23.78
TOTAL OPERATING INCOME, NET	6,221,335	4,914,122	26.60	6,096,759	4,789,371	27.30
Staff costs	(1,716,300)	(1,693,255)	1.36	(1,646,854)	(1,617,002)	1.85
Depreciation and amortization charge	(262,201)	(273,502)	-4.13	(257,267)	(268,051)	-4.02
Other expenses	(3,022,514)	(2,823,116)	7.06	(2,976,235)	(2,738,689)	8.67
PROFIT BEFORE TAXES	1,220,320	124,249	882.16	1,216,403	165,629	634.41
Current income tax expense	(3,699)	(3,401)	8.76	(1,557)	(118)	1,219.49
Deferred tax benefits	343	107,476	-99.68	-	107,298	-100.00
Deferred tax expenses	(25,390)	<del>-</del>	100.00	(25,390)	<u>-</u>	100.00
PROFIT FOR THE YEAR	1,191,574	228,324	421.88	1,189,456	272,809	336.00
Loss attributable to the parent entity	-	33,363	-	-	-	-
Loss attributable to the non-controlling interests	-	11,121	-	-	-	-



2. AUTHENTIC PRESENTATION OF THE BANK'S DEVELOPMENT AND PERFORMANCE, PARTICULARLY THE FINANCIAL SITUATION OF THE BANK AND DATA RELEVANT FOR THE ASSESSMENT OF THE BANK'S ASSETS (Continued)



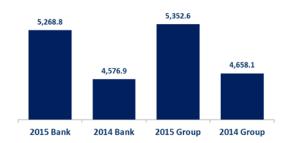


In the year ended December 31, 2015 the Bank realized net profit of RSD 1,189,456 thousand (2014: RSD 272,809 thousand), which is a 336% increase year on year. In the year ended December 31, 2015 the Group realized net profit of RSD 1,191,574 thousand (2014: RSD 228,324 thousand), which is a 421.88% increase year on year.

Interest income for the year 2015 amounted to RSD 6,937,331 thousand (2014: RSD 6,909,550 thousand) at the Group level, recording a growth of 0.4% year on year. The Bank's interest income totaled RSD 6,772,486 thousand in 2015 (2014: RSD 6,740,033 thousand), recording a growth of 0.48% year on year.

Interest expenses for the year 2015 amounted to RSD 1,584,729 thousand (2014: RSD 2,251,460 thousand) at the Group level, which is a 29.61% decrease compared to the previous year. The Bank's interest expenses totaled RSD 1,503,663 thousand in 2015 (2014: RSD 2,163,155 thousand), which is a 30.49% decrease compared to the previous year.

#### Net interest income (RSD mill.)





2. AUTHENTIC PRESENTATION OF THE BANK'S DEVELOPMENT AND PERFORMANCE, PARTICULARLY THE FINANCIAL SITUATION OF THE BANK AND DATA RELEVANT FOR THE ASSESSMENT OF THE BANK'S ASSETS (Continued)

# Net fee income (RSD mill.) 1,748.5 1,671.0 2015 Bank 2014 Bank 2015 Group 2014 Group

Fee and commission income for the year 2015 amounted to RSD 2,297,202 thousand (2014: RSD 2,292,798 thousand) at the Group level, recording a growth of 0.19% year on year. The Bank's fee and commission income totaled RSD 2,254,600 thousand in 2015 (2014: RSD 2,262,166 thousand), recording a fall of 0.33% year on year.

Fee and commission expenses for the year 2015 amounted to RSD 626,231 thousand (2014: RSD 528,493 thousand) at the Group level, which is an 18.49% increase compared to the previous year. The Bank's fee and commission expenses totaled RSD 605,042 thousand in 2015 (2014: RSD 513,632 thousand), which is a 17.80% increase compared to the previous year.

Apart from interest and fees and commissions, the largest shares in the total income and expenses belong to foreign exchange gains and other operating income on one end and losses from impairment of financial assets and credit risk-weighted off-balance sheet items on the other. In 2015 **foreign exchange gains, net** amounted to RSD 131,251 thousand at the Group level, of which RSD 127,476 thousand relates to the Bank and RSD 3,775 thousand to S-Leasing. **Effect of the losses from impairment of financial assets and credit risk-weighted off-balance sheet items, net** totaled RSD 1,401,460 thousand at the Group level, of which RSD 1,397,374 thousand represents net losses of the Bank while S-Leasing incurred net impairment losses of RSD 4,086 thousand.



## 2. AUTHENTIC PRESENTATION OF THE BANK'S DEVELOPMENT AND PERFORMANCE, PARTICULARLY THE FINANCIAL SITUATION OF THE BANK AND DATA RELEVANT FOR THE ASSESSMENT OF THE BANK'S ASSETS (Continued)

#### Statement of financial position

			Consolidated					Bank		In RSD '000
_	2015	In %	2014	In%	% increase/ (decrease)	2015	In %	2014	In%	% increase/ (decrease)
ASSETS										
Cash and cash funds held with the central										
bank	18,523,428	15.27	15,906,407	15.76	16.45	18,523,428	15.77	15,906,407	16.27	16.45
Financial assets at fair value through profit	, ,		, ,			, ,		, ,		
and loss, held for trading	8,363,472	6.90	6,077,169	6.02	37.62	8,363,472	7.12	6,077,169	6.22	37.62
Financial assets available for sale	3,446,272	2.84	2,571,624	2.55	34.01	3,446,272	2.93	2,571,624	2.63	34.01
Financial assets held to maturity	7,008,412	5.78	6,509,844	6.45	7.66	7,008,412	5.97	6,509,844	6.66	7.66
Loans and receivables due from banks										
and other financial institutions	2,733,309	2.26	3,898,755	3.86	-29.89	2,733,351	2.33	3,898,755	3.99	-29.89
Loans and receivables due from										
customers	79,043,876	65.17	64,115,855	63.50	23.28	75,182,667	63.99	60,868,620	62.27	23.52
Investments in associates and joint	, ,		, ,			, ,		, ,		
ventures	118	0.00	118	0.00	0.00	-	-	-	-	-
Investments in subsidiaries	-	-	-	-	-	93,560	0.08	93560	0.1	0.00
Intangible assets	351,826	0.29	393,118	0.39	-10.50	350,854	0.30	389,351	0.4	-9.89
Property, plant and equipment	741,139	0.61	712,025	0.71	4.09	733,119	0.62	704,054	0.72	4.13
Investment property	238,508	0.20	13,827	0.01	1,624.94	238,508	0.20	13,827	0.01	1,624.94
Current tax assets	17,163	0.01	20,863	0.02	-17.73	1,116	0.00	2,673	0	-58.25
Deferred tax assets	161,764	0.13	210,553	0.21	-23.17	161,382	0.14	210,513	0.21	-23.34
Non-current assets held for sale and										
assets from discontinued operations	443	0.00	2,258	0.00	-80.38	-	-	-	-	-
Other assets	658,957	0.54	523,021	0.52	25.99	651,624	0.55	506,124	0.52	28.75
TOTAL ASSETS	121,288,687	100	100.955.437	100	20.14	117,487,765	100	97.752.521	100	20.19



## 2. AUTHENTIC PRESENTATION OF THE BANK'S DEVELOPMENT AND PERFORMANCE, PARTICULARLY THE FINANCIAL SITUATION OF THE BANK AND DATA RELEVANT FOR THE ASSESSMENT OF THE BANK'S ASSETS (Continued)

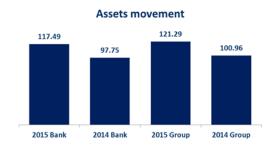
#### Statement of financial position (Continued)

	ln	RS	D	'(	n	O	C
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			0					Danil.		
_			Consolidated					Bank		
	2015	In %	2014	In%	% increase/ (decrease)	2015	In %	2014	In%	% increase/ (decrease)
LIABILITIES AND EQUITY										
Financial liabilities carried at fair value										
through profit and loss, held for trading	94,235	0.08	27,282	0.03	245.41	94,235	0.08	27,282	0.03	245.41
Deposits and other liabilities due to banks,	- 1,				= . •	,		,		
other financial institutions and the central										
bank	34,001,077	28.03	21,520,826	21.32	57.99	30,282,165	25.77	18,433,395	18.86	64.28
Deposits and other liabilities due to	- 1,00 1,011		_:,===,===			,,		, ,		
customers	68,295,393	56.31	61,602,685	61.02	10.86	68,295,393	58.13	61,602,685	63.01	10.86
Subordinated liabilities	1,824,946	1.51	2,063,751	2.04	-11.57	1,824,946	1.56	2,063,751	2.11	-11.57
Provisions	551,405	0.45	558,347	0.55	-1.24	534,486	0.45	543,788	0.56	-1.71
Other liabilities	440,944	0.36	444,887	0.44	-0.89	457,059	0.39	422,801	0.43	8.10
TOTAL LIABILITIES	105,208,000	86.74	86,217,778	85.40	22.03	101,488,284	86.38	83,093,702	85	22.14
EQUITY										
Issued (share) capital	10,164,475	8.38	10,164,475	10.07	0.00	10,164,475	8.65	10,164,475	10.4	0.00
Profit	1,191,045	0.98	1,310,621	1.3	-9.12	1,189,456	1.01	1,343,984	1.37	-11.50
Reserves	4,681,476	3.86	3,219,463	3.19	45.41	4,645,550	3.96	3,150,360	3.23	47.46
Non-controlling interest	43,691	0.04	43,100	0.04	1.37	, , , <u>-</u>	-	· · ·	-	-
TOTAL EQUITY	16,080,687	13.26	14,737,659	14.60	9.11	15,999,481	13.62	14,658,819	15	9.15
-										
TOTAL LIABILITIES AND EQUITY	121,288,687	100	100,955,437	100	20.14	117,487,765	100	97,752,521	100	20.19

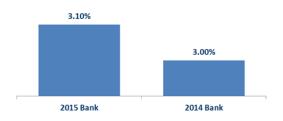


2. AUTHENTIC PRESENTATION OF THE BANK'S DEVELOPMENT AND PERFORMANCE, PARTICULARLY THE FINANCIAL SITUATION OF THE BANK AND DATA RELEVANT FOR THE ASSESSMENT OF THE BANK'S ASSETS (Continued)



The Bank's **total balance sum** amounted to RSD 117,487,765 thousand as of December 31, 2015 recording a growth of 20.19% compared to December 31, 2014. The Bank's total balance sum as pf December 31, 2015 on the consolidated level amounted to RSD 121,288,687 thousand, recording a growth of 20.14% compared to December 31, 2014.

**EBS** assets market share



The Bank's **market share** of the Bank's balance assets in the total balance assets of Serbia's banking sector in 2015 equaled 3.1% (2014: 3.0% market share).

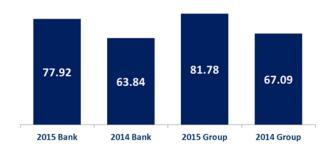
Cash and cash funds held with the central bank totaled RSD 18,523,428 thousand in 2015 at the Group level, with the entire amount relating to the Bank. Cash and cash funds held with the central bank increased by 16.45% year on year.

**Financial assets at fair value through profit and loss, held for trading** amounted to RSD 8,363,472 thousand in 2015 at the Group level, with the entire amount relating to the Bank. **Financial assets at fair value through profit and loss, held for trading** recorded an increase of 37.62% compared to December 31, 2014.

**Financial assets available for sale** amounted to RSD 3,446,272 thousand in 2015 at the Group level, with the entire amount relating to the Bank. As of December 31, 2015 financial assets available for sale increased by 34.01% compared to December 31, 2014.

**Financial assets held to maturity** amounted to RSD 7,008,412 thousand in 2015 at the Group level, with the entire amount relating to the Bank. As of December 31, 2015 financial assets available for sale recorded a growth of 7.66% compared to December 31, 2014.



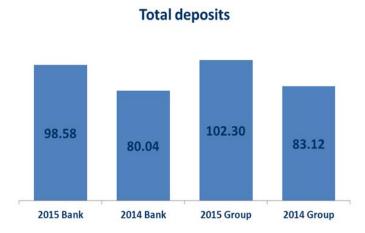


Loans and receivables due from banks and other financial institutions totaled RSD 2,733,309 thousand in 2015 at the Group level, with the major portion relating to the Bank. Loans and receivables due from banks and other financial institutions decreased by 29.89% in comparison to the same date in 2014.

Loans and receivables due from customers amounted to RSD 79,043,876 thousand on the consolidated level as at December 31, 2015, of which RSD 75,182,667 thousand represents the Bank's share and RSD 3,861,209 thousand the share of S-Leasing. Loans and receivables due from customers on the consolidated level recorded a 23.28% increase in comparison the same date in 2014. The Bank's share of loans and receivables due from customers increased by 23.28% compared to December 31, 2014, while that of S-Leasing increased by 23.52% or by RSD 14,314,047 thousand year on year.



2. AUTHENTIC PRESENTATION OF THE BANK'S DEVELOPMENT AND PERFORMANCE, PARTICULARLY THE FINANCIAL SITUATION OF THE BANK AND DATA RELEVANT FOR THE ASSESSMENT OF THE BANK'S ASSETS (Continued)



Deposits and other liabilities due to banks and other financial institutions totaled RSD 34,001,077 thousand on the consolidated level as of December 31, 2015, of which the Bank's share amounted to RSD 30,282,165 thousand and S-Leasing's share to RSD 3,718,912 thousand. As of December 31, 2015 deposits and other liabilities due to banks and other financial institutions on the consolidated level recorded a rise of 57.99% as compared to December 31, 2014, with the Bank's share growth of 64.28%. the Bank's RSD deposits and other liabilities due to banks and other financial institutions comprised 12.76% of the total balance of these deposits as of December 31, 2015 (recording an increase of 9.67% year on year), while foreign currency deposits comprised 87.24% of the total balance of these deposits (recording an increase of 77.19% year on year).

**Deposits and other liabilities due to customers** totaled RSD 68,295,393 thousand on the consolidated level as of December 31, 2015, with the entire balance relating to the Bank. Deposits and other liabilities due to customers increased by 10.86% compared to December 31, 2014. The Bank's RSD deposits and other liabilities due to customers comprised 28.73% of the total balance of these deposits as of December 31, 2015 (recording a growth of 11.71% year on year), while foreign currency deposits comprised 71.27% of the total balance of these deposits (recording a growth of 10.53% year on year).

Maturity structure of the consolidated statement of financial position (balance sheet) as of December 31, 2015 was favorable. The Group has permanent and long-term sources of funding fixed and non-current assets.

The Group's total equity amounted to RSD 16,080,687 thousand as of December 31, 2015, recording an increase of 9.11% compared to December 31, 2014. The Bank's total equity amounted to RSD 15,999,481 thousand as of December 31, 2015. In 2015 the Bank's total equity recorded a growth of 9.15% year on year.



## 2. AUTHENTIC PRESENTATION OF THE BANK'S DEVELOPMENT AND PERFORMANCE, PARTICULARLY THE FINANCIAL SITUATION OF THE BANK AND DATA RELEVANT FOR THE ASSESSMENT OF THE BANK'S ASSETS (Continued)

The Group's RSD and foreign currency asset/liability & equity subtotals as of December 31, 2015 and 2014 are presented below:

			Consolidated					Bank		
	2015	In %	2014	In%	% increase/ (decrease)	2015	In %	2014	In%	% increase/ (decrease)
ASSETS RSD assets	40,296,932	33.22	34,425,938	34.10	17.05	40,392,692	34.38	34,498,220	35.29	17.09
Foreign currency assets	80,991,755	66.78	66,529,499	65.90	21.74	77,095,073	65.62	63,254,301	64.71	21.88
Total assets	121,288,687	100	100,955,437	100	20.14	117,487,765	100	97,752,521	100	20.19
LIABILITIES AND EQUITY RSD liabilities and equity Foreign currency liabilities and	40,345,420	33.26	36,824,568	36.48	9.56	40,249,570	34.26	36,716,902	37.56	9.62
equity	80,943,267	66.74	64,130,869	63.52	26.22	77,238,195	65.74	61,035,619	62.44	26.55
Total liabilities and equity	121,288,687	100	100,955,437	100	20.14	117,487,765	100	97,752,521	100	20,19



# 2. AUTHENTIC PRESENTATION OF THE BANK'S DEVELOPMENT AND PERFORMANCE, PARTICULARLY THE FINANCIAL SITUATION OF THE BANK AND DATA RELEVANT FOR THE ASSESSMENT OF THE BANK'S ASSETS (Continued)

The Group's RSD asset subtotal comprised 33.22% of the total assets, recording a growth of 17.05% in 2015, whereas the RSD liability and equity subtotal at the Group level comprised 33.26% of the total liabilities and equity, recording a growth of 9.56% in 2015. However, the Group's foreign currency asset subtotal was still more significant as it comprised 66.78% of the total assets and increased by 21.74% year on year. The Group's foreign currency liability and equity subtotal was equally more significant, comprising 66.74% of the total liabilities and equity as of December 31, 2015 and recording an increase of 26.22% year on year.

The Bank's RSD assets comprised 34.38% of its total assets, having risen by 17.09% in 2015, while its RSD liabilities and equity comprised 34.26% of the Bank's total liabilities and equity, having risen by 9.62% in 2015. However, the Bank's foreign currency asset subtotal was still more significant as it comprised 65.62% of the total assets with a 21.88% increase year on year. The Bank's foreign currency liability and equity subtotal was equally more significant, comprising 65.74% of the total liabilities and equity as of December 31, 2015 and recording an increase of 26.55% year on year.

#### **Equity**

As of December 31, 2015 the Group's equity totaled RSD 16,080,687 thousand (December 31, 2014: RSD 14,737,659 thousand). The Bank's equity totaled RSD 15,999,481 thousand as of December 31, 2015 (December 31, 2014: RSD 14,658,819 thousand).

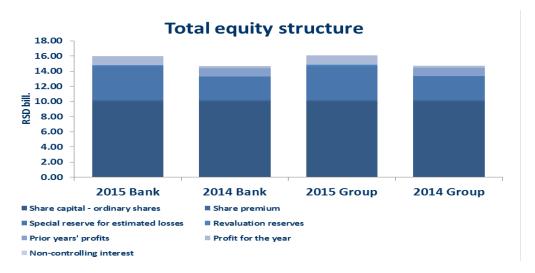
The total equity structure is provided below:

				In RSD '000
	Consol	idated	Ва	nk
	2015	2014	2015	2014
Share capital – ordinary shares	10,040,000	10,040,000	10,040,000	10,040,000
Share premium	124,475	124,475	124,475	124,475
Special reserve for estimated losses	4,461,189	3,160,190	4,425,448	3,091,087
Revaluation reserves	220,287	59,273	220,102	59,273
Prior years' profits	=	1,071,176	-	1,071,176
Profit for the year	1,191,045	239,445	1,189,456	272,808
Non-controlling interest	43,691	43,100		
Balance at December 31	16,080,687	14,737,659	15,999,481	14,658,819



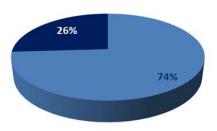
2. AUTHENTIC PRESENTATION OF THE BANK'S DEVELOPMENT AND PERFORMANCE, PARTICULARLY THE FINANCIAL SITUATION OF THE BANK AND DATA RELEVANT FOR THE ASSESSMENT OF THE BANK'S ASSETS (Continued)

Equity (Continued)



As of December 31, 2015 the Bank's subscribed and paid in capital comprised 1,004,000 ordinary shares with the par value of RSD 10,000 per share (December 31, 2014: 1,004,000 ordinary shares with the par value of RSD 10,000 per share). During 2015 and 2014 there were no changes in share capital.

#### Share capital structure



The Bank's majority shareholder is Erste Group Banka AG, Vienna with a 74% interest in the Bank's share capital as of December 31, 2015.

■ Erste Group Bank AG ■ Steiermärkische Bank und Sparkassen AG,

The Bank's shareholder structure as of December 31, 2015 and 2014 is provided below:

Shareholder	Share count	Interest %
Erste Group Banka AG, Vienna Steiermärkische Bank und Sparkassen AG, Graz	742,960 261,040	74.00 26.00
Total	1,004,000	100.00

S-Leasing's equity is owned by Erste Bank a.d., Novi Sad (75% equity interest) and Steiermaerkische Bank und Sparkassen AG, Graz, Austria (25% equity interest).



- 2. AUTHENTIC PRESENTATION OF THE BANK'S DEVELOPMENT AND PERFORMANCE, PARTICULARLY THE FINANCIAL SITUATION OF THE BANK AND DATA RELEVANT FOR THE ASSESSMENT OF THE BANK'S ASSETS (Continued)
- Corporate Social Responsibility

Corporate social responsibility is presented for the Bank only, as the parent entity and leader of the Group.

Erste Bank a.d. Novi Sad is a member of Erste Group, a financial institution with a tradition of almost 200 years, for which since its very beginning corporate social responsibility has represented an integral part of the corporate philosophy and long-term business strategy. We were established as the first savings bank in Austria in 1819, with a twofold objective – to allow "ordinary" people access to the financial services and to support social activities in the community we work in. The same mindset applies today.

To Erste Bank corporate social responsibility represents a strategic framework for company governance, based on the investment in long-term and stable relationships with all key stakeholders and determination to actively contribute to the development and well-being of the society of which we are an inseparable part. Corporate social responsibility is an approach that enables us to face the challenges of the modern market more successfully, acting in partnership with other industries. It is a concept that encourages us to be innovative, supportive of sustainable growth, responsible in risk management and cost reduction, thus achieving better results for the customers and our organization, as well as for the community we work in.

The currently effective Corporate Social Responsibility Strategy of Erste Bank a.d. Novi Sad adopted for the period from 2015 to 2019 was created on the following principles: connection with the core business, balance, and holistic and integrative approaches. The Strategy has been implemented in six basic areas with clearly defined objectives followed by one key focus topic and several additional topics, which all together provide unambiguous guidelines for specific programs, projects and initiatives.

AREA	OBJECTIVE	PRIORITY TOPICS
Corporate governance	Further improvement of the existing practice of good corporate governance	Transparent management practices  Prevention of conflict of interest  Development of socially responsible business operation through associated initiatives
Responsibility to the clients	Tighter integration of the social responsibility within the business operation	Responsible financing Financial inclusion Responsible communication with the clients
Responsibility within the working environment	Further development of the motivating working environment based on the rights and needs of the employees	Development and education of employees  Health and safety at the workplace  Social support to the employees
Responsibility within the supply chain	Minimization of negative and maximization of positive Bank's influences on the society and environment through the supply chain	Application of the social environment criterion in assessment of suppliers  Application of the environment protection criterion in assessment of suppliers
Responsibility to the local community	Further development of local communities in all relevant aspects	Investment in the development of potentials of the community members  Promotion of the corporate and individual philanthropy
Environmental responsibility	Contribution to the preservation of environment through minimization of negative and maximization of positive Bank's influences	Responsible resource management Responsible financing Raising awareness of the employees on the significance of the environmental protection



- 2. AUTHENTIC PRESENTATION OF THE BANK'S DEVELOPMENT AND PERFORMANCE, PARTICULARLY THE FINANCIAL SITUATION OF THE BANK AND DATA RELEVANT FOR THE ASSESSMENT OF THE BANK'S ASSETS (Continued)
- Corporate Social Responsibility (Continued)

Values that are deeply rooted in our business and values we stand for are: support, responsibility, trust, innovativeness and creation.

A specificity of our engagement represents efforts we are putting in promotion of the concept of corporate social responsibility in Serbia, both on our own example and through intensive collaboration with our partners form the public and non-profit sectors. In accordance with such policy, our Bank is one of the founders and an active member of the initiatives advocating the corporate social responsibility in Serbia, such as the United Nations Global Compact COP for Serbia, the Corporate Social Responsibility Forum, Corporate Social Responsibility Task Force with the Association of Banks of Serbia, etc.

In addition to our wish to be a reliable partner to both the corporate and retail customers, given our long-term commitment to the Serbian market, we see our role as that of an active and continuous contribution to the development of the society and culture. Erste Bank pays special attention to the programs of investments in the community. In the course of 2015 Erste Bank supported about 60 different cultural and artistic programs, science popularization, scientific programs, promotion of entrepreneurship (social and micro entrepreneurship), as well as programs of financial literacy for children and youth with RSD 17.6 million. Additional RSD 1.5 million was invested in seven volunteer actions of the Bank's employees, which were organized in Užice, Futog, Zrenjanin, Belgrade, Kulpin, Iriški Venac and Budisava.

One of the most important and largest projects in 2015 was the launch of the Bank's new donations platform **www.superste.net**. Superste.net is a platform intended for all young creative individuals and groups seeking support in knowledge and finance resourced for development of socially responsible projects. The portal is a source of information on advertisements organized throughout the year by Erste Bank, and at the same time a platform for promoting successful initiatives and projects of social significance. In 2015 the Bank invested RSD 13 million in in the development of the Superste.net platform and realization of the winning ideas of the first program cycle. Further information is available at the portal **www.superste.net**.

Media and the public recognized the significance of the topics that Erste Bank was devoted to in 2015, which is evident by the number of releases and announcements in the media. With the total of 1,808 recorded media announcements the Bank came third among the banks in 2015, while with 471 recorded announcements in the area of socially responsible programs, the Bank took the number one position.

As top socially responsible business topics of the Bank in 2015 the media recognized the following:

- 1. Support to programs, festivals and other cultural and artistic projects;
- 2. Superste.net new donation platform of Erste Bank; and
- 3. Green ideas, young entrepreneurs program realized in cooperation with Trag Fund.
- \* Note: all figures on the media presence of the Bank provided in this section are based on the clipping reports and analyses prepared by Executive Group and Ninamedia.

Reporting on the corporate social responsibility is to us an integral part of a broader process we are committed to in the long term. It is our aim to present to our numerous stakeholders in a clear and transparent way all activities and initiative realized within a year, and to announce the future plans and programs. Since 2008 we have been regularly posting annual corporate social responsibility reports and since 2011, as the first among banks and one among the first companies in Serbia in general, we have based our reports on globally recognized framework - GRI (Global Reporting Initiative). As from 2013 the Bank has expanded and enhanced the corporate social responsibility report by introducing indicators defined by GRI exclusively for the financial sector. Due to our reliance on the GRI Financial Services Sector Supplement (FSSS), the Bank's report on the corporate social responsibility has become a relevant source of data for international financial institutions the Bank cooperates with. In 2015 the Bank implemented the latest GRI G.4 reporting principles.

All reports on the Erste Bank's corporate social responsibility may be found at the following link: http://www.erstebank.rs/en/CSR/About\_us. The report on corporate social responsibility of Erste Bank for 2015 will be released and posted on the Bank's website until the end of July 2016.



#### 3. ENVIRONMENTAL RESPONSIBILITY

Environmental responsibility is presented for the Bank only, as the parent entity and leader of the Group.

Despite the fact that the Bank is not a major polluter in terms of direct impact of its business on the environment, Erste Bank has been monitoring and measuring its impact in accordance with the global trends for years now, with the aim of early identifications and minimization year in year out. The Bank's strategic commitment to this issue is manifested in the fact that one of the pillars of its Socially Responsible Business Operation Strategy is none other than the environmental responsibility.

The Bank's consistency in this area of its business is demonstrated by the adoption and successful implementation of the Natural and Social Environment Protection Policy and the Responsible Funding Policy. With regard to its core banking business, the Bank made progress in monitoring and reducing the primary harmful effects related to the responsible use of resources – in addition to the updated version of the currently effective Procedure on Waste Management, in 2015 the Bank also adopted the local Policy on Energy Management.

During 2015 the Project Credit360 application was implemented at the level of Erste Group in collaboration with CRedit360 from UK. The objective of implementation was to enable creating an adequate form for more precise processing of the impact on the environment in accordance with the global standards.

Publications, in-house Pulse Magazine and the Report on the Socially Responsible Activities of the Bank are printed out on FSC paper (paper from the controlled forest cultivation), and from 2013. The Bank has been using 100% recycled paper for office purposes. For years now the Bank has been recycling office paper, PET bottles and packaging and electronic waste. In order to promote and further develop the concept of green branches, as stimulated with the DOP Strategy of the Bank, in 2015 we continued to furnish and refurbish our branch offices per this principle. The total of 12 branches have been refurbished at this principle.

In 2015we have recorded the following impact:

- Recorded total CO2 emission: 2,935 t/a CO2eq (this information relates to the aggregate emission of the greenhouse gases in tons – CO2 equivalent) Total energy consumption (kWh/a):\* 4,327.614 kWh
- Electricity: 2,514,016 kWh/a
- Heating and air conditioning: 1,813,598 kWh/a
- Total water consumption (m3):\*\* 8,414 m3
- Total CO2 emission (t/a CO2eq):"\*\*\* 2.935
- Total quantity of waste (kg): 49,828 kg
- Recycled 23,070 kg
- Total environmental protection costs: RSD 51,655,198.04.
- Relates to indirect energy, obtained and consumed form non-renewable energy sources (electricity and heating and cooling/air conditioning).
- Relates to the water consumed from the Water Supply Company.
- \*\*\* Relates to indirect emission since the Bank is in no possession or control of direct sources.



### 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015

#### 4.1. THE BANK'S REGULATORY CAPITAL

The Bank was in full compliance with the requirements of the National Bank of Serbia's Decision on the Capital Adequacy of Banks (Official Gazette of RS, nos. 46/2011, 6/2013 and 51/2014) upon regulatory capital calculation.

The Bank's total regulatory capital is the sum of the core (Tier 1) capital and supplementary (Tier 2) capital net of deductible items:

- The core capital is comprised of the share capital, share premium, reserves from profit and prior years' retained earnings and decreased by intangible assets and regulatory value adjustments departing from IFRS/IAS (unrealized losses on securities available for sale and required reserve from profit for estimated losses per balance sheet assets and off-balance sheet items).
- The supplementary capital is comprised of subordinated liabilities and a portion of positive revaluation reserves arisen from the effects of the fair value adjustment of assets, securities and other assets stated within these reserves under IFRS/IAS.
- Equity deductible items are comprised of equity investments in other finance sector entities in excess of 10% of their equity.

The Bank manages its capital structure and makes the necessary adjustments in accordance with the changes in the economic conditions and risk inherent in the Bank's activities.

The Bank manages its capital in order to:

- comply with the capital requirements set by the National Bank of Serbia;
- ensure that the level and composition of capital that can support the expected growth in loans and receivables;
- ensure the a long-term going concern continuance and returns to the shareholders and benefits to other stakeholders; and
- provide a solid capital base to support the development of its business.

The Bank also takes care that the amount of its capital in the course of its operations is above EUR 10,000,000 in the RSD equivalent at the official middle exchange rate of NBS in accordance with the Law on Banks.

The Bank's shareholders are Erste Group Bank AG, Vienna, with a 74% equity interest, and Steiermärkische Bank und Sparkassen AG, Graz, with a 26% equity interest in the Bank's share capital.

In accordance with NBS Decision on the Disclosure of Data and Information by Banks, more detailed information on the Bank's capital are provided in the following Schedules:

- Form PI-KAP (Schedule 1) a detailed structure of the Bank's regulatory capital as of December 31, 2015 (with references to the statement of financial position line items presented in Schedule 3 hereunder);
- Form PI-FIKAP (Schedule 2) basic characteristic of the regulatory capital components;
- Form PI-UPK (Schedule 3) the Bank's statement of financial position (balance sheet) prepared in accordance with IFRS/IAS and broken down line items presented so that they can be associated with the equity line items form the statement on equity prepared in accordance with NBS Decision on Capital Adequacy (Schedule 1).



- 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)
- 4.1. THE BANK'S REGULATORY CAPITAL (Continued)
- 2. Schedule 1 Form PI- KAP

Data on the Bank's capital position

(In RSD '000)

	(In RSD '000)					
No.	ITEM	Amount	Reference to Schedule 3			
ı	TOTAL CORE CAPITAL	12,111,235				
1.	CORE CAPITAL BEFORE DEDUCTIBLES	14,589,923				
1.1.	The nominal value of paid-in shares, other than preferential	10,040,000	а			
1.2.	Share premium	124,475	b			
1.3.	Reserves from profit	4,425,448	V			
1.4.	Prior year's retained earnings		g			
1.5.	Current year's profit		d			
1.6.	Non-controlling interests in subordinate entities		đ			
1.7.	Other positive consolidated reserves		е			
2.	CORE CAPITAL DEDUCTIBLE ITEMS	2,478,688				
2.1.	Prior years' losses		ž			
2.2.	Current year's loss		Z			
2.3.	Intangible assets	350,852	i			
2.4.	Acquired own cumulative preferential shares		j			
2.5.	Amount of shares received in pledge other than cumulative preferential shares		k			
2.6.	Regulatory value adjustment	2,127,835				
2.6.1.	Unrealized losses on securities available for sale	1,837	1			
2.6.2.	Other net negative revaluation reserves		lj			
2.6.3.	Gains on bank liabilities measured at fair value resulting from the change in the bank's credit assessment		m			
2.6.4.	Required reserve from profit for estimated losses on balance-sheet assets and off-balance sheet items of the bank	2,125,998				
2.7.	Other negative consolidated reserves		n			
II	TOTAL SUPPLEMENTARY CAPITAL	1,235,815				
1.	SUPPLEMENTARY CAPITAL BEFORE DEDUCTIBLES	1,235,815				
1.1.	Par value of paid in cumulative preferential shares	1,200,010	nj			
1.2.	Share premium on the issue of cumulative preferential shares		0			
1.3.	Part of revaluation reserves of the bank	193,306	p			
1.4.	Hybrid capital instruments	100,000	r			
1.5.	Subordinated liabilities	1,042,509	S			
1.6.	Overallocation of impairment allowances, provisions and necessary reserves relative to expected losses	1,042,000	<u> </u>			
2.	SUPPLEMENTARY CAPITAL DEDUCTIBLE ITEMS	0				
2.1.	Acquired own cumulative preferential shares		t			
2.2.	Receivables in respect of balance-sheet assets and off-balance sheet items secured by a hybrid instrument or a subordinated liability					
2.3.	Amount of cumulative preferential shares received in pledge		ć			
2.4.	Amount of capital exceeding the limitation for supplementary capital					
III	TOTAL CAPITAL	13,253,490				
1.	TOTAL CAPITAL BEFORE DEDUCTIBLES	13,347,051				
2.	DEDUCTIBLES FROM THE CAPITAL	93,560				
	of which: deductions from core capital	46,780				
	of which: deductions from supplementary capital	46,780				
2.1.	Direct or indirect investment in banks and other financial sector entities that exceed 10% of the capital of such banks and/or other financial sector entities	93,560	(u+f+h)			
2.2.	Investments in hybrid instruments and subordinated liabilities of other banks and financial sector entities in which the bank has direct or indirect investment that exceed 10% of the capital of such entities					
2.3.	Total amount of direct and indirect investment in banks and other financial sector entities in the amount of up to 10% of their capital, as well as investment in their hybrid instruments and subordinated liabilities that exceed 10% of the sum of core and supplementary capital of the bank for which the calculation of capital is made					



## 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

#### 4.1. THE BANK'S REGULATORY CAPITAL (Continued)

3. Schedule 1 – Form PI- KAP (Continued)

(In RSD '000)

			(111 K3D 000)
No.	ITEM	Amount	Reference to Schedule 3
2.4.	Amount exceeding qualified stake in non-financial sector entities		
2.5.	Underallocation of impairment allowances, provisions and necessary reserves relative to expected losses		
2.6.	Amount of exposure on free deliveries when the counterparty failed to fulfil its obligation within 4 working days		
2.7.	Receivables and potential liabilities toward related parties or employees in the bank which the bank has negotiated under the terms that are more favorable than the terms negotiated with other parties		
IV	NOTES		
	Positive/negative difference between total impairment allowances of balance sheet assets, provisions for losses on off-balance sheet items and required reserves from profit, on the one hand, and the amount of total expected losses according to the IRB Approach, on the other		
	Amount of impairment allowances, provisions and required reserves from the bank's profit		
	of which: on a group basis		
	of which: on an individual basis		
	Expected loss amount according to IRB Approach		
	Gross amount of subordinated liabilities	1,824,392	

Schedule 2 - Form PI-FIKAP

Data on the basic characteristics of the financial instruments included in the calculation of the Bank's capital

No.	Instrument characteristics	Bank's share capital	Subordinated loan approved by Erste Group Bank AG, Vienna
1.	Issuer	Erste Bank a.d. Novi Sad	Erste Bank a.d. Novi Sad
2.	Regulatory treatment		
2.1.	Treatment under the Decision on Capital Adequacy	Core capital instrument	Supplementary capital instrument
2.2.	Individual/group/individual and group level o inclusion of the instrument in the capital at the group level	Individual and group	Individual and group
2.3.	Instrument type	Ordinary shares	Subordinated debt issues as a financial instrument
3.	Amount recognized for the purpose of calculating capital (in RSD '000 as of the last reporting date)	For regulatory capital calculation RSD 10,164,475 thousand is recognized (nominal amount of shares paid increased by the share premium of RSD 124,475 thousand).	RSD 1,042,509 thousand included in the supplementary capital; the amount obtained using appropriate weights to reduce liabilities in the past five years before maturity (cumulative by 20% annually) under the Decision on Capital Adequacy.
4.	Instrument's nominal value	RSD 10,040,000 thousand	EUR 15,000,000
5.	Accounting classification	Share capital	Liability – amortized cost
6.	Initial date of instrument issuance	August 2005 (date of acquisition of Novosadska banka a.d. by members of Erste Group)	December 27, 2011
7.	Instrument with or without maturity date	Without maturity date	With maturity date
7.1.	Original maturity date	No maturity date	December 27, 2021
8.	Call option of the issuer	NO	NO



## 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

#### 4.1. THE BANK'S REGULATORY CAPITAL (Continued)

Schedule 2 - Form PI-FIKAP (Continued)

No.	Instrument characteristics	Bank's share capital	Subordinated loan approved by Erste Group Bank AG, Vienna
9.	Coupons/Dividends		Interest on subordinated loan
9.1.	Fixed or variable	Variable	Variable
9.2.	Full, partial or no discretion regarding the time of payment of dividends/coupons	Full discretion	No discretion
9.3.	Full, partial or no discretion regarding the amount of dividends/coupons	Full discretion	No discretion
9.4.	Step-up option	NO	NO
9.5.	Non-cumulative or cumulative dividends/coupons	Non-cumulative	Non-cumulative
10.	Convertible or non-convertible instrument	Non-convertible	Non-convertible
11.	Write-off option	NO	NO
12.	Type of instrument which will be paid off directly before the said instrument during bankruptcy and/or liquidation	Subordinated debt issues as a financial instrument	Other

#### Schedule 3 - Form PI-UPK

Breakdown of the Bank's balance sheet components with references to the items of regulatory capital (Schedule 1)

(In RSD '000)

Item designation	ITEM	Balance Sheet	Reference
A	ASSETS		
A.I	Cash and assets with the central bank	18,523,428	
A.II	Pledged financial assets		
A.III	Financial assets recognized at fair value through income statement and held for trading	8,363,472	
A.IV	Financial assets initially recognized at fair value through income statement		
A.V	Financial assets available for sale	3,446,272	
A.VI	Financial assets held to maturity	7,008,412	
A.VII	Loans and receivables from banks and other financial organizations	2,733,351	
A.VIII	Loans and receivables from clients	75,182,667	
A.IX	Changes in fair value of hedged items		
A.X	Receivables arising from financial derivatives intended for hedging		
A.XI	Investments in associates and joint ventures		
	Of which direct or indirect investments in banks and other FIS entities		u
A.XII	Investments in subsidiaries	93,560	
	Of which direct or indirect investments in banks and other FIS entities	93,560	f
A.XIII	Intangible assets	350,852	i
A.XIV	Property, plant and equipment	733,119	
A.XV	Investment property	238,508	
A.XVI	Current tax assets	1,116	
A.XVII	Deferred tax assets	161,382	
A.XVIII	Non-current assets held for sale and discontinued operations		
A.XIX	Other assets	651,624	
	Of which direct or indirect investments in banks and other FIS entities in excess of 10% of their equity		h
A.XX	TOTAL ASSETS (ADP items from 0001 to 0019 in the balance sheet)	117,487,765	



# 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

## 4.1. THE BANK'S REGULATORY CAPITAL (Continued)

Schedule 3 - Form PI-UPK (Continued)

_		,	RSD '00
Item esignation	ITEM	Balance Sheet	Referen
Р	LIABILITIES		
РО	LIABILITIES		
PO.I	Financial liabilities recognized at fair value through income statement and held for trading	94,235	
PO.II	Financial liabilities initially recognized at fair value through income statement		
PO.III	Liabilities arising from financial derivatives intended for hedging		
PO.IV	Deposits and other liabilities to banks, other financial organizations and central bank	30,282,165	
PO.V	Deposits and other liabilities to other clients	68,295,393	
PO.VI	Changes in fair value of hedged items		
PO.VII	Own securities issued and other borrowings		
	Of which liabilities per hybrid instruments		r
PO.VIII	Subordinated liabilities	1,824,946	
	Of which subordinated liabilities included in the supplementary capital of the Bank	1,042,509	s
PO.IX	Provisions	534,486	
PO.X	Liabilities under assets held for sale and discontinued operations		
PO.XI	Current tax liabilities		
PO.XII	Deferred tax liabilities		
PO.XIII	Other liabilities	457,059	
PO.XIV	TOTAL LIABILITIES (ADP items from 0401 to 0413 in the balance sheet)	101,488,284	
	CAPITAL		
PO.XV	Share capital	10,164,475	
	Of which nominal value of shares paid in, except for preferential cumulative shares	10,040,000	а
	Of which share premium per share capital, except for preferential cumulative shares	124,475	b
	Of which nominal value of preferential cumulative shares		nj
	Of which share premium per preferential cumulative shares		0
PO.XVI	Own shares		
	Of which acquired own shares, except for preferential cumulative shares		j
	Of which acquired own preferential cumulative shares		t
PO.XVII	Profit	1,189,456	
	Of which prior years' retained earnings		g
	Of which current year's profit	1,189,456	
	Of which current year's profit decided by the Assembly to be allocated to the core capital		d
PO.XVIII	Loss		
	Of which prior years' accumulated losses		ž
	Of which current year's loss		z
PO.XIX	Reserves	4,645,550	
	Of which reserves from profit as element of the core capital	4,425,448	v
	Of which other positive consolidated reserves		е
	Of which other negative consolidated reserves		n
	Of which other negative revaluation reserves, net		lj
	Of which profit per liabilities measured at fair value realized due to changes in the Bank's credit rating		m
	Of which positive revaluation reserves arisen from the effects of fair value adjustment of fixed assets, securities and other assets credited to these reserves under IFRS/IAS	193,306	р



## 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

#### 4.1. THE BANK'S REGULATORY CAPITAL (Continued)

Schedule 3 - Form PI-UPK (Continued)

(In RSD '000)

Item designation	ITEM	Balance Sheet	Reference
	Of which unrealized losses on securities available for sale	1,837	I
	Of which actuarial gains	28,358	
	Of which tax liabilities	275	
PO.XX	Unrealized losses		
PO.XXI	Non-controlling interests		
	Of which non-controlling interests in subordinate entities		đ
PO.XXII	TOTAL CAPITAL (result of adding up and/or subtracting the following ADP items from the balance sheet: 0415 - 0416 + 0417 - 0418 + 0419 - 0420 + 0421) ≥ 0	15,999,481	
PO.XXIII	TOTAL CAPITAL SHORTFALL (result of adding up and/or subtracting the following ADP items from the balance sheet: 0415 - 0416 + 0417 - 0418 + 0419 - 0420 + 0421) < 0		
PO.XXIV	TOTAL LIABILITIES AND EQUITY (result of adding up and/or subtracting the following ADP items from the balance sheet: 0414 + 0422 - 0423)	117,487,765	
В.П.	OFF-BALANCE SHEET ITEMS		
В.П.А.	Off-balance sheet assets	143,595,947	
-	Of which shares of banks received as pledges, except for preferential cumulative shares		k
	Of which preferential cumulative shares received as pledges		ć
В.П.П.	Off-balance sheet liabilities	143,595,947	

#### 4.2. CAPITAL ADEQUACY

In accordance with NBS Decision on Capital Adequacy, the total amount of capital requirements is computed relative to the regulatory capital. The amount of regulatory capital must be available in the minimum amount equal to the sum of the minimum capital requirements.

The minimum capital requirement in accordance with NBS Decision on Capital Adequacy, i.e. capital adequacy ratio was complied with by the Bank over the entire reporting period. As of December 31, 2015 the Bank's capital adequacy ratio equaled 17.88%.

Based on the Bank's operating activities capital requirements for credit risk, market risks (equity price risk per debt securities and foreign exchange risk) and operational risk.

The credit risk capital requirement is calculated by multiplying the total risk-weighted assets by 12%. The Bank calculates risk-weighted assets using the standardized approach for all exposures.

As of December 31, 2015 the Bank calculated regulatory capital requirements for absorption of market risks – equity price risk and foreign exchange risk.

The capital requirement for price risk per debt securities is a sum of the capital requirements for specific and general equity price risks per such securities multiplied by 1.5. The capital requirement for general price risk is computed using the standardized approach — maturity method. The capital requirement for specific price risk depends on the issuer of the debt security, issuer's external or internal credit rating and the outstanding maturity. As of December 31, 2015, the bank was not exposed to the specific price risk per debt securities.

Foreign exchange capital requirement is computed by multiplying the sumo of total open foreign currency position and absolute value of the net open position in gold by 12%.

The Bank applies the basic indicator approach (BIA) in calculation of the regulatory capital requirement for operational risk.

Form PI-AKB (Schedule 4) - breakdown of the computed capital requirement as of December 31, 2015 is provided hereafter.



# 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

## 4.2. CAPITAL ADEQUACY (Continued)

Schedule 4 - Form PI-AKB

Data on total capital requirements and capital adequacy ratio at the Bank level

				(In RSD '000)
No.	ITEM	Amount	Coverage by core capital	Coverage by supplementary capital
		1	2	3
1	CAPITAL	13,253,490		
1.	TOTAL CORE CAPITAL	12,064,455		
2.	TOTAL SUPPLEMENTARY CAPITAL	1,189,035		
II II	CAPITAL REQUIREMENTS	8,893,864		
1.	CAPITAL REQUIREMENTS FOR CREDIT RISK, COUNTERPARTY RISK AND SETTLEMENT/DELIVERY RISK IN CASE OF FREE DELIVERIES	7,814,855	7,814,855	
1.1.	Standardized approach (SA)	65,123,793		
1.1.1.	Exposures to central governments and central banks	0		
1.1.2.	Exposures to territorial autonomies and local self- government units	778,645		
1.1.3.	Exposures to public administrative bodies	13,030		
1.1.4.	Exposures to multilateral development banks	0		
1.1.5.	Exposures to international organizations	0		
1.1.6.	Exposures to banks	555,203		
1.1.7.	Exposures to corporates	41,300,954		
1.1.8.	Retail exposures	15,194,159		
1.1.9.	Exposures secured by real estate collateral	5,498,439		
1.1.10.	Past due items	285,585		
1.1.11.	High-risk exposures	0		
1.1.12.	Exposures in the form of covered bonds	0		
1.1.13.	Exposures in the form of open-end investment funds	0		
1.1.14.	Other exposures	1,497,778		
1.2.	Internal Ratings Based Approach (IRB)			
1.2.1.	Exposures to central governments and central banks			
1.2.2.	Exposures to banks			
1.2.3.	Exposures to corporates			
1.2.4.	Retail exposures			
1.2.4.1.	Retail exposures secured by real estate collateral			
1.2.4.2.	Qualifying revolving retail exposures			
1.2.4.3.	Other retail exposures			
1.2.5.	Equity exposures			
1.2.5.1.	Approach applied:			
1.2.5.1.1.	Simple Risk Weight Approach			
1.2.5.1.2.	PD/LGD Approach			
1.2.5.1.3.	Internal Models Approach			
1.2.5.2.	Types of equity exposures			
1.2.5.2.1.	Exchange traded equity exposures			
1.2.5.2.2.	Non-exchange traded equity exposures in sufficiently diversified portfolios			
1.2.5.2.3.	Other equity exposures			
1.2.5.2.4.	Equity exposures to which a bank applied Standardized Approach to credit risk			
1.2.6.	Exposures to other assets			



# 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

#### 4.2. CAPITAL ADEQUACY (Continued)

Schedule 4 - Form PI-AKB (Continued)

(In RSD '000)

No.	ITEM	Amount	Coverage by core capital	Coverage by supplementary capital
		1	2	3
2	CAPITAL REQUIREMENTS FOR SETTLEMENT/DELIVERY RISK ARISING FROM UNSETTLED TRANSACTIONS	0	0	
3	CAPITAL REQUIREMENTS FOR MARKET RISKS	118,981	118,981	
3.1.	Capital requirements for price, foreign exchange and commodity risks calculated under standardized approaches	118,981	118,981	
3.1.1.	Capital requirements for price risk arising from debt securities	103,527	103,527	
3.1.2.	Capital requirements for price risk arising from equity securities	0	0	
3.1.3.	Capital requirements for foreign exchange risk	15,454	15,454	
3.1.4.	Capital requirements for commodity risk			
3.2.	Capital requirements for price, foreign exchange and commodity risks calculated under the Internal Models Approach			
4	CAPITAL REQUIREMENTS FOR OPERATIONAL RISK	960,028	960,028	
4.1.	Capital requirements for operational risk calculated under the Basic Indicator Approach	960,028	960,028	
4.2.	Capital requirements for operational risk calculated under the Standardized Approach			
4.3.	Capital requirements for operational risk calculated under the Advanced Approach		·	
5	COVERAGE OF CAPITAL REQUIREMENTS	8,893,864	8,876,020	
III	CAPITAL ADEQUACY RATIO (%)	17.88		

#### 4.3. BANKING GROUP

As of January 15, 2014, the Bank became the parent entity of the banking group comprised of Erste Banka a.d. Novi Sad and Finance Leasing Company S-Leasing doo, Beograd.

The Banking Group prepares consolidated financial statements in accordance with IFRS for the purpose of control of the Banking Group on the consolidated level in accordance with the relevant NBS Decision.

The subsidiary S-Leasing is consolidated using the full consolidation method.

What follows are breakdowns of the financial figures of the Banking Group:

- Form PI-KAP (Schedule 1) a detailed structure of the consolidated level regulatory capital as of December 31, 2015 (with references to the statement of financial position line items presented in Schedule 3a hereunder);
- Form PI-FIKAP (Schedule 2) basic characteristic of the regulatory capital components on the consolidated level;
- Form PI-UPK (Schedule 3) is comprised of 2 tables:
- Table K1 comparative breakdown of the consolidated statement of financial position (balance sheet) prepared in accordance with IFRS/IAS from the consolidated financial statements for the purpose of control of the Banking Group.
- Table K2 the Banking Group's statement of financial position (balance sheet) prepared in accordance with IFRS/IAS from the consolidated financial statements with broken down line items presented so that they can be associated with the equity line items form the statement on equity prepared in accordance with NBS Decision on Capital Adequacy (Schedule 1).
- Form PI-AKB (Schedule Cons 4) calculated capital requirements on the consolidated level.



# 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

## 4.3. BANKING GROUP (Continued)

Schedule 1 - Form PI- KAP - Consolidated level

Data on the consolidated capital position

			(In RSD '000)
No.	ITEM	Amount	Reference to Schedule 3
1	UKUPAN OSNOVNI KAPITAL	12,189,103	
1.	TOTAL CORE CAPITAL	14,668,762	
1.1.	CORE CAPITAL BEFORE DEDUCTIBLES	10,040,000	a
1.2.	The nominal value of paid-in shares, other than preferential	124,475	b
1.3.	Share premium	4,425,448	٧
1.4.	Reserves from profit		g
1.5.	Prior year's retained earnings		d
1.6.	Current year's profit	43,100	đ
1.7.	Other positive consolidated reserves	35,740	е
2.	CORE CAPITAL DEDUCTIBLE ITEMS	2,479,660	
2.1.	Prior years' losses		ž
2.2.	Current year's loss		Z
2.3.	Intangible assets	351,824	i
2.4.	Acquired own cumulative preferential shares		j
2.5.	Amount of shares received in pledge other than cumulative preferential shares		k
2.6.	Regulatory value adjustment	2,127,835	
2.6.1.	Unrealized losses on securities available for sale	1,837	I
2.6.2.	Other net negative revaluation reserves		lj
2.6.3.	Gains on bank liabilities measured at fair value resulting from the change in the bank's credit assessment		m
2.6.4.	Required reserve from profit for estimated losses on balance-sheet assets and off- balance sheet items of the bank	2,125,998	
2.7.	Other negative consolidated reserves		n
II	TOTAL SUPPLEMENTARY CAPITAL	1,235,815	
1.	SUPPLEMENTARY CAPITAL BEFORE DEDUCTIBLES	1,235,815	
1.1.	Par value of paid in cumulative preferential shares		nj
1.2.	Share premium on the issue of cumulative preferential shares		0
1.3.	Part of revaluation reserves of the bank	193,306	р
1.4.	Hybrid capital instruments		r
1.5.	Subordinated liabilities	1,042,509	S
1.6.	Overallocation of impairment allowances, provisions and necessary reserves relative to expected losses		



# 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

## 4.3. BANKING GROUP (Continued)

Schedule 1 - Form PI- KAP - Consolidated level

			(In RSD '000)
No.	ITEM	Amount	Reference to Schedule 3
2.	SUPPLEMENTARY CAPITAL DEDUCTIBLE ITEMS	0	
2.1.	Acquired own cumulative preferential shares		t
2.2.	Receivables in respect of balance-sheet assets and off-balance sheet items secured by a hybrid instrument or a subordinated liability		
2.3.	Amount of cumulative preferential shares received in pledge		ć
2.4.	Amount of capital exceeding the limitation for supplementary capital		
III	TOTAL CAPITAL	13,331,358	
1.	TOTAL CAPITAL BEFORE DEDUCTIBLES	13,424,918	
2.	DEDUCTIBLES FROM THE CAPITAL	0	
	of which: deductions from core capital	0	
	of which: deductions from supplementary capital	0	
2.1.	Direct or indirect investment in banks and other financial sector entities that exceed 10% of the capital of such banks and/or other financial sector entities	0	(u+f+h)
2.2.	Investments in hybrid instruments and subordinated liabilities of other banks and financial sector entities in which the bank has direct or indirect investment that exceed 10% of the capital of such entities		
2.3.	Total amount of direct and indirect investment in banks and other financial sector entities in the amount of up to 10% of their capital, as well as investment in their hybrid instruments and subordinated liabilities that exceed 10% of the sum of core and supplementary capital of the bank for which the calculation of capital is made		
2.4.	Amount exceeding qualified stake in non-financial sector entities		
2.5.	Underallocation of impairment allowances, provisions and necessary reserves relative to expected losses		
2.6.	Amount of exposure on free deliveries when the counterparty failed to fulfil its obligation within 4 working days		
2.7.	Receivables and potential liabilities toward related parties or employees in the bank which the bank has negotiated under the terms that are more favorable than the terms negotiated with other parties		
IV	NOTES		
	Positive/negative difference between total impairment allowances of balance sheet assets, provisions for losses on off-balance sheet items and required reserves from profit, on the one hand, and the amount of total expected losses according to the IRB Approach, on the other		
	Amount of impairment allowances, provisions and required reserves from the bank's profit		
	of which: on a group basis		
	of which: on an individual basis		
	Expected loss amount according to IRB Approach		
	Gross amount of subordinated liabilities	1,824,392	



# 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

## 4.3. BANKING GROUP (Continued)

Schedule 2 - Form PI-FIKAP - Consolidated level

Data on the basic characteristics of the financial instruments included in the calculation of the Bank's capital on the consolidated level

No.	Instrument characteristics	Bank's share capital	Subordinated Ioan approved by Erste Group Bank AG, Vienna	Non-controlling interest in subsidiary S-Leasing
1.	Issuer	Erste Bank ad Novi Sad	Erste Bank ad Novi Sad	S-Leasing doo Beograd
2.	Regulatory treatment			
2.1.	Treatment under the Decision on Capital Adequacy	Core capital instrument	Supplementary capital instrument	Core capital instrument
2.2.	Individual/group/individual and group level o inclusion of the instrument in the capital at the group level	Individual and group	Individual and group	Group
2.3.	Instrument type	Ordinary shares	Subordinated debt issues as a financial instrument	Non-controlling interest
3.	Amount recognized for the purpose of calculating capital (in RSD '000 as of the last reporting date)	For regulatory capital calculation RSD 10,164,475 thousand is recognized (nominal amount of shares paid increased by the share premium of RSD 124,475 thousand).	RSD 1,042,509 thousand included in the supplementary capital; the amount obtained using appropriate weights to reduce liabilities in the past five years before maturity (cumulative by 20% annually) under the Decision on Capital Adequacy.	Recognized non-controlling interest – minority equity interest (25%) in the amount of RSD 43,100 thousand (including a portion of the core capital, prior years' retained earnings and decrease per current year's losses).
4.	Instrument's nominal value	RSD 10,040,000 thousand	EUR 15,000,000	Total capital paid in amounts to RSD 67,500 thousand, of which 25% refers to the non- controlling interest.
5.	Accounting classification	Share capital	Liability – amortized cost	Non-controlling interest
6.	Initial date of instrument issuance	August 2005 (date of acquisition of Novosadska banka a.d. by members of Erste Group)	December 27, 2011	January 15, 2014. (date of acquisition of the majority interest by Erste Banka a.d Novi Sad in S-Leasing)
7.	Instrument with or without maturity date	Without maturity date	With maturity date	Without maturity date
7.1.	Original maturity date	No maturity date	December 27, 2021	No maturity date
8.	Call option of the issuer	NO	NO	NO
8.1.	First date of call option activation	-	-	-
8.2.	Subsequent dates of call option activation	-	-	-



# 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

## 4.3. BANKING GROUP (Continued)

Schedule 2 – Form PI-FIKAP – Consolidated level (Continued)

No.	Instrument characteristics	Bank's share capital	Subordinated Ioan approved by Erste Group Bank AG, Vienna	Non-controlling interest in subsidiary S-Leasing
9.	Coupons/Dividends		Interest on subordinated loan	
9.1.	Fixed or variable	Variable	Variable	Variable
9.2.	Full, partial or no discretion regarding the time of payment of dividends/coupons	Full discretion	No discretion	Full discretion
9.3.	Full, partial or no discretion regarding the amount of dividends/coupons	Full discretion	No discretion	Full discretion
9.4.	Step-up option	NO	NO	NO
9.5.	Non-cumulative or cumulative dividends/coupons	Non-cumulative	Non-cumulative	Non-cumulative
10.	Convertible or non-convertible instrument	Non-convertible	Non-convertible	Non-convertible
11.	Write-off option	NO	NO	NO
12.	Type of instrument which will be paid off directly before the said instrument during bankruptcy and/or liquidation	Non-controlling interest	Other	Subordinated debt issues as a financial instrument



## 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

## 4.3. BANKING GROUP (Continued)

Schedule 3 - Form PI-UPK - Consolidated level

Table K1.

Item designation	ITEM	Balance Sheet as in the financial statements	Balance Sheet per regulatory method and consolidation scope
A	ASSETS		
A.I	Cash and assets with the central bank	18,523,428	18,523,428
A.II	Pledged financial assets		
A.III	Financial assets recognized at fair value through income statement and held for trading	8,363,472	8,363,472
A.IV	Financial assets initially recognized at fair value through income statement	-,,	-,,
A.V	Financial assets available for sale	3,446,272	3,446,272
A.VI	Financial assets held to maturity	7,008,412	7,008,412
A.VII	Loans and receivables from banks and other financial organizations	2,733,309	2,733,309
A.VIII	Loans and receivables from clients	79,043,876	79,043,876
A.IX	Changes in fair value of hedged items		
A.X	Receivables arising from financial derivatives intended for hedging		
A.XI	Investments in associates and joint ventures	118	118
A.XII	Investments in subsidiaries		
A.XIII	Intangible assets	351,826	351,826
A.XIV	Property, plant and equipment	741,139	741,139
A.XV	Investment property	238,508	238,508
A.XVI	Current tax assets	17,163	17,163
A.XVII	Deferred tax assets	161,764	161,764
A.XVIII	Non-current assets held for sale and discontinued operations	443	443
A.XIX	Other assets	658,957	658,957
A.XX	TOTAL ASSETS (ADP items from 0001 to 0019 in the consolidated balance sheet	121,288,687	121,288,687
Р	LIABILITIES		
PO	LIABILITIES		
PO.I	Financial liabilities recognized at fair value through income statement and held for trading	94,235	94,235
PO.II	Financial liabilities initially recognized at fair value through income statement		
PO.III	Liabilities arising from financial derivatives intended for hedging		
PO.IV	Deposits and other liabilities to banks, other financial organizations and central bank	34,001,077	34,001,077
PO.V	Deposits and other liabilities to other clients	68,295,393	68,295,393
PO.VI	Changes in fair value of hedged items		
PO.VII	Own securities issued and other borrowings		
PO.VIII	Subordinated liabilities	1,824,946	1,824,946
PO.IX	Provisions	551,405	551,405
PO.X	Liabilities under assets held for sale and discontinued operations		
PO.XI	Current tax liabilities		
PO.XII	Deferred tax liabilities		
PO.XIII	Other liabilities	440,944	440,944
PO.XIV	TOTAL LIABILITIES (ADP items from 0401 to 0413 in the consolidated balance sheet)	105,208,000	105,208,000



# 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

## 4.3. BANKING GROUP (Continued)

Schedule 3 - Form PI-UPK - Consolidated level (Continued)

Table K1

(In RSD '000)

			(111 130 000
Item designation	ITEM	Balance Sheet as in the financial statements	Balance Sheet per regulatory method and consolidation scope
	CAPITAL		
PO.XV	Share capital	10,164,475	10,164,475
PO.XVI	Own shares		
PO.XVII	Profit	1,191,045	1,191,045
PO.XVIII	Loss		
PO.XIX	Reserves	4,681,476	4,681,476
PO.XX	Unrealized losses		
PO.XXI	Non-controlling interests	43,691	43,691
PO.XXII	TOTAL CAPITAL (result of adding up and/or subtracting the following ADP items from the balance sheet: 0415 - 0416 + 0417 - 0418 + 0419 - 0420 + 0421) ≥ 0	16,080,687	16,080,687
PO.XXIII	TOTAL CAPITAL SHORTFALL (result of adding up and/or subtracting the following ADP items from the balance sheet: 0415 - 0416 + 0417 - 0418 + 0419 - 0420 + 0421) < 0		
PO.XXIV	TOTAL LIABILITIES AND EQUITY (result of adding up and/or subtracting the following ADP items from the balance sheet: 0414 + 0422 - 0423)	121,288,687	121,288,687
В.П.	OFF-BALANCE SHEET ITEMS		
В.П.А.	Off-balance sheet assets	143,595,947	143,595,947
В.П.П.	Off-balance sheet liabilities	143,595,947	143,595,947

## Table K2.

Item designation	ITEM	Balance Sheet	Reference
Α	ASSETS		
A.I	Cash and assets with the central bank	18,523,428	
A.II	Pledged financial assets		
A.III	Financial assets recognized at fair value through income statement and held for trading	8,363,472	
A.IV	Financial assets initially recognized at fair value through income statement		
A.V	Financial assets available for sale	3,446,272	
A.VI	Financial assets held to maturity	7,008,412	
A.VII	Loans and receivables from banks and other financial organizations	2,733,309	
A.VIII	Loans and receivables from clients	79,043,876	
A.IX	Changes in fair value of hedged items		
A.X	Receivables arising from financial derivatives intended for hedging		
A.XI	Investments in associates and joint ventures	118	
	Of which direct or indirect investments in banks and other FIS entities		u
A.XII	Investments in subsidiaries		
	Of which direct or indirect investments in banks and other FIS entities		f
A.XIII	Intangible assets	351,826	i
A.XIV	Property, plant and equipment	741,139	



# 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

## 4.3. BANKING GROUP (Continued)

Schedule 3 - Form PI-UPK - Consolidated level (Continued)

Table K2

A.XVI A.XVIII A.XVIII A.XIX  A.XX P PO PO.II PO.II	ITEM	Delenes Chart	
A.XVI A.XVIII A.XVIIII A.XIX  A.XXX P PO PO.II PO.II		Balance Sheet	Reference
A.XVII A.XVIII A.XIX  A.XX P PO PO.II PO.II	Investment property	238,508	1
A.XXX P PO PO.II PO.II	Current tax assets	17,163	1
A.XX PPOIL	Deferred tax assets	161,764	
A.XX PPPOPOPOPOPOPOPOPOPOPOPOPOPOPOPOPOPOP	Non-current assets held for sale and discontinued operations	443	
PO PO.II	Other assets	658,957	
PO PO.II	Of which direct or indirect investments in banks and other FIS entities in excess of 10% of their equity		h
PO PO.II	TOTAL ASSETS (ADP items from 0001 to 0019 in the balance sheet)	121,288,687	
PO.II	LIABILITIES		
PO.II	LIABILITIES		
	Financial liabilities recognized at fair value through income statement and held for trading	94,235	
PO.III	Financial liabilities initially recognized at fair value through income statement		1
	Liabilities arising from financial derivatives intended for hedging		1
PO.IV	Deposits and other liabilities to banks, other financial organizations and central bank	34,001,077	1
PO.V	Deposits and other liabilities to other clients	68,295,393	1
PO.VI	Changes in fair value of hedged items		1
PO.VII	Own securities issued and other borrowings		1
	Of which liabilities per hybrid instruments		1
PO.VIII	Subordinated liabilities	1,824,946	1
	Of which subordinated liabilities included in the supplementary capital of the Bank	1,042,509	S
PO.IX	Provisions	551,405	
PO.X	Liabilities under assets held for sale and discontinued operations		
PO.XI	Current tax liabilities		
PO.XII	Deferred tax liabilities		
PO.XIII	Other liabilities	440,944	
PO.XIV	TOTAL LIABILITIES (ADP items from 0401 to 0413 in the balance sheet)	105,208,000	
(	CAPITAL		
PO.XV	Share capital	10,164,475	
	Of which nominal value of shares paid in, except for preferential cumulative shares	10,040,000	a
	Of which share premium per share capital, except for preferential cumulative shares	124,475	t
	Of which nominal value of preferential cumulative shares		n
	Of which share premium per preferential cumulative shares		C
PO.XVI	Own shares		1
	Of which acquired own shares, except for preferential cumulative shares		
	Of which acquired own preferential cumulative shares		1
PO.XVII	Profit	1,191,045	
	Of which prior years' retained earnings		g
	Of which current year's profit	1,191,045	
	Of which current year's profit decided by the Assembly to be allocated to the core capital		d
	Of which other positive consolidated reserves		е



## 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

## 4.3. BANKING GROUP (Continued)

Schedule 3 - Form PI-UPK - Consolidated level (Continued)

Table K2

	(In RSD '00				
Item designation	ITEM	Balance Sheet	Reference		
PO.XVIII	Loss				
	Of which prior years' accumulated losses		ž		
	Of which current year's loss		Z		
PO.XIX	Reserves	4,681,476			
	Of which reserves from profit as element of the core capital	4,425,448	V		
	Of which other negative consolidated reserves		n		
	Of which other negative revaluation reserves, net		lj		
	Of which profit per liabilities measured at fair value realized due to changes in the Bank's credit rating		m		
	Of which positive revaluation reserves arisen from the effects of fair value adjustment of fixed assets, securities and other assets credited to these reserves under IFRS/IAS	193,306	p		
	Of which other positive consolidated reserves	35,740	е		
	Of which unrealized losses on securities available for sale	1,837	I		
	Of which actuarial gains	28,544			
	Of which tax liabilities	275			
PO.XX	Unrealized losses				
PO.XXI	Non-controlling interests	43,691			
	Of which non-controlling interests in subordinate entities	43,100	đ		
	Of which non-controlling interests relating to the current year's profit	591			
PO.XXII	TOTAL CAPITAL (result of adding up and/or subtracting the following ADP items from the balance sheet: 0415 - 0416 + 0417 - 0418 + 0419 - 0420 + 0421) ≥ 0	16,080,687			
PO.XXIII	TOTAL CAPITAL SHORTFALL (result of adding up and/or subtracting the following ADP items from the balance sheet: 0415 - 0416 + 0417 - 0418 + 0419 - 0420 + 0421) < 0				
PO.XXIV	TOTAL LIABILITIES AND EQUITY (result of adding up and/or subtracting the following ADP items from the balance sheet: 0414 + 0422 - 0423)	121,288,687			
В.П.	OFF-BALANCE SHEET ITEMS				
В.П.А.	Off-balance sheet assets	143,595,947			
	Of which shares of banks received as pledges, except for preferential cumulative shares		k		
	Of which preferential cumulative shares received as pledges		Ć		
В.П.П.	Off-balance sheet liabilities	143,595,947			



# 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

## 4.3. BANKING GROUP (Continued)

Schedule 4 - Form PI-AKB -Consolidated level

Data on total capital requirements and capital adequacy ratio at the consolidated level

				(In RSD '000)
No.	ITEM	Amount	Coverage by core capital	Coverage by supplementary capital
		1	2	3
1	CAPITAL	13,424,918		
1.	TOTAL CORE CAPITAL	12,189,103		
2.	TOTAL SUPPLEMENTARY CAPITAL	1,235,815		
II	CAPITAL REQUIREMENTS	9,342,906		
1.	CAPITAL REQUIREMENTS FOR CREDIT RISK, COUNTERPARTY RISK AND SETTLEMENT/DELIVERY RISK IN CASE OF FREE DELIVERIES	8,237,366	8,237,366	
1.1.	Standardized approach (SA)	68,644,720		
1.1.1.	Exposures to central governments and central banks	0		
1.1.2.	Exposures to territorial autonomies and local self-government units	779,097		
1.1.3.	Exposures to public administrative bodies	13,030		
1.1.4.	Exposures to multilateral development banks	0		
1.1.5.	Exposures to international organizations	0		
1.1.6.	Exposures to banks	555,203		
1.1.7.	Exposures to corporates	43,639,632		
1.1.8.	Retail exposures	16,325,274		
1.1.9.	Exposures secured by real estate collateral	5,498,439		
1.1.10.	Past due items	303,474		
1.1.11.	High-risk exposures	0		
1.1.12.	Exposures in the form of covered bonds	0		
1.1.13.	Exposures in the form of open-end investment funds	0		
1.1.14.	Other exposures	1,530,570		
1.2.	Internal Ratings Based Approach (IRB)			
1.2.1.	Exposures to central governments and central banks			
1.2.2.	Exposures to banks			
1.2.3.	Exposures to corporates			
1.2.4.	Retail exposures			
1.2.4.1.	Retail exposures secured by real estate collateral			
1.2.4.2.	Qualifying revolving retail exposures			
1.2.4.3.	Other retail exposures			
1.2.5.	Equity exposures			
1.2.5.1.	Approach applied:			
1.2.5.1.1.	Simple Risk Weight Approach			
1.2.5.1.2.	PD/LGD Approach			
1.2.5.1.3.	Internal Models Approach			



# 4. DISCLOSURE OF DATA AND INFORMATION ON EQUITY ACCORDING TO BASEL II PILLAR 3 FOR THE YEAR ENDED DECEMBER 31, 2015 (Continued)

### 4.3. BANKING GROUP (Continued)

Schedule 4 - Form PI-AKB - Consolidated level (Continued)

(In RSD '000)

No.	ITEM	Amount	Coverage by core capital	Coverage by supplementary capital
		1	2	3
1.2.5.2.	Types of equity exposures			
1.2.5.2.1.	Exchange traded equity exposures			
1.2.5.2.2.	Non-exchange traded equity exposures in sufficiently diversified portfolios			
1.2.5.2.3.	Other equity exposures			
1.2.5.2.4.	Equity exposures to which a bank applied Standardized Approach to credit risk			
1.2.6.	Exposures to other assets			
2	CAPITAL REQUIREMENTS FOR SETTLEMENT/DELIVERY RISK ARISING FROM UNSETTLED TRANSACTIONS	0	0	
3	CAPITAL REQUIREMENTS FOR MARKET RISKS	140,979	140,979	
3.1.	Capital requirements for price, foreign exchange and commodity risks calculated under standardized approaches	140,979	140,979	
3.1.1.	Capital requirements for price risk arising from debt securities	103,527	103,527	
3.1.2.	Capital requirements for price risk arising from equity securities	0	0	
3.1.3.	Capital requirements for foreign exchange risk	37,453	37,453	
3.1.4.	Capital requirements for commodity risk			
3.2.	Capital requirements for price, foreign exchange and commodity risks calculated under the Internal Models Approach			
4	CAPITAL REQUIREMENTS FOR OPERATIONAL RISK	964,560	964,560	
4.1.	Capital requirements for operational risk calculated under the Basic Indicator Approach	964,560	964,560	
4.2.	Capital requirements for operational risk calculated under the Standardized Approach			
4.3.	Capital requirements for operational risk calculated under the Advanced Approach			
5	COVERAGE OF CAPITAL REQUIREMENTS	9,342,906	9,325,062	
III	CAPITAL ADEQUACY RATIO (%)	17.24		

#### 4. ALL SIGNIFICANT EVENTS AFTER THE REPORTING PERIOD

On January 22, 2016, the Bank executed an agreement on the sale of receivables with EOS Matrix d.o.o., Beograd and annexed the agreement on January 27, 2016, whereby the Bank sold a portion of the default status loan portfolio amounting to RSD 1,480,734 thousand and the selling price the Bank received in the transaction under the said agreement amounted to RSD 41,778 thousand. Payment of the agreed price was made to the Bank's account on January 27, 2016.

### 5. ANTICIPATED DEVELOPMENTS IN THE FORTHCOMING PERIOD

Erste Group is committed to becoming a leading banking group providing services to individuals and legal entities in the Central and Eastern Europe. This goal is being achieved through the following three priorities set by the management of Erste Group Holding: vital orientation to the customers, data quality and clear Group management.

Taking into account these basic principles of strategic business operation, the Group follows and supports organizational and business goals of the entire Erste Group.



#### 6. ANTICIPATED DEVELOPMENTS IN THE FORTHCOMING PERIOD (Continued)

In accordance with the foregoing, the Bank's Assembly has adopted the 2011 – 2015 Retail Operations Strategy and the 2013 – 2018 Corporate Operations Strategy.

Retail operations should be considered within the context of the Bank's overall strategic goal to become a leading financial institution in Serbia with above average profitability and efficiency and minimum level of non-performing loans.

Retail operations strategy observes the Bank's current market positioning and environment and, in accordance with the stable growth and development plan, highlights the key activities that will allow the Bank to strengthen its position in the retail operations.

The Bank has been developing a long-term collaboration with the customers by means of an ongoing improvements to the products and services, powerful presence in the domestic market through its network of branches and alternative distribution channels, with a focus on fulfilling the needs and achieving greater customer satisfaction along with realization of profit and intention to remain among 5 top banks within the retail operations segment in order to become the first-choice bank.

In accordance with the Business Policy and strategies of the Bank for 2015 the Bank's plans are to continue providing comprehensive support to the retail and corporate customers in Serbia in realization of their financial requirement and objectives. The principles of business operations entailing focus on constant improvement of services rendered to the customers and of internal organization and efficiency as well as developed risk management policy will also be the foundation of the Bank's business in the future.

The Bank's Corporate Operations Strategy should be viewed within the context of the Bank's comprehensive strategic goal in order to achieve its leading position among financial institutions in Serbia, with above-average profitability and efficiency.

Corporate operations strategy represents a framework, explains the Bank' market position and stipulates key operating principles, which will allow the Bank significant strengthening of its position in negotiating its corporate operations.

Irrespective of the customer segment, the mission, vison and values governing the Bank's operations are completely uniform:

The Bank's Mission:

Building long-term partner relationships, we are the "first choice" bank to our customers and employees.

We are creating sustainable value for our clients, employees and shareholders through provision of universal financial services. Together, we are actively contributing to the development of the local community and society on the whole, which makes our business sustainable in the long term.

The Bank's Vision:

Leading bank of the European Serbia

Our values:

#### RESPONSIBILITY

- We assume responsibility for the development of the Bank and ourselves.
- SUPPORT
- We listen, we understand, we help.

**TRUST** 

- We keep our promises and build good quality relationships.

**INNOVATIVENESS** 

- We encourage novelty and constantly upgrade and improve the existing.

CREATION

- We create value for our clients, shareholders and ourselves.

The Strategy is thoroughly and precisely implemented by means of the Action Plan, annual budgets, crediting policies, rulebooks on tariffs and pricelists and other Bank's documents.

#### 7. RESEARCH AND DEVELOPMENT ACTIVITIES IN 2015

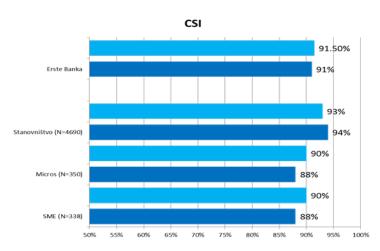
Research and development activities are presented in this report at the level of the Bank as the parent entity and leader of the Group.

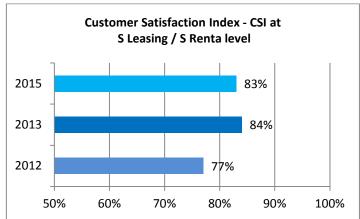
During 2015 the Bank regularly conducted qualitative and quantitative research on the quality of services rendered by the Bank and the separate business units of the Bank and analyzed the results obtained. The Bank hired an independent market research agency to perform measurement and assessment of the customer satisfaction level and loyalty as well as of the quality of the processes within the Bank. According to the "Customer Satisfaction Survey" (CSS), the Bank's clients showed exceptionally high loyalty and satisfaction levels in respect of cooperation with the Bank. The customer satisfaction index (CSI) equaled 91.5% for the Bank in 2015. This result includes assessments of customers from all operating segments of the Bank per more than 40 features (professional competence, professionalism and courtesy of the staff, location and tidiness of branch offices, working hours, products, prices, transparency, speed and efficiency in performing transactions, contact center, availability, etc.).



### 7. RESEARCH AND DEVELOPMENT ACTIVITIES IN 2015 (Continued)

#### Customer Satisfaction Index- CSI on the Bank level





The Bank responsibly provides systemic support to its customers through an advanced system of complaint management and resolution at the Bank level, for which top priorities are the speed and quality of complaint/grievance resolution. In 2015 as well the Bank stood out against its competitors for the speed of handling customer complaints and grievances and for the strict compliance with the National Bank of Serbia's Law on the Protection of Financial Service Consumers. Based on the analysis and measurements conducted during 2015, 80.63% of the customer's complaints were resolved within 7 days. The Bank's goal is to continuously improve the quality of customer relation services by which the Bank has been recognized as the leader in the banking market of Serbia.

SPEED OF RESOLVING CUSTOMER GREIVANCES AND COMPLAINTS TO THE SERVCES RENDERED AT THE BANK LEVEL					
YEAR ENDED DECEMBER 31, 2015					
Within 24 hours	Within 7 days	Within 30 days	After 30 days	Total	
58.36%	80.63%	94.92%	5.06%	100%	

Note: S Leasing / S Rent received one complaint in 2015, which was resolved within 15 days. Given that the said complaint does not affect the above presented timeframe of complaint resolution, the above table may be considered relevant both to the Bank and the Group.

Results of the survey on the servicing quality of the banking sector conducted independently by the Faktor Plus Research Agency in 2015 confirm that Erste Bank managed to maintain a high level of services rendered to its clients and its leading position in the banking sector in respect of the service quality.

By ongoing study of the customer needs and expectations, within its organization the Bank systemically measures and improves customer satisfaction using it as a tool for advancement of the quality of internal processes and services.



## 8. RISK EXPOSURE

The functions of risk monitoring and risk management are the responsibility of the Credit Risk Management Division and Strategic Risk Management Unit, as separate organizational units within the Bank/Group. Risk management policies and strategy as well as capital management strategy are linked to the Bank's/Group's overall strategy and include definition of all risk types, manners of managing those risks and the level of risk the Bank/Group is willing to accept in order to achieve is business goals. Special attention is paid to full compliance with the relevant regulations of the National Bank of Serbia ("NBS").

The responsibilities of the Credit Risk Management Division and Strategic Risk Management Unit include the following:

- Identification and measurement or assessment of the Bank's exposure to certain types of risks;
- Risk monitoring, including monitoring and control, analysis and reporting on the individual risk levels, their causes and consequences;
- Measurement and evaluation as well as management of the Bank's/Group's risk profile and capital adequacy;
- Monitoring of parameters that affect the Bank's/Group's risk exposure position, primarily by including management and optimization of the quality of assets and cost of risks;
- Development and application of quantitative risk management models as elements in the process of advanced business decision making and risk pricing;
- Development of strategies and proposed Bank's/Group's exposure limits per risk types and their control;
- Quantifying the impact of changes in the economic cycle or stress events on the Bank's/Group's financial position;
- Assessing risks of new product introduction and activity outsourcing;
- Development of methodologies, procedures and policies for risk management in accordance with relevant legislation, standards of Erste Group, good business practice and special needs of the Bank/Group;
- Development and implementation of various technical platforms and tools.

The Bank/Group adequately identifies risks it is exposed to and, in accordance with the identification, manages those risks in an attempt to avoid the risks or reduce them to acceptable levels.

In 2015 the Bank/Group successfully performed risk management activities, which was primarily reflected in the reduced impairment allowance charge, in the compliance of the operations with the defined risk management policies and procedures and their ongoing improvement, in the constant focus of the Management and Executive Board on high-quality risk management, the use of cutting edge technology in the Bank's/Group's operations and its regular upgrade and the culture of risk management adopted by all the employees of the Bank/Group.

In 2015 the Bank was subject to the special diagnostic studies (SDS) organized by the National Bank of Serbia and conducted by the consultant PricewaterhouseCoopers d.o.o., Beograd. The purpose of SDS, which involved 14 banks, was to verify the loan portfolio quality, increase transparency and compliance with the accounting standards and assess the need for additional capital. The Bank successfully passed the study conducted under the methodology comparable to the methodology of the European Central Bank and European Banking Authority and confirmed its solid capital base, sound loan portfolio and robust risk management processes.

Estimates of the material significance of the risks the Bank may be exposed to in 2015 and 2016 identified the following risks as material:

- Credit risk:
- Banking book market risk;
- Trading book market risk;
- · Banking book foreign exchange risk;
- Credit-foreign exchange risk;
- Operational risk;
- Liquidity risk;
- Concentration risk;
- Residual risk;
- Reputation risk;
- Macroeconomic risk; and
- Strategic/business risk.

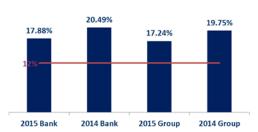
The Bank/Group makes internal capital adequacy assessment on a quarterly basis in accordance with the relevant methodologies and standards upon calculation of the capital requirements for material risks and internal capital available to the Bank/Group for absorption of those risks.



#### 8. RISK EXPOSURE (Continued)

In addition, based on NBS Decision on Capital Adequacy the Bank/Group calculates capital requirements and capital when computing the capital adequacy ratio. Regarding the aforesaid, the capital requirements for credit risk, counterparty risk and settlement/delivery risk is calculated using the standard approach, while the capital requirements for price risk and operational risk are determined using the current maturity exposure and basic indicator approaches, respectively.





Capital adequacy ratio was calculated by the Group as the net capital (less the shortfall special reserve for estimated losses) relative to the net risk-weighted assets as of December 31, 2015. The Bank/Group is obligated to maintain the minimum capital adequacy ratio of 12% as prescribed by the National Bank of Serbia. As of December 31, 2015 the Bank's capital adequacy ratio equaled 17.88%. On the consolidated level the capital adequacy ratio equaled 17.24% as of December 31, 2015.

The Group's **liquidity** is monitored and controlled by ensuring the Bank's/Group's continuing ability to obtain liquid assets for payout of customer deposits, for funding growth of assets and operating activities and for settlement of other contractual liabilities. During 2015 the Bank's daily liquidity ratio was above the legally prescribed value.

The Bank/Group manages its assets and liabilities in such a manner that it is able to settle all its liabilities at any time and that its customers may have their funds held with the Bank/Group at their disposal in accordance with the contractually agreed maturities.

Interest rate risk management - the Bank/Group manages interest rate risk in order to optimize the impact of interest rate volatility on the net interest income on one end and economic value of equity on the other. The Asset and Liability Committee (ALCO) manages the maturity matching of assets and liabilities based on the guidelines of Erste Group AG, macroeconomic analyses and forecasts, anticipated conditions for liquidity achievement, analyses and forecasts of interest rate market trends for different asset and liability segments.

The Bank'/Group's **foreign currency position**, as a risk of change in the value of financial instruments and negative effects on the financial performance and capital of the Bank/Group due to the foreign exchange rate volatility, was below the prescribed maximum level during 2015. As of December 31, 2015 the foreign exchange ratio amounted to 0.97% of the Bank's capital, which is well below the prescribed maximum of 20%. The foreign exchange ratio at the consolidated level amounted to 2.32% of the Group's capital as of December 31, 2015.

### The Bank's/Group's performance and adequacy indicators - compliance with the legally prescribed ratios

The Bank is required to maintain the scope and structure of its business operations and risk-weighted assets in compliance with the ratios prescribed by the Law on Banks and relevant decisions enacted by the National Bank of Serbia based on the aforesaid Law. During 2015 the Bank and the Group were in full compliance with the prescribed values.

Performance/adequacy indicators	Prescribed	Achieved by the Group	Achieved by the Bank	
	Minimum			
1. Capital	EUR 10 million	110,378,597	108,969,129	
Capital adequacy ratio	Minimum 12%	17.24	17.88	
<ol><li>The sum of Group's/Bank's investments</li></ol>	Maximum 60%	7.65	7.69	
<ol><li>Exposure to the entities related to the Group/Bank</li></ol>	unrestricted	12.57	13.42	
5. The sum of all large and most significant exposures relative				
to own assets	Maximum 400%	108,11	109.75	
Average monthly liquidity ratios:				
<ul> <li>in the first month of the reporting period</li> </ul>	Minimum 1	1.43	1.43	
<ul> <li>in the second month of the reporting period</li> </ul>	Minimum 1	1.51	1.51	
<ul> <li>in the third month of the reporting period</li> </ul>	Minimum 1	1.39	1.39	
7. Foreign exchange risk ratio	Maximum 20%	2.32	0.97	
Exposure to a group of related entities	Maximum 25%	16,81	17.03	
<ol><li>Exposure to an entity related to the Group/Bank</li></ol>	unrestricted	4.82	4.88	
10. Investments in a non-financial sector entity	Maximum 10%	0.20	0.20	



#### 9. ALL SIGNIFICANT TRANSACTIONS WITH RELATED PARTIES

In its regular course of business the Group performs transactions with its shareholders and other related parties. The Bank/Group enters into transactions with its parent entity – the majority shareholder, Erste Group Bank AG, the other shareholder and other members of Erste Group. As of December 31, 2015, the sum of the Bank's net exposures to the entities related to the Bank amounted to 13.42% of the Bank's capital. The sum of the Group's net exposures to the entities related to the Group amounted to 12.57%.

The Bank/Group did not grant terms to its related parties that are any more favorable that those approved to the individuals/entities at arm's length, in accordance with Article 37 of the Law on Banks.

Novi Sad, February 26, 2016

Approved by the Management of Erste Bank a.d. Novi Sad

Stevan Čomić Head of the Accounting and Controlling Division Frank Michael Beitz Executive Board Member Slavke Carić
Executive Board Chairman