
PURSUANT TO ARTICLE 163 OF THE CAPITAL MARKET LAW ("OFFICIAL GAZETTE OF RS" NUMBER 31/2011, 111/2015, AND 108/2016) AND ARTICLE 14 AND 15 OF THE RULEBOOK ON GRANTING CONSENT TO GENERAL ACTS OF MARKET ORGANISER, INVESTMENT COMPANY, AND CENTRAL SECURITIES DEPOSITORY AND CLEARING HOUSE (OFFICIAL GAZETTE OF THE RS 89/2011 AND 44/2012), BASED ON ARTICLE 25 OF ERSTE BANK AD NOVI SAD ARTICLES OF ASSOCIATION, ERSTE BANK A.D. NOVI SAD EXECUTIVE COMMITTEE SHALL, AT ITS MEETING HELD ON 24 APRIL 2018, PASS

ERSTE BANK A.D. NOVI SAD RULEBOOK ON BROKER-DEALER DEPARTMENT TARIFF


	EXECUTIVE COMMITTEE	Number: 10-139/2018 Date: 24.04.2018
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1. General

1.1 Objective

Herewith, maximum amount of tariffs, commissions, and fees charged by Erste Bank a.d. Novi Sad Broker-dealer Department (hereinafter: Authorised Bank) to its clients for the execution of transactions within the Authorised Bank's Activity shall be set out.

The Authorised Bank fees and commissions may be determined in fixed and percentage amount depending on type of transaction and/or provided service and they may be cumulatively charged for particular transactions.

Method of payment of costs and fees shall be set out in the agreement entered into with client, which may be in cash or cashless (through client's account), upon execution of agreed service, or based on advance payment.

1.2 Scope

Having regard to the integrity of interests of the Authorised Bank and its clients, as well as movements on the market, the Authorised Bank and its client may agree lower commission rates than those provided for herein, i.e. it may opt for non-charging particular service.

Tariffs for the collection of commission and other fees of the Authorised Bank shall be set out for the following services:

- 1) broker transactions
- 2) market maker transactions
- 3) issue agent transactions
- 4) underwriter transactions
- 5) investment advisory operations
- 6) financial instrument lending transactions
- 7) operations executed by the Authorised Bank in the capacity of the member of the Central Securities Depository and Clearing House (hereinafter: Central Depository)
- 8) operations executed by the Authorised Bank in the capacity of the corporate agent and member of the Central Securities Depository and Clearing House (hereinafter: Central Depository)
- 9) fee for other services performed by the Authorised Bank in accordance with the Law on Capital Market and Business Rules.

Amounts of commissions and other fees of the Authorised Bank shall exclude related costs a client may have in connection with financial instrument or service of the Authorised Bank, such as value added tax, commissions, and other costs of market organiser, fees paid to the Republic of Serbia Securities Commission, fees and charges of the Central Depository, as well as fees and costs of other government institutions, organisations, or agencies if the Authorised Bank buys or sells financial instruments from their portfolios, costs of public media, postage, as well as other costs of legal entities or institutions which may participate in trading process and similar costs which may neither be charged through nor imposed by the Authorised Bank, which the client shall bear.

1.3 Classification

This internal act is at A1 level.

1.4 Legislation

The Rulebook is created in accordance with Article 163 of the Law on Capital Market ("Official Gazette" of the Republic of Serbia, no. 31/2011), Article 14 and 16 of the Rulebook on Granting Consent to General Acts of Market Organiser, Investment Company, and Central Securities Depository and Clearing House (Official Gazette of the Republic of Serbia 89/2011) and Article 25 paragraph 2 item 9 of the Articles of Association of Erste Bank a.d. Novi Sad.

1.5 Audit Related Requirements

The application of this Rulebook shall subject to regular audit and the complete process of the approval of the Rulebook must be documented so as to ensure the existence of sufficient evidence for the purposes of internal and external controls

2. Broker transactions

Commissions for broker transactions shall be charged by the Authorised Bank to its clients up to the following maximum amounts:

No.	Service description	Maximum fee amount
1	Commission for financial instrument trading on organised market and multilateral trading facility	up to 5% of transaction market value
2	Commission for financial instrument trading in the process of agency of government authorities or agencies	up to 5% of transaction market value or in accordance with acts of government authorities or agencies
3	Commission for debt securities (bills, bonds, etc.) issued by the Republic of Serbia, National Bank of Serbia, local self-governments, or foreign states and their bodies and self-government units	up to 5% of transaction market value
4	Commission for trading bonds for the settlement of private individual FX savings	up to 5% of transaction market value
5	Commission for trading debt securities issued by companies	up to 5% of transaction market value
6	Commission for trading financial derivatives and other financial instruments	up to 5% of transaction market value
7	Receipt, change, and recall of orders	up to RSD 500.00
8	Intermediation in share selling/buying through takeover	up to 5% of total transaction value
9	Commission for acquisition/disposal of own shares	up to 5% of transaction market value
10	Commission for share squeeze out/forced buying	up to 5% of transaction market value
11	Commission for the implementation of share redemption from dissenting shareholders	up to 5% of transaction market value
12	Commission for securities trading on the OTC market	up to 5% of transaction market value

Amount of fees and commissions for broker transactions shall be set out in agreement and/or order between the Authorised Bank and client to particular service type up to maximum amounts set out herein.

Minimum commission amount per order is RSD 500,00.

3. Market Maker Transactions

For the execution of market maker transactions, the Authorised Bank shall charge fee based on agreement with client.

4. Issue Agent Transactions

For the execution of operations of securities distribution organisation excluding obligation of redemption of non-sold securities, the Authorised Bank shall charge fee based on agreement with client.

5. Underwriter Transactions

For the execution of underwriter transactions, the Authorised Bank shall charge fee based on agreement with client.

6. Investment Advisory Operations

For the performance of investment advisory operations (notification of client on the situation on the financial instrument market and advisory in connection with buying and/or selling of particular financial instruments, creation of technical, fundamental, and other analysis), the Authorised Bank shall charge fee based on agreement with client.

7. Financial Instrument Lending

For operations of intermediation in securities lending, the Authorised Bank shall charge commission in the maximum amount up to 5.00% of the nominal value of lent financial instruments.

8. Operations of the Authorised Bank as the Central Depository Member

For the operations performed by the Authorised Bank for its clients, in the capacity of the member of the Central Depository, fees shall be charged up to the following maximum amounts:

No.	Service description	Maximum fee amount
1	Opening/closing of proprietary, omnibus, or escrow account of securities.	
	1.1 for private Individuals	up to RSD 5,000.00
	1.2 for corporate clients	up to RSD 20,000.00
2	Account statement issuance	
	2.1 for private individuals	up to RSD 1,000.00
	2.2 for corporate clients	up to RSD 10,000.00
3	Pledge registration and de-registration	
	3.1 for private individuals (based on order)	up to RSD 100,000.00
	3.2 for corporate clients (based on order)	up to RSD 500,000.00
4	Opening of accounts for deposited securities	up to RSD 50,000.00
5	Transfer (rebooking) based on gift agreement	
	5.1 for private individuals (based on order)	up to RSD 50,000.00
	5.2 for corporate clients (based on order)	up to RSD 200,000.00
6	Transfer (rebooking) based on effective judiciary decisions (registration and de-registration of prohibition of disposal, legal succession...), inheritance decisions	
	6.1 for private individuals (based on order)	up to RSD 100,000.00
	6.2 for corporate clients (based on order)	up to RSD 200,000.00
7	Securities transfer from proprietary account with a member to proprietary account with other member (change in depository)	
	7.1 for private individuals	up to RSD 50,000.00
	7.2 for corporate clients	up to RSD 200,000.00
8	Correction of identification number at the Central Depository	up to RSD 50,000.00
9	Payment of dividend in cash/shares	up to RSD 200,000.00
10	Transfer of securities based on assignment of agreement on socially owned capital sales	up to RSD 150,000.00
11	Transfer of securities based on legal form change	up to RSD 300,000.00
12	Transfer of securities from consortium to consortium members	up to RSD 200,000.00
13	Representation at joint stock company general meetings	up to RSD 200,000.00
14	Representation in the procedure of privatisation subject buying	based on agreement with client
15	Opening of issue account of securities and/or subscription of securities on issue account	up to RSD 100,000.00
16	Assigning of CFI and ISIN	up to RSD 10,000.00
17	Provision of single records of shareholders	up to RSD 20,000.00
18	Creation and publishing of Statement on Important Event, operations in connection with public company reporting	up to RSD 50,000.00
19	Calculation and outgoing payment of bond coupons an/or principal	0.2%, not more than RSD 50,000.00
20	Creation and implementation of bid for acquisition, disposal of own shares and cancellation	up to RSD 1,000,000.00
21	Preparation and implementation of share squeeze out and forced sales	up to RSD 1,000,000.00
22	Provision of services in the procedure of capital increase/decrease	up to RSD 1,000,000.00
23	Provision of services in connection with homogenisation, merger, acquisition, legal form change	up to RSD 800,000.00
24	Creation of takeover bid and performing other actions in connection with bid	based on agreement with client
25	Preparation of prospectus and inclusion of issuer on the organised market	up to RSD 1,000,000.00
26	Interim updating of information on issuer	up to RSD 50,000.00
27	Exclusion of issuer's securities from the organised market and/or MTF and from the CD base	up to RSD 200,000.00

The fees not covered herein, but charged for the provision of services within ordinary activity of the Authorised Bank, will be set out in agreement with client.

Payment currency for services executed in Serbia, and, in case of service of buying and selling of financial instruments abroad, the service of foreign depository and related costs shall be paid in the currency which is the legal tender in the country of seat of foreign depository

Fee and commission amounts are listed excluding VAT.

9. Operations Performed by the Authorised Bank in the Capacity of Corporate Agent

For the execution of corporate agent operations, the Authorised Bank shall charge fee based on agreement with client. Unless there is a special agreement with client, fees shall be charged in accordance with item 8. Operations of the Authorised Bank as the Central Depository Member.

10. Costs

When performing operations for a Client the Authorised Bank has certain costs, such as costs of advertising in public media, telephone, fax, or Internet costs in connection with the execution of order or client instruction, postage costs, travelling expenses, bank costs, etc., client shall refund such accrued costs to the Authorised Bank in full amount based on issued invoices.

11. Closing Provisions

This Rulebook, as well as any amendments of this Rulebook, shall be adopted by the Bank Executive Committee.

The Treasury Division shall, minimum on an annual basis, verify, and, as necessary, update the Rulebook. The Rulebook should be verified more frequently if request for the change of the Rulebook is identified.

Review shall not condition updating of the Rulebook, it shall rather ensure that the internal act Owner makes decision whether it is necessary to update the Rulebook or not. Potential updating must be aligned with competent Divisions/Services/Departments.

The Rulebook is prepared in the Serbian language.

The Rulebook shall come into force on the eighth day from publishing on Erste Bank A.D. Novi Sad Internet page.

Erste Bank A.D. Novi Sad

Executive Committee

Slavko Carić

Executive Committee President

Jasna Terzić

Executive Committee Member